

# The Journal

Volume XI, No. 45

Thursday, July 17, 1997

50 cents (Tax included)

## Worth Checking Out

### National Night Out

El Cerrito is participating in National Night Out on Aug. 5. See the Mayor's Desk column on page 5 for details.

### Hancock on education

If you have children in school and are concerned about their education, come to the July 22 meeting of the El Cerrito Democratic Club. Former Berkeley mayor Loni Hancock, representative of the Secretary of the U.S. Department of Education discusses "The Clinton Administration's Educational Programs and Their Local Impact." Details: Glen Price, 528-11315.

### Girls basketball camp

The University Village Recreation Program (a non-profit program of family housing at UC-Berkeley) invites applicants from the community for a basketball camp exclusively for girls age 11 to 13, offered August 4 to 8, from 1 p.m. to 4 p.m. Cost is \$75. Details: 524-4926.

### Music and theater

The El Cerrito Library, 6510 Stockton Ave., will have a music and theater program for children ages 5 and up and adults on Saturday, July 16 at 2 p.m. Zui Zun, a performing group of musicians Gwynne S. Cropsey and Stephen Snyder, will present a variety of music from Mexico, Central America and South America, as well as original songs in Spanish. Many of these songs are accompanied by theatrical presentations.

A wide variety of instruments from the Americas, such as charango, conga, berimbau, zampuna, Kena, bongo and bongo drum, marimba and guitar, will be introduced. The performers welcome audience participation. The free, 40-minute program is sponsored by the Friends of the El Cerrito Library.

### Author in town

Steven Saylor, author of "The House of the Vestals," will be appearing at M.C. Newburn Books, 950 San Pablo Ave. in Albany, on Wednesday, July 23 at 7 p.m. Details: 524-370.

### Anti-tobacco grants

The Contra Costa County Tobacco Prevention Project has grants of up to \$1,000 for groups offering education about the deadly effects of tobacco use in the county. Past grants have gone to organizations that made plays for community events, groups making presentations in schools, and individuals producing tobacco prevention educational materials.

Funding is supplied by Proposition 99, a 1988 tobacco tax initiative. Details: 313-6217.

### Grant to Rubicon

Rubicon Apartments was awarded a \$25,000 grant from the State Insurance Corporation for a business outstanding nonprofit organization working for the greater social good. A check-giving ceremony with refreshments and cake will take place Friday, July 21 at 1 p.m. on the Rubicon site, 10203 San Pablo Ave.

### Help the Gauchos

Two community work days are scheduled for Aug. 16 and 17 at El Cerrito High, and the participating students are seeking some assistance. They set out to clean restrooms, replace broken windows, paint over graffiti and point classrooms. Donations are being sought for such as new galvanized, 25-gallon trash cans, paint and brushes, breakable windows and a dumpster to remove debris. Details: Janet Knight, 525-3272.

### Meanwhile ...

The Journal's vigilant friend, A. Reader called again last week to point out another error in this column. Friday July 11 somehow became Friday July 12. No, we don't live on a different calendar. We're not hard, but typos do slip in on the line day.

## Digging for Answers



Emmanuel Gabel, a UC-Berkeley grad student, becomes a contortionist while trying not to fall in the mud at the bottom of the trench excavated at Mira Vista.

**■ A 10-foot-deep trench at Mira Vista Country Club may hold answers to the Hayward Fault's future plans.**

By Emily Lundberg

EL CERRITO — Paranoia and precaution are separated by a fine line, and research being conducted at the Mira Vista Golf and Country Club, along the North Hayward fault, ruptures that line like an earthquake itself.

A group of research scientists, the Hayward Fault Paleo-earthquake group (HPEG), has dug trenches across, perpendicular to the Hayward fault line located on El Cerrito's Mira Vista Golf and Country Club. The scientists are dating the carbon in the sedimentary layers of earth to find out when the last major earthquake occurred.

"We just play in the mud," said soiled scientist Gary Simpson last week.

HPEG seeks to build a Hayward fault earthquake record in order to determine the time elapsed since the last two major earthquakes and the average recurrence time between major earthquakes. HPEG would use this data to predict when the fault's next large earthquake will be.

The Northern segment of the fault has the highest probability of generating an earthquake of any fault in the Bay Area. HPEG chose Mira Vista as a site because it was on this high probability portion of the fault, and most of the rest of the fault is urbanized and thus inaccessible.

The fault runs along the eastern edge of the golf course, to the northeast of Pinehurst Court and Arlington Boulevard.

Until recently, scientists and historians believed the last earthquake on the North Hayward fault occurred in 1836.

**'If we had a major earthquake tomorrow, I would not be surprised. But if it happened in 20 years, I would not be surprised either.'**

—DAVID SCHWARTZ, GEOLOGIST

Hayward fault. It seems we've gone a lot longer than we thought. The removal of the 1836 constraint was really a push for us," said David Schwartz.

The walls of the 10-foot-deep trenches on Mira Vista are decorated with hundreds of mini pushpin flags of different colors, indicating a shift in the sedimentary layer, evidence of an earthquake or a

See ANSWERS on page 12

## School retrofit hardship pitch wins support

By Emily Lundberg

ALBANY — Assembly Bill 1418, which declares Albany High School a "hardship" case and thus eligible for retrofit funds, cleared its first hurdle last Wednesday, passing through the Assembly Education Committee without a hitch.

"It went wooshing through at the beginning of the meeting," said School Board President Marsha Skinner. "I bet when they publish how the votes were recorded, we will see that they all voted for it."

Last week, the school board received a letter from the Office of Public School Construction (OPSC) recommending the denial of Albany High School's application for retrofit funds for two reasons.

First, the OPSC abandonment policy requires the minimal work necessary to bring the building into compliance with the requirements in existence when the building was

originally constructed, not today's standards. The main building was constructed between 1933 and 1939 under the Field Act, which called for design force eight times weaker than the 1997 Uniform Building Code.

Secondly, the high school was modernized in 1993, and not only is modernization supposed to last for up to 20 years, but it is also expected to bring the building up to standard.

When asked why the 1993 work did not bring the high school up to standard, Dale Hudson answered, "Modernization funds aren't necessarily supposed to be used for retrofit. In 1993, when they came in to do the modernization, we were under the expectation that we could cover the retrofit under the bond funds. Of course, that was under the 1974 Building Code. Under the

See HARSHIP on page 12

## Chamber surveys business view of state of El Cerrito

By Emily Lundberg

EL CERRITO — Late this week, the Chamber of Commerce released the results of an opinion survey of its members regarding the business community's feelings about the Chamber, the City Council, and the Redevelopment Agency. For the most part, the survey reflected a business community happy with the Chamber, not as happy with the City Council, and quickly losing faith in the Redevelopment Agency.

Within its survey conclusions, the Chamber readily admits that because not every member of the business community belongs to its organization, this study does not reflect the opinion of the entire business community. But the Chamber does contend the survey represents a good cross-section of the entire business community's opinion.

By July 12, of the 220 surveys mailed out, 136 questionnaires had been returned, a total response of 61.8 percent, which the Chamber calls "nothing short of fantastic."

### Questions

To the question, "Has the El

Cerrito Chamber of Commerce served the best interests of the business community?" 60.2 percent answered that the Chamber had "helped a lot," 24.2 percent said it had "helped a little." One person responded that the Chamber had "hurt a little" and two people responded that the Chamber had "hurt a lot."

When the Chamber asked, "Do you feel the Chamber program is being run in an economically sound manner?" 45.8 percent answered "definitely yes," 24.2 percent answered "yes," 10.2 percent answered "perhaps," 18.3 percent said they had "no opinion," and two people responded with negatively.

The question, "How big a role do you think the Chamber of Commerce should play on City Council and Redevelopment Agency matters that effect the future of the business community?" elicited a response consisting of 92.5 percent saying either "active" or "very active," one person saying the Chamber should play a "very little role," none saying the Chamber should be

See SURVEY on page 12

## Albany gets taste of the Farmers' Market experience

By Greg Hugunin

ALBANY — City residents with an appetite for open-air shopping and the very freshest in fruits, vegetables and other foods need no longer leave town to seek them, as the first-ever Albany Certified Farmers' Market opened last Sunday at the corner of Solano and Ramona avenues.

The market, which featured everything from a cooking demonstration to a culinary lesson for children, included nearly two dozen small farmers from around Northern California offering everything from Fantasia Nectarines to Gold Dust Tomatoes, with gourmet sausages and honeys also for sale. Organized by co-managers Judy Blue and Jennifer Kresse with the support of the city, the market featured for the most part small, organic farmers and, despite cloudy weather, drew a fairly healthy crowd for its

debut.

"I think it's great for an opening day," said Blue as she helped Lachu Moorjani, chef and owner of Solano Avenue's own Ajanta Indian restaurant, hand out free samples of delectable curry prawns. Next weekend's market will also feature corn, melons, free-range chicken and eggs and goods from Grace Baking. Blue said, as well as a Kids Arc Cooking class for 3-to-12-year-olds at 10:30 a.m., with the market taking place every weekend, rain or shine.

As it was, market attendees had many a delicacy to choose from. Those in search of the makings for a salad could purchase organically-grown Beefmaster and Lady Bird tomatoes from the Willow Pond Organic Farm, where Angela Crandell and her husband hand plant heirloom-seed tomatoes on a tiny 35 acres. Those seeking a

The market will run every Sunday from 10 a.m. to 2 p.m. in the Salvation Army parking lot at the corner of Solano and Ramona.

greener fare needed walk only a few stands down to where Sheryl Elshout was selling asparagus and artichokes from the Green Family Farm in far-away Lompoc, which is located in Santa Barbara County.

Those in search of more exotic foods could buy Japanese eggplant or sweet Italian peppers from near Fresno, while those desiring greens could pick up organic baby spinach and frisee endives from the Watsonville-based Happy Boy! Farms. Carnivores were not left out either, as they had Aidell's sausages—some made from smoked

See MARKET on page 12



A young shopper ponders the artichoke's mysteries

Greg Hugunin



## Our correspondent checks in

"IF IT'S TUESDAY, This Must Be Belgium." The so-named book and subsequent movie gave guided tours of Europe a bad name. Harried tourists hit fourteen cities in two weeks, seeing a lot more of the inside of hotel rooms and the bus than they did Westminster Abbey or the Louvre.

So, travel-proud people pooh-poo the package tour. No tourist traps for them. They take it as a badge of tourist-honor to seek out little pensions, mingle with the natives, stand alone among the ruins and roam free over foreign hill and dale. Like Rick Steves.

There are, I've discovered, problems with do-it-yourself travel. Romantic notions of how it's going to be are entertained sitting on the couch in Albany poring over travel brochures. Far, far away from home, the reality of finding a pillow to lie your weary head on, lugging your luggage or replacing your passport, credit cards and travellers' checks after your purse is snatched can become more like work than fun.

There's no avoiding "tourist traps". No one stands alone in the Acropolis, the Colosseum, the Eiffel Tower, the castles on the Rhine or the Shakespeare theme park at Stratford nowadays. But crowded with post card salesmen and tourists of the world as they are, they're the ancient sights we go there on purpose to see. We can always be alone on Albany Hill.

**SO IT CAME TO PASS** that among my junk mail I found a brochure from Grand European Tours ("Europe's Most Leisurely Tours") addressed to "current occupant." Because well-travelled friends had often said to me, "You'll just love Italy," and because I'll sign up for anything that's six months in the future, I sent in money for a 15-day Grand Tour of Italy, first class hotels, 14 breakfasts and seven dinners, in a motorcoach with restroom and air conditioning. I didn't think to ask myself until after I'd paid up if the tour company might be one of those I've heard of that leaves you stranded in Frankfurt without a tour or tickets home. Lucky for me, it wasn't.

I arrived at the Grand Hotel Beverly Hills in Rome where I joined up with 37 other trippers from Florida and the mid-west, all in pairs except for me and a garrulous woman from Seattle. Unfortunately, having waited three hours at the Da Vinci airport while Monty looked for his luggage, I missed the orientation meeting conducted by Dante Barbareschi, tour guide extraordinaire.

**ON DAY 2 WE SAW** all the famous Roman sights including the Sistine Chapel, small and dark (to protect the frescoes), the



By Phyllis Lyon

balcony where the Pope stands and the wild cats inhabiting the Colosseum. During dinner at the Abruzzi Restaurant, I inadvertently overdid the chianti, amaretto and limone liqueur thus gaining an early reputation as the tour clown.

On to the Sorrento Palace, via the ruins at Pompeii where I averted my eyes from the pornographic wall paintings, to the Isle of Capri where I said No, thanks, to the Blue Grotto because you have to lie down in the little boat to get in and, if the waves are high, you can't get out.

**ON TO ASSISI,** where my room, overlooking a sports car rally, had been previously occupied by Claude Rains and Bette Davis (whether together I don't know). After seeing St. Francis' very own nightshirt, we

were off to Venice, via San Marino.

Contrary to rumor, the canals are clean and stretch-free, the gondola ride, quiet (the gondolier did not sing) and serene. Unfortunately, I missed a takeover of the clock tower in St. Mark's Square by republican terrorists, which occurred two days later, and also was unable to fulfill my long-held wish to say,

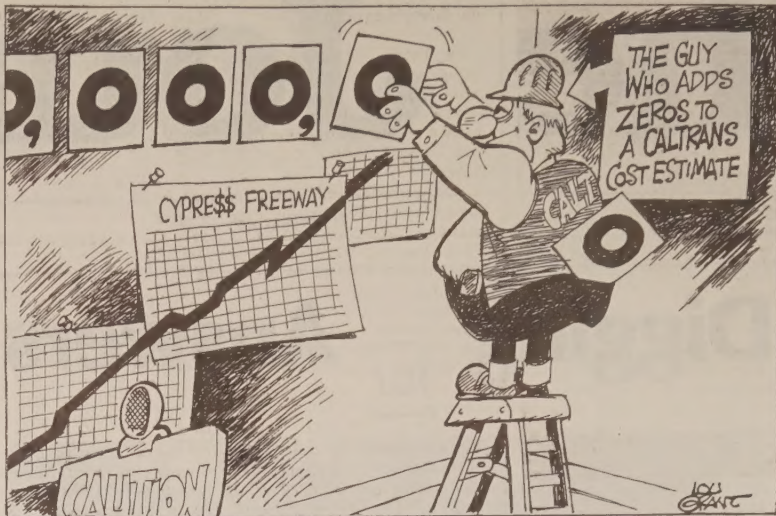
"What news on the Rialto?" Without a map of the web of narrow streets, I feared getting lost and missing the bus.

**ON TO LAKE MAGGIORE,** with a side ride to Switzerland, to see the island villa where Horowitz, his wife and father-in-law Toscanini spent summers; and then three days in Florence seeing Michelangelo's "prisoner" statues but not the Uffizi where, No, thanks, there's a four hour wait in line. After lunch one day at the Vicchiomaggio Castle, I sat outside gazing idly at the sun-kissed hills of Tuscany and said to myself, "I think I'll just stay here." But no, I boarded the bus back to Rome.

The tour was relatively "leisurely", I guess. True, you have to put your suitcase outside the door by 7:30 a.m., but you never lug it or worry it will be snatched. True, you do see the inside of several glass, leather and furniture stores en route, but, although my fellow travellers tossed lira around by the millions, fortunately I'm a practicing cheapskate.

**AS ABRAHAM LINCOLN** ONCE said, "If this is what you like, you'll like this." Although I wasn't at all sure I would, I loved Italy, as predicted, and liked this tour of it a lot.

## THE MOST SECURE JOB AROUND



## Letters to the Editor

### Little boxes made of ticky tacky

Editor:

Returning to El Cerrito after a hiatus of nearly three years, we were unpleasantly surprised that many of the values we had cherished in our hometown seemed to be endangered by an over zealous emphasis on redevelopment at whatever cost to the quality of life and unique characteristics that made El Cerrito a very special place.

The current plans for both the North and South ends of our city ignore E.C.'s General Plan as well as principles of good planning, design and good common sense.

Although the El Cerrito Plaza has not kept pace with changes in retail and commercial development during the 1980s and '90s, recent efforts by the El Cerrito Plaza Co. to draw up plans to refurbish the Plaza and tenent the empty stores with letters of intent from Barnes & Noble, Boston Market, Safeway, Starbucks, Noah's Bagels, Cost Plus etc. is a start in the right direction and would not cost the residents of El Cerrito money that we can ill afford to spend unwisely. Redevelopment efforts to condemn the Plaza, remove many of the old and established El Cerrito businesses, speculatively build up to 300 units of housing up against the BART tracks, a four-story garage to serve BART riders adjacent to the housing and the possibility of a large cinema complex next to the housing units is a case of planning gone awry.

Has anyone at City Hall given a thought to the quality of life of the people who would occupy this housing complex? Would any of our City Council members want to live there, or any of their political adherents? If problems of noise and train vibration were not enough, an aging BART system that is expanding further into the areas of East Contra Costa County and possibly westward to Napa and beyond, will bring more trains and ridership. there are just so many times that BART can grind screechy wheels and repair broken railbeds. The hapless residents of the BART housing

### The 'Miracle on Moeser Lane'

Editor:

One doesn't have to drive very far in this town these days to notice the dramatic landscaping improvements around some of our parks and boulevards. Poinsette Park and Moeser Boulevard are good examples. Poinsette has been completely transformed to include new lawns, tender young trees and a running, living creek. It's beautiful.

Moeser Blvd. also got a face-lift. It is usually a scramble of weeds this time of year, not to mention the fire danger of dry, tall grasses.

In the 1970s, the El Cerrito Garden Club began to painstakingly establish draught resistant plants along the sides and median of Moeser. Garden Club members drug bottled water to the site to nurture them to maturity - a process that took several years. The city did its part with weed abatement. In 1989 Moeser

was featured in a Pacific Horticulture article entitled "Miracle on Moeser Lane".

But in recent years city budget money for these projects dried up and so did Moeser. The boulevard became a visual embarrassment. Today, however, that's all changed. This spring, city work crews cleared the weeds and errant grasses and brought in tons of mulch, raking it into a manicured layer of ground cover. The foliage and flowers now stand out as they were meant to, the fire hazard is abated and Moeser looks like a roadside park.

"Bravo" to the Garden Club which never gave up and to the El Cerrito City Council, which through its' sound policies, continues to be a good steward of our parks, creeks and open spaces.

Pam Challinor  
El Cerrito

traffic, a postage stamp sized "plaza" to accompany a much downsized commercial and retail district will not give us the necessary sales tax revenue that would make the Wilton/Terranomics plan a viable investment. Ticky, tacky little housing boxes that will eventually and inevitably turn into slums will remain long after the developers have made their pile of money and gone.

Edwin and Ethel Weber  
El Cerrito

### Some new faces would be nice

Editor:

This is in response to the recent letter from Jean Siri.

I too was sad to see Mae Ritz leave our city council. Her calm and rational nature will be missed. At the same time, I am very grateful for people like Larry Damon and the Loubals.

When the idea of a mega theater was first proposed for the Del Norte area, it was obvious to nearly everyone except the city

See LETTERS on page 8

## Viewpoint

### Setting the record straight on the LaForce recall effort

I see that Norman LaForce has been successfully pressuring his neighbors and political cronies to write glowing letters about his sterling character. Predictably, along with undeserved praise for his dubious achievements, those letters have included unfounded charges against various parties that are not actually involved with the recall effort.

Let's look at the facts, shall we?

• The recall itself:

Fact: Bob Winslow initiated the recall. Bob Winslow is also circulating the recall petition. He has plenty of help, but ...

Fact: The El Cerrito Citizens Alliance has nothing to do with the recall campaign. It did not initiate the recall and does not officially support it. How do I know this? I asked Steve Magyary, the Alliance's Chairman about it.

• LaForce's "accomplishments":

Fact: LaForce did all his work on behalf of the Eastshore Park project

before he joined the El Cerrito City Council. He likes to make it sound like he was single-handedly responsible for the park's creation. Nothing could be farther from the truth. Many, many others had equally important roles in the park's creation. And the park itself has nothing to do with El Cerrito. Not one square inch of the park lies within this city's borders.

Fact: LaForce trumpets his responsibility for creek restoration. But, LaForce's propaganda to the contrary, the focus of the project, right down to the official title of the bond measure that El Cerrito voters authorized, was "Storm Drain Reconstruction" and not creek restoration.

Moreover, there is every reason to believe that creek restoration would have been a major tool of the storm drain reconstruction project with or without Norman LaForce.

FACT: LaForce's confederates say he's responsible for the city's \$1

## Response

### Of Siri, facts and me

It's been my observation that certain El Cerrito officials and their staunch supporters can never respond to their much lamented "critics" with supportable facts. So, they stir up a lot of mud. Having recently read Jean Siri's letter, I was amazed to see that she can't even get her mud straight. So, I am writing to offer some much needed corrections.

Ms. Siri complains about several people in her letter as "newcomers." Well Jean, what is new is new? Larry Damon's family have lived in El Cerrito for 35 years. Steve Magyary has lived here 20 years — his wife nearly 50 years. A Delehunt was born and raised in El Cerrito. Her mother still lives here.

Maybe you've lived in El Cerrito twice that long. Is that what makes others new? I bought our house in 1980 and have lived here all that time except for the couple of years we spent back east during Anne's studies at Harvard Business School. And "new"? The Loubals have lived here for just a few years, but they've also lived nearby in Berkeley for several years and know the area quite well. I guess that makes them "newer," in dealings with the city we've seen several people who have moved to El Cerrito only recently. I think they're terrific people and they share our concerns about many problems with the City. I guess you think they should wait until they've been here 11 20 years longer.

So, again, "How do you get new-e-w?" And, just what is "new-speak"? After our successful defeat of Measure — a measure in which city and council members were among the largest financial contributors — I took the opportunity to review 12 years of the city's budgets. And I can see how monies were allocated and books manipulated at various times during your administration. Those wasted monies are no longer "new" either, but the impact of their mismanagement has become much more critical in the past few years. At last we City Council and Agency meeting the City's own Redevelopment Manager admitted that the Agency was on the verge of bankruptcy.

Perhaps you want to silence people so that the truth about your poor decisions won't become public knowledge. We wait until we can fully amortize all the debt you owe for the City and Agency before we fix it? Or, fix it now?

With regard to the domestic issue raised involving ourselves (and 12 other neighbors), and another neighbor (with no other neighborhood support) the issue was originally decided in favor of the neighborhood at the Planning Commission level. Only later did the City Council "feel compelled" to overturn that decision. We pursued it further with the City — with the help of our neighbors — and they adopted a Resolution rescinding their action. That is hardly a "lose-lose-lose" scenario as falsely portrayed

See NEW on

# The Journal

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See VIEWPOINT on





Greg Hugunin

## Tour de Albany

Cycling around and around in a never-widening gyre, bicycle enthusiasts young and old descended in force on Memorial Park last Sunday for the Berkeley Bicycle Club's second annual Albany Criterium. The event, which featured races for men, women and children on the smooth, fresh asphalt surrounding the park, drew hundreds of cyclists for events which ranged in distance from a single lap for children to an hour-long men's race at the end of the day. Approaching speeds in the neighborhood of 30 miles per hour, cyclists wound in a tight pack around and around the park from the first race at 8 a.m. until the day's final event in the afternoon.

# Albany kids will soon find they have APAL

By Greg Hugunin

ALBANY — As part of an ongoing, community-wide effort to make Albany a more youth-friendly town, police and city residents have banded together to form the first-ever Albany Police Activities League.

The league, which recently received its charter and which includes elected officials such as City Councilmember Jon Ely, School Boardmember Bill Cain and Police Chief Larry Murdo, will be part of the department's "synergistic" approach toward reaching out to the city's youth, Murdo said. Though the program, which will focus at first on middle school students, could expand to include activities such as hiking, whitewater rafting and video production, its first order of business will be to organize flag football for boys and basketball for girls, both at no cost to participants. "This is one more thing to do, and I will continue to do one more

thing," Murdo said. Other activities could include assuaging the Tiger Woods-induced golf frenzy among youths.

"I'd like to be a part of kids getting involved in that sport," Murdo said. "I think it would fill a void."

According to Officer Ron Bennett, APAL's executive director, the program will be open to youths ages 11 to 17, with a particular focus on middle school students. While those in high school have their own sports programs and younger children have programs such as Little League, middle school students often get "left out," Bennett said, a void APAL will try to fill.

The program has already received a \$3,000 start-up grant, with another \$2,500 on the way to run the first set of programs. Already, Bennett said, APAL has received invitations from PAL programs as far away as Fresno to compete in tournaments run under the nationwide organization.

Youths who participate in the program will most likely find the always-ebullient Bennett no stranger, as it is he who visits every sixth grade class at the middle school to implement the department's anti-drug DARE program. Among students, Bennett said the greatest desire among boys was for football and, among girls, for basketball, particularly in light of newly-formed women's professional leagues.

Police officers and civilian APAL members will act as coaches for the program, which Bennett said will not only provide a pleasant diversion for youth but also teach them skills they can apply to future athletic endeavors in high school. "The whole purpose is to teach them the fundamentals," Bennett said. "It's not just getting out there and winning. The whole point is to get out there and learn and participate and do your best."

Though the program is just getting started and activities will not be available until fall, Bennett hopes

in the future to drop the age limit for the program and to expand its charge. Possible future activities range from whitewater rafting and camping to non-sport activities such as running Albany's cable channel and working with computers.

With numerous influential Albanians on the program's board of directors, Bennett has little doubt the program will be successful.

"When you have a board like that, the sky's the limit," Bennett said. "I see great things happening out of this PAL program. There are a lot of things we will be able to do down the road."

At a recent City Council meeting, Murdo, Bennett and APAL President Jack Rosano gave a brief presentation on the much-anticipated program, with council and audience members giving them a hearty standing ovation. Those interested in participating should call Bennett at 525-7300. Activities will most likely start in September or October, he said.

## Group criticizes voluntary tobacco billboard removal agreement

A coalition of health activists has announced it opposes continued negotiations with outdoor advertising companies related to the voluntary removal of tobacco advertising near schools in the unincorporated areas of Contra Costa County.

The Contra Costa County Tobacco Prevention Coalition, a group of health organizations, community based groups, school programs and concerned residents, says it is dismayed with the year-long delay in

complying with a voluntary billboard removal agreement by outdoor advertising companies Eller Media and Outdoor Systems. The Coalition now wants the Board of Supervisors to enact a complete ban on all outdoor tobacco advertising.

"This so-called voluntary agreement to move tobacco and alcohol billboards at least 1600 feet away from schools was reached after 18 months of discussion by the Board of Supervisors and threats by the alcohol, tobacco and billboard in-

dustry to sue the county. Now, a year later, not one billboard has been moved. The companies recently submitted plans for moving the billboards. But the proposed new locations would actually be more visible to young people. The voluntary approach has never worked anywhere it has been tried," says Dr. Joel White, a Coalition member and past president of the Contra Costa Unit of the American Cancer Society.

The Tobacco Prevention Project, funded with voter-mandated cigarette tax, confirms that Eller Media's proposal submitted to the county's

Community Development Department, would apparently result in a twelve-fold increase in exposure. One of the proposed new billboards would be within 1,200 feet of a school.

White says the Coalition is spearheading the development of a comprehensive tobacco-free youth ordinance that could ban all outdoor advertising in areas visible to youth and impose other restrictions on advertising and youth access to tobacco. A model ordinance will be drafted in the next few months for use by the Board of Supervisors and local cities.

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Police Reports

More incidents reported on BART path

By Emily Lundberg

EL CERRITO — A Pinole man drove his '87 Honda Civic while under the influence of alcohol and caused an injury accident on the corner of San Pablo Avenue and Stockton Avenue on June 15 at 10:30 p.m.

On June 25 at 11:20 p.m., an El Cerrito woman was arrested after she hit another vehicle parked on the corner of Stockton and Ashbury Avenue with her '90 Ford Ranger, and ran from the scene of the accident.

A Richmond man was arrested for drunk driving on Key and Conlon on June 28 at 2:25 a.m. A Berkeley man was arrested for drunk driving on Potrero and Hwy 80 on June 29 at 3:30 a.m. A Vallejo man was pulled over on the corner of San Pablo and Wall Street on June 30 at 12:50 a.m. A Redwood City man was pulled over on the corner of San Pablo and Potrero on June 30 at 11:30 p.m. A Richmond man was observed driving while under the influence of a controlled substance on July 5 at 10:37 p.m.

On July 5 at 5 p.m., a Santa

Clara man driving a '73 Ford hit a mini bus while under the influence of alcohol and injured two passengers.

An Oakland man driving an '87 Cadillac DeVille was found to be driving under the influence of alcohol when pulled over at the corner of Central and Belmont on July 7 at 2:10 a.m. On July 6 at 3:05 a.m., a Benicia female was pulled over on the corner of Cutting and Peerless and found to be driving under the influence of alcohol. A Richmond female was pulled over for drunk

See EL CERRITO, page 6

In the wrong place, at the wrong time

By K. Osborne

ALBANY — At about 10:30 a.m. on July 11 officers responded to reports of a blue '86 Nissan pickup, with stolen property in it, parked in a parking lot on the 900 block of San Pablo Avenue (across the street from the Police Station, of all places). Officers contacted two Oakland men when they returned to the vehicle. A check revealed that one of the men had an outstanding warrant from Humboldt County. Both were arrested.

The man with the warrant was held for Humboldt County authorities to pick up and the other man was transported to the Berkeley jail.

On the afternoon of July 6 a resident on the 500 block of Talbot Avenue reported that thieves stole his black 18 speed Univega bike from his garage. There were no witnesses.

On the night of July 6 officers responded to reports of a man who was intoxicated at the Albany Bowl and who would not leave. They con-

tacted an Albany man who was indeed very intoxicated. He was arrested and cited to be released when sober.

On the evening of July 9 officers were called to a hair salon on the 800 block of San Pablo Avenue about a man intoxicated and causing trouble. The same man was contacted and found to be very intoxicated. He was

See ALBANY, page 6

Liberty Ship is site of daylong workshop

On Thursday, July 24, the Richmond Museum of History is sponsoring a one day workshop on board the USS Red Oak Victory AK 235, a World War II ammunition ship built over 50 years ago at Kaiser Shipyard Number One in Richmond. This workshop offers an opportunity to board the Red Oak, presently berthed at the "Mothball" fleet in Suisun Bay, halfway between Sacramento and the Bay Area, while it is being prepared for the move "home" to Richmond.

Captain James Nolan, who was one of the restorers of the Lane Victory in San Pedro and the Jeremiah O'Brien Liberty ship is undertaking the restoration of the Red Oak and will speak at the workshop on his Vision for the Future."

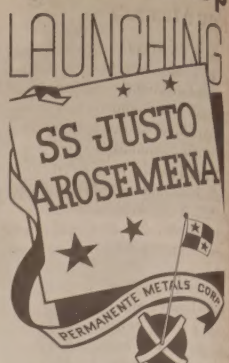
Other confirmed speakers are Mayor Rosemary Corbin of Richmond, Congressman George Miller, who will speak on the legislation required to acquire the Red Oak, Lois Boyle, president of the Richmond Museum Association will give a historic overview, and Slobodan "Dan" Piach, an arts and community activist, who is

working on restoring The Golden Bear — the former Maritime Academy ship into Oakland's Artship, a floating community center.

In addition to increasing the number of individuals and organizations that understand the value of historic preservation, this conference will also increase visibility of this project throughout the state. In addition to targeting historic preservation groups, this workshop will be of interest to individuals and organizations (both for profit and nonprofit) involved in education, community building, the arts, social welfare, communications, recreation, and business. The conference can accommodate 50 people at \$25, including lunch.

The workshop starts with check in and lectures on board the Reserve Administration barge in Benicia. There participants are issued hard hats and life preservers for the boat ride out around the mothball fleet ending at the Red Oak Victory.

Lunch will be served aboard the Red Oak, followed by a tour of the vessel and Captain Nolan's speech



YARD TWO - RICHMOND, CALIF. Program for a June 1944 ship launching at Kaiser Shipyard No. 2 in Richmond.

on restoration efforts and demonstrations of techniques. Volunteer recruitment and retention. Then back to the barge auditorium for discussions: What Ideas about Historic Preservation Can I Take Back to My Organization or Community? A few scholarships are available for students and organizations showing financial need. For more information call 237-1445.

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## People

### Roy Mespelt

EL CERRITO — Roy Mespelt of El Cerito has been named a Melvin Jones Fellow by Lions Clubs International Foundation in recognition of his commitment to serving the world community.

Named for the founder of Lions Clubs International, Melvin Jones, the fellowship is the foundation's highest honor. It is a recognition of a commitment to humanitarian service.

Mespelt is a member of the El Cerrito Lions Club. He recently received a finely crafted plaque and lapel pin acknowledging his dedication to the foundation's humanitarian goals.

As a Melvin Jones Fellow, he becomes part of a growing network of individuals committed to improving the quality of life for people locally and in communities around the world.

### Ji Song

ALBANY — Ji Song was recently named to the dean's list

at Boston University for the spring semester.

Boston University is the third largest independent university in the United States, with an enrollment of 30,000 students in its 15 schools and colleges.

### Beverly Shaver

EL CERRITO — Beverly Shaver is the author of an article on the Mystic Seaport Museum in Connecticut appearing in the July 1 issue of "Cappers," a nationally distributed biweekly tabloid emphasizing "home and family to readers who live mainly in the Midwest."

Shavers wrote the article titled "Visitors get hands-on feel of maritime heritage at Mystic Seaport Museum," describing the museum's reconstruction of 19th century American life on the waterfront in the Topeka, Kansas-based periodical.

### Jessica Mensch, Michael McDonald

Jessica Mensch of El Cerrito and Michael McDonald of Albany recently received teaching credentials from Dominican College of San Rafael.

Mensch earned a single subject Credential that enables her to teach within an authorized field in the public school curriculum.

McDonald earned a multiple subject credential primarily used for teaching within the public school curriculum at the elementary school level.

## 'Night Out' a time for camaraderie

By Norma Jellison  
El Cerrito Mayor

El Cerrito will join cities nationwide on Aug. 5 for America's Night Out Against Crime. Neighborhoods throughout El Cerrito are invited to join forces with thousands of communities nationwide for the 14th Annual National Night Out crime and drug prevention event.

National Night Out, sponsored by the National Association of Town Watch, will involve over 9,000 communities from all 50 states, U.S. territories, Canadian cities and military bases around the world. In all, close to 30 million people are expected to participate in America's Night Out Against Crime on Aug. 5. This year's corporate sponsor is S.C. Johnson & Son.

National Night Out is designed to heighten crime and drug prevention awareness and generate support for and participation in local anti-crime efforts. In addition, National Night Out aids in strengthening neighborhood spirit and police-community partnerships. Finally, National Night Out is organized to send a message to criminals letting them neighborhoods are organized and fighting back.

El Cerrito's events will be sponsored by the El Cerrito Police Department with assistance by the El Cerrito Crime Prevention Committee. The Crime Prevention Committee is

composed of volunteer residents of El Cerrito, who help organize Neighborhood Watch Programs throughout El Cerrito.

Committee members will come to your neighborhood with a member of the El Cerrito Police Department to discuss how to organize to keep a watchful eye on neighbors' homes, give tips to reduce vulnerability to home and garage burglary and auto theft and to advice on avoiding mail theft and fraud by unscrupulous

lock their doors, turn on outside lights and spend the evening outside with neighbors and police.

Neighborhoods will host block parties, cookouts, parades, flashlight walks, visits from police, contests, youth activities and other anticrime and drug prevention rallies. These events will emphasize the importance of knowing your neighbors to successfully combat crime. Several of the participating neighborhoods are not currently

programs, will participate in the National Night Out kickoff Thursday, July 31 to publicize the event regionally. Law enforcement participants will caravan from MacDonald Avenue and I-80 to Richmond City Hall for a rally and event to highlight National Night Out. Presentations will be made to Good Neighbors from each of the participating cities. Pat Cafiel, the volunteer coordinator for El Cerrito's Neighborhood Emergency Assistance Teams will be El Cerrito's honoree.

National Night Out is an outstanding campaign to help build neighborhood unity and strengthen police community partnerships.

National Night Out Project Coordinator Matt Peskin invites neighborhoods nationwide to join forces to give crime and drugs a going away party. The El Cerrito Police Department Chief and staff, the El Cerrito Crime Prevention Committee and I invite residents of neighborhoods in El Cerrito to join together to celebrate National Night Out.

Get to know your neighbors and aid in crime prevention in your neighborhood.

Call Lloyd Jung, Chair of the Crime Prevention Committee at 232-9699 or Detective Scott Erwin for information about National Night Out and to sign up for a block party or other neighborhood activity. Together we can make El Cerrito an even safer place to live.

**Call Lloyd Jung, Chair of the Crime Prevention Committee at 232-9699 or Detective Scott Erwin for information about National Night Out and to sign up for a block party or other neighborhood activity.**

solicitors.

Targeted to reduce your chances of being victimized when out and about by being aware of your surroundings and reducing your chances of having your home burglarized, the Neighborhood Watch Program, managed by the El Cerrito Crime Prevention Committee and the Police Department, has organized numerous neighborhoods.

On National Night Out, from 7 p.m. to 9 p.m. on Aug. 5, residents in neighborhoods throughout El Cerrito are asked to

organized as Neighborhood Watch groups. Hopefully, National Night Out will reap benefits beyond the neighborhood camaraderie sure to be in evidence on Aug. 5.

### Event kickoff

The I-80 Public Safety Corridor, a consortium of all of the cities along the I-80 corridor, Alameda County, Contra Costa County, law enforcement agencies and many nonprofits working with crime and drug prevention and a variety of youth

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## El Cerrito

Continued from page 4

driving on the corner of San Pablo and Potrero on July 5 at 1:20 a.m.

• Two juveniles attempted to take another juvenile's bike on the corner of Lexington and Eureka on June 18 at 9:55 p.m.

• A San Leandro man concealed a deodorant stick in his pants and attempted to leave FoodsCo on June 16 at 11 p.m. He was arrested by store security.

• On June 11 at 9:25 a.m., two juveniles pick-pocketed an El Cerrito woman on the 7000 block of Stockton Avenue.

• On June 25, a Richmond woman tried to leave FoodsCo with merchandise not paid for. When a security guard tried to detain her, a bystander pulled the security guard away from the suspect. The woman was eventually arrested.

• On June 25 at 3 p.m., two suspects tried to take a bale of cardboard from the rear of Safeway. They were arrested for attempted petty theft.

• Between June 23 and 25, an unknown suspect elevated a '91 Honda parked on the 500 block of Liberty Street and stole all four of the vehicle's wheels.

• A yellow aluminum car trailer was reported stolen from the corner of Kearney and Wall on June 23 at 10:40 p.m.

• On the 11400 block of San Pablo on June 23 at 10:45 a.m., an unknown suspect threw a rock at a moving vehicle, striking the drivers side door and side view mirror.

• At a residence on the 5800

block of El Dorado, between June 15 and 18 a suspect entered an unlocked laundry room, cut the wires on the washer and dryer, took the resident's clothes and threw them in a garbage can, covering them with oil.

• On the 2600 block of Ellerhorst, an El Cerrito male assaulted a Pleasant Hill male with a baseball bat. However, he missed his target and instead of hitting the man, who was sitting in his vehicle, he hit the vehicle, causing minor damage.

• An unknown suspect entered a vehicle on the 900 block of Ashbury on June 20 at 10:45 p.m., but were scared away by a witness.

• A Richmond male and female entered FoodsCo on June 28 at 10:38 p.m. The woman walked out of the store with items not paid for. When a security guard attempted to detain the woman, the man confronted the security guard with a bottle. Both suspects fled in a '91 Blue Buick.

• A San Pablo woman stopped for a vehicle violation on the corner of San Pablo and Blake on June 19 at 1:30 a.m. was found to be in possession of less than one ounce of marijuana.

• An '89 white Jeep Cherokee stolen from the 6500 block of Waldo Avenue was recovered on June 29.

• On June 29, a minor attempted to use a false I.D. to purchase alcohol at Safeway but was arrested instead.

• On June 20, an El Cerrito female was arrested for cultivating marijuana at her residence on the 5000 block of Cypress Avenue.

• On June 25, a Richmond man was arrested at the Plaza Lucky after he concealed alcohol and left the store without paying.

• A McDonald's customer reported that seven male juveniles stole a large wall hanging from the dining area on June 25 at 10:45 p.m.

• An unknown suspect punctured the tires of a '64 Dodge parked on the 7000 block of Mound Street between June 26 and 27.

• A bicycle was stolen from in front of the Target store on June 27.

• A man exposed himself to a woman on the BART path at Waldo Avenue on June 24 at 5 p.m.

• Hotel property was stolen from a motel room at the Travelodge between June 24 and 25.

• On June 26 at 3 p.m., an 18-year-old El Cerrito woman was almost kidnapped on the corner of San Pablo and Cutting. Two black males, one in his 20s, wearing all black, and one in his 30s, with a scar on his nose and a light moustache, asked the woman for directions and attempted to pull her into their mid-'80s 2-door black Datsun hatchback with a Jack in the Box ball on the antenna. When they were unsuccessful, they fled the scene.

• A Richmond man pulled over on South 52nd and Potrero was found to be in possession of more than one ounce of crack for sale.

## Albany

Continued from page 4

again arrested and cited to be released when sober.

• At about 10 p.m. on July 6 officers responded to a Memorial Park fight involving several juveniles. After questioning the teens, officers discovered the fight was the result of previous incident. One of the teens, a 16-year-old Albany boy, was arrested in connection with a strongarm robbery the previous night. He was released to his parents with a Notice to Appear.

• At about 11:30 p.m. on July 7 officers responded to reports of noisy juveniles with spray cans at the high school. They found the same Albany youth with a spray can. He was arrested for vandalism and released to his parents with a Notice to Appear.

• At about 1:30 a.m. on July 7 Albany officers contacted an Oakland man, who was intoxicated, on San Pablo Avenue near Portland Avenue. When questioned he gave officers a fictitious name. His true identity was learned and the man was arrested for disorderly conduct, battery on an officer and resisting arrest. He was held and transferred to the Berkeley jail.

• At about noon on July 7 a business owner on the 1300 block of Solano Avenue reported that vandals had etched the glass in the large window of his business.

• At about 12:30 p.m. on July 7 a resident on the 1200 block of Peralta Avenue reported that her blue '79 Datsun 280 Z, which she had parked

on Peralta Avenue near Posen Street, had been stolen.

• On the afternoon of July 7 a resident on the 500 block of Kains Avenue reported that juveniles had shot out the front window of his residence with a BB gun. He saw four juveniles, one was on a bike, near the entrance to the El Cerrito Plaza. They were gone when officers arrived.

• On the morning of July 8 Albany officers investigated reports of graffiti etched in window at Vista School.

• At noon on July 8 employees at a bank on the 1400 block of Solano Avenue reported that a man had just urinated in the ATM room. Officers located the man, from Oakland, while he was across the street from the bank. He was arrested, cited and released.

• On the evening of July 8 a resident on the 900 block of Evelyn Avenue reported her gray '84 Honda Civic had been broken into over the weekend. Nothing was missing but they had made a mess of the interior.

• On the night of July 8 a resident on the 400 block of Evelyn reported that the previous night vandals had smashed the front window of his blue '88 Acura.

• At about 11:30 p.m. on July 8 a resident on the 1100 block of Evelyn Avenue reported that he observed a black male, wearing a red, white and blue jacket, ride off on his MongOOSE ATV Chrome B15 bike. The thief left a white Magna G10 bike in its place. Police are investigation.

• At about 1 a.m. on July 10 officers stopped a Berkeley man on San Pablo Avenue near Carlson Avenue for erratic driving. He was found to be very intoxicated and was driving with

a suspended license. He was arrested and cited to be released when sober. His car was impounded.

• On the morning of July 11 employees of a bank on the 1400 block of Solano Avenue reported that during the night vandals had broken the windows at the back of the building and vandalized the ATM area and a safe.

• On the morning of July 11 a resident on the 1100 block of Cutting Street reported that between 2-5 a.m. on July 11 thieves stole an iron pedestal and a planter from off front porch.

• On the morning of July 11 a resident on the 1100 block of Stockton Avenue reported that during the night his blue '93 Honda Civic was repainted while it was parked on Dartmouth Street. Another report on the same block also reported vandalism to her car.

• At the request of the police the following list has been changed to more accurately report on the results of civil and domestic calls officers respond to:

During the week of July 6 officers fingerprinted six people at their request, towed four cars, responded to 27 false alarms, attended to three or deceased animals (including a lost turtle), assisted seven people who were locked out of their houses and responded to three reports of missing dogs. In the domestic arena officers intervened in five civil disputes, two civil stand-bys, two domestic disputes, and 21 civil cases. Firefighter/paramedics responded to three fire calls and nine medical emergencies.

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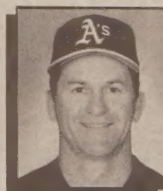
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## Viewpoint

Continued from page 2

ing will impose new burdens on El Cerrito's already overstrained police, fire and other municipal services (as well as on its underfunded public schools) and it won't pay the cost of these burdens. Neither will the Sierra Club. We will pay those costs.

• LaForce's misbehavior:

Fact: LaForce constantly repeats, "I was elected to govern and that's what I'm going to do." In the words of Councilmember Gina Brusatori, LaForce is a "control freak", as demonstrated by his reaction to Councilmember Mark Friedman's report on the Del Norte Task Force. He talks a good game about "community-based planning", but it's just talk. When push comes to shove, LaForce doesn't trust the people of El Cerrito to make decisions.

Fact: LaForce has been a very poor public steward. The city staff recommended that Canyon Trail Park Clubhouse be torn down at a cost of \$65,000, because of supposed "seismic problems". Larry Damon offered the services of Bechtel Corporation's world-class structural engineers and soils geologists to analyze the Clubhouse foundation in hope of saving the building. Instead of welcoming Bechtel's help, LaForce insisted that the Bechtel engineers be forced to post bonds, obtain liability insurance and so forth. Why? Because LaForce considers Larry Damon a political enemy and he can't stand the thought that Damon might receive credit for saving a beloved structure that LaForce was prepared to see torn down. Worse, LaForce was the principal proponent of the Redevelopment Agency's recent \$2.9 million giveaway to the IBEX Group, (the developer of Del Norte Place), despite the Agency's near-bankruptcy. Why? Because Del Norte Place is a financial black hole, with commercial tenants months behind in their rent and way too few customers, and LaForce is determined to "fix" the problem by throwing good money

after bad. That's our money he's so eager to give away.

Fact: LaForce abuses his political office. In a public meeting of the Agency in 1995, speaking as the Chairman of the Redevelopment Agency, LaForce accused Larry Damon, Peter Loubal and me of lying about the fact that LaForce was unable to force the Transportation Committee of the Sierra Club to endorse the Megatheater proposal in 1995. That's slander.

Speaking on the record both as a Councilmember and as an Agency member, he has accused both Peter Loubal and Sewall Glinertnick of racism. That's slander, too. Ever since he became Mayor in 1995, LaForce has insisted on playing the very hardest kind of political hardball. His default approach to political debate is ad-hominem attack (attacking the person, rather than debating the issue). That's irresponsible.

• Should LaForce be recalled? LaForce abuses his office shamelessly. That may or may not be grounds for a recall, just as it may or may not be legally actionable. He casually slanders and mercilessly bullies private citizens for the purpose of silencing them in the public arena. In my opinion, that is grounds for a recall. Nonetheless, I did not initiate and I have not signed Bob Winslow's recall petition.

At least, not yet. Now you have the facts. I think you can make up your own mind.

Thom Stark  
El Cerrito

## New

Continued from page 2

Are people to remain idle in the face of abuses by the city? Show me someone in El Cerrito who isn't willing to stand up and protect their home, and I'll show you someone who probably shouldn't be living in El Cerrito — new or old

So I ask, how much further will

## Letters

Continued from page 2

council that it was a bad idea. It took a long time and a lot of nagging for our city officials to grasp that very obvious fact. When the local government is that out of touch with the will of the people, the Damons and the Loubals and all the other "annoying" people of the community who stand up for what they believe are a truly essential part of the democratic process.

I am very pleased to see some new faces on the city council. I hope that in future elections some of the current members who have served to the best of their ability but for entirely too many years will graciously step aside. We need leaders who are prepared to serve the will of the citizens rather than serve up their idea of what the citizens should have.

Keith C. Bupp

## Redevelopment critics are off base

Editor:

The Journal has published several letters criticizing El Cerrito's Redevelopment Agency. I believe it to be sound. One criticism was that the city has "loaned money" to the Redevelopment Agency and has misspent money. The so-called "loan" is a charge that the city

General Fund makes to the Redevelopment Agency budget for the amount of staff time that the city manager, community development director (who oversees the R.A. as one of several departments) the city's fiscal officer and other staff involved in R.A. matters. It is a good accounting practice since it provides a way for tracking staff time spent on R.A. matters. Private industry uses this back charge method. The city employed this accounting practice for a while and then dropped it in the late 1980s, but resumed it in 1991 as part of its program of fiscal responsibility. The R.A. has paid that back charge, around \$144,000 a year. In 1993, however, the state of California began a yearly transfer of portions of property tax revenues from R.A.s throughout the state to balance the state budget. The E.C.R.A. now transfers about \$211,000 per year.

The state's grab of tax dollars from the agency even exceeded the staff cost. It is also unfair to charge the R.A. with mismanagement when the only reason why the back charge cannot be paid back now is because of this yearly transfer of revenue to the state.

A second charge is that R.A. projects are taking money from the city's general fund.

Again, this is not true. A redevelopment project is funded through the tax increment (an increase in property value and tax as a result of redevelopment). The property tax increment does not apply until and unless the project is completed. Also the general fund benefits because the sales tax revenue from a project goes in

to the city's general fund. A good example is the Target store. Before redevelopment, the businesses there generated only \$5,978 a year for the city. After redevelopment, with the Target store, the property tax revenue jumped to \$81,149. This increase or "tax increment" was used to pay for its redevelopment. Target also generates about \$245,000 a year in sales tax revenue that goes directly to the city's general fund, for a total of \$217,000 more revenue dollars to the city's general fund than before redevelopment. Moreover, when the investment is paid off the city will also get the benefit of the higher property tax on Target, as well as all other R.A. projects. The R.A. program has helped stimulate business interest in El Cerrito. The Target and Del Norte developments changed minor sales tax and unattractive usages into much more valuable properties and greatly increased sales tax. The R.A. program has also provided affordable housing for El Cerrito elderly residents — Hazel Shirley Manor, Cerrito Royale, Del Norte Place. The beginning of the R.A. program had the support and leadership of conservative business people, and, in contrast to some other cities, it has resulted in high quality development. Critics who see no good in the E.C.R.A. program of the last several decades might more usefully attack fiscal problems caused by the state, which continues to take

necessary revenues from cities instead of enacting fair tax laws for all.

## Resents recall effort

Editor:

I have always been very proud of Norman LaForce for his wisdom, integrity and hard work, so I deeply resent this recall effort.

Janet F.

Editor's note: Space constraints have limited the number of letters we are able to print this week. Check next week's issue for more.

## Obituary

### Vera Ladame, 83

Vera Ladame, a member of the Albany Senior Center, passed away in San Pablo on July 3 at the age of 83. She is survived by nieces Carol Perry of Cordova, and Billie Jean Goddard of El Cerrito.

Friends attended a service at the Blessing Wednesday, July 16, at the Ellis-Olson Mortuary in Alameda and the interment was at Mount View Cemetery in Oakland.

Contributions in her name to Children's Hospital Foundation, 747 52nd St., Oakland, CA 94609, would be appreciated.



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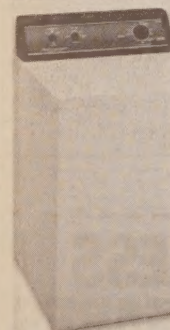
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# El Cerrito Chamber of Commerce By Sewall Glinternick

## Fiesta/birthday party set for Oct. 25

ning got underway this for the Chamber of erce's Second Annual r Fiesta.

year's festivities, which ultaneously celebrate El s 80th anniversary and e Round-Up Sale Days — held on Saturday, Oct. 25. ed last year by the er in an effort to promote s here and to establish an at would enhance the of this community in the ead, the first Fiesta drew y crowds to the mall area rrito Plaza and was a ling success.

again the Plaza will play the October Fiesta and El 80th Birthday Party. sion to the one-day on will be free. Plans for s Fiesta call include elling food produced by e restaurants and products eading crafts people. o call for continuous free ment, special displays dren's activities.

s point the '97 Fiesta ee, headed by Plaza Janet Jolley, is preparing local firms interested in eather co-sponsors or e backers of this year's e planning group is also et to send out invitations al exhibitors. ung Jolley in this effort

are Chamber President June Boblitt, Chamber Manager Sewall Glinternick, Chamber First Vice President Larry Sanchez of Marvin Collins Construction, Chamber Director Mike Klinger of Sunset Mortuary, Barbara Cronin of Mechanics Bank, Will Chun of Mailboxes Etc., and Chamber of Commerce member Bob Winslow.

To insure an overflow crowd at this year's Fiesta, again, the event will be held in conjunction with the Chamber of Commerce's traditional semi-annual citywide Round-Up Sale Days Celebration. The public will be able to learn of the special values being offered by merchants throughout the city on Fiesta weekend by means of a special Fiesta/80th Anniversary Tabloid which will be delivered to the regular circulation of Family Fair, The Journal, and The Berkeley Voice on Oct. 23.

### Welcome new member

The El Cerrito Chamber of Commerce welcomes as its newest member the Primary Power Testing Company of 1515 Richmond St., 232-2000.

The firm is headed by power distribution specialist Mark Krey.

### Survey results to be mailed

With final tabulation well underway, chamber officials announced this week that

response of the membership to an opinion survey was "nothing short of tremendous."

It was reported that — as of July 12 — 61.8 percent of the Chamber of Commerce membership had responded to the mail survey which asked their opinion on a number of organizational and civic issues.

Last week the chamber's Board of Directors voted unanimously to mail the survey results to the membership on July 17.

### Mixer is huge success

The leadership of this organization wishes to express its gratitude to El Cerrito Mill & Lumber Company for staging one of the best Chamber of Commerce Mixers ever held.

Hosted by the Freethy family — father Elmer and son Jack — last month's mixer drew a capacity crowd of chamber members, city officials, remodeling specialists and curious local residents.

The main attraction of the afternoon event was the company's newly opened, completely remodeled classic two-story Victorian style main building.

All attending the mixer, which also celebrated El Cerrito Mill & Lumber's 75th anniversary, seemed to agree that the newly remodeled structure was one of San Pablo Avenue's most attractive storefronts.

### Chamber art show winner

A watercolor by Laurie



A good time was had by all: Part of the large crowd that enjoyed the June Mixer at the newly remodeled El Cerrito Mill & Lumber Company's main building were, from left to right: Chamber manager Sewall Glinternick, Elmer Freethy, Jack Freethy and Chamber President June Boblitt.

Anderson titled "High Valley" was winner of the Chamber of Commerce Award in the annual show held here recently by the El Cerrito Art Association.

The association, an associate member of the El Cerrito Chamber, also presented awards to other artists in the following categories:

Past Presidents Award, President Jiang Zemen; Mayor's Award, Jack Pruyne; Memorial Award, Hai-Ying Cheng; Fay La Due Bonnetti Special Award, Gordon Ma; the Women's club of El Cerrito Award, Phyllis Paille.

Oil and Acrylics: Don Hicks, first place; Debbie Weeks, second place; Thelma Gillespie, third place; and Denyse Biagi, honorable mention.

Watercolor: Barbara Brendlinger, first place; Nancy Tempelis, second place; Herb Dockman, third place; and

Emeline Paulson, honorable mention.

Collage, Graphics, Pastel and Mixed Media: Dorothy Champion, first place; Margo Santos, second place; Stella Chern, third place; and Michele Jawad, honorable mention.

Sculpture: Robin Hipolito, first place; Dee Pruyne, second place; Mary Bayer, third place; and Patricia O'Neil, honorable mention.

Asian Style Art: Nylan Jeung, first place; Hui Liu, second place; Hai-Ying Chen, third place; and Kevin Zhao, honorable mention.

Color Photography: Jimmie Woo, first place; Sandi Potter, second place; Sarah Houghton, third place; and Sandi Potter, honorable mention.

Black and White Photograph: Sandi Potter, first place; Estie Briggs, second place; Sara Houghton, third place; and Sandi

Potter, honorable mention.

### Vote funds to entertain visitors

Directors of the El Cerrito Chamber of Commerce last week voted to contribute \$100 toward the cost of providing lunch for a Prince of Wales Institute of Architecture study group, when they visit here late this month.

The visiting group, composed of students from around the world and instructors from the London-based institute, will conduct an intensive two week urban design project in El Cerrito. Working closely with the community, the study group will focus on San Pablo Avenue's urban design challenges, as well as El Cerrito as a whole.

Their final presentation, based on the community's input, is

See CHAMBER, page 19



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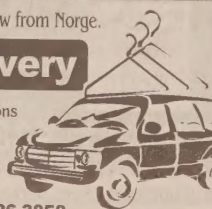
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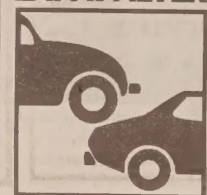
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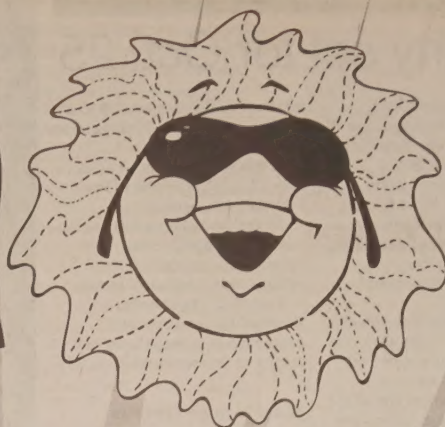
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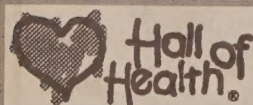
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## Conversations over lunch with Jacques Pepin

Sometimes, Jacques Pepin calls me, his wife Gloria cooks for him. Gloria must be a hell of a cook and/or a woman with a lot of confidence.

I know, I could hardly eat my lunch in front of Jacques Pepin when I interview him at a hotel a week in Avila Beach south of San Luis Obispo. I am concerned he is going to tell me that I had ordered — a chicken salad — is the right thing to have.

Well, it all turns out OK. I can tell you that Jacques Pepin, one of the most influential chefs in this country, is so excited when he eats, the bits of food remain on the tip of his mouth. He's just like the rest of us. So I'm relieved.

On the subject of our very own Alice Waters, Jacques Pepin confirms the idea that the Chez Panisse founder is most responsible for Americans' new attitude toward fresh food.

He tells me, "I'm a lon. You could put anything out of me."

Actually, Jacques as I call him after awhile, is really a guy, sweet really. We sit in a courtyard outside the hotel, where I conduct the interview while we drink coffee. Jacques likes his just like mine to sugar and with a good dollop of cream.) The courtyard is



ALAN GOLDFARB

surrounded by beautiful, tall orange flowers and Jacques wears a salmon-colored polo shirt and gray Dockers.

Jacques is in SLO to consult with a half-dozen chefs later that night for a dinner at the Hearst Castle, which is part of the annual Central Coast Wine Classic to raise funds for the local NPR radio station.

Jacques and I talk for about 50 minutes before lunch, about

wine and food pairings, young chefs, Alice Waters, and his favorite subject, Julia Child.

I find him to be personable, intelligent, funny, and genuine. He's been in this country since 1959 (he lives in Madison, Conn. and his neighbor is Morley Safer) and considers himself to be more American than French.

It's easy to suggest Jacques toward the subject of wine because he loves wine and is quite knowledgeable, although he says "I'm not good at wine." (He has 1,500 bottles in his cellar.)

As you would expect, he knows how to match food with wine.

"I am a chef, so by definition I approach wine as another dimension to the food," he says. "I look at the food first unless, of course, I have a bottle of

## New York Times Magazine Puzzle

### PAPER CHASE

BY FRED PISCO / EDITED BY WILL SHORTZ

ACROSS	DOWN
1 Cutaneous	102 Hungry was a member of it
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	13 60's campus grp.
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	18 Beginning of a tape
	21 Harper, for one
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	40 Attorney-to-be's exams
	41 In base 8
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	48 Roy Rogers's real surname
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	51 "..... and last in the American League" team
	53 Recruiter at a Wichita newspaper?
	54 Inter ———
	55 Say it ain't so
	58 ——— squares (statistical method)
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	62 They're full of beans
	64 A bobby pin may hold it
	65 "Look at me, ———"
	68 Start of some Italian church names
	68 Tutsi foe
	70 ———-a-brac
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	79 Alaska air base
	80 Great Fire of London diarist
	82 Pelvic bones
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	85 Acting Day
	88 Gets via computer
	90 Prefix with 1-Across
	92 Name dropper?
	94 Gong in an orchestra set
	95 Run out
	96 Hybrid cats
	97 Humidor item
	98 Fife player
	100 "As You Like It" servant
	105 In unison
	106 "Jurassic Park" mosquito preserver
	108 Roman historian
	110 Some B'way shows
	112 Bird whose male hatches the eggs
	114 Bad-mouth
	115 Stage setups, for short
	116 "Superman" ———
	117 ——— bind
	118 Baseball's Dykstra
	119 Before, once

LaTache or Petrus. I would usually cook and then get a bottle of wine to go with the food.

"I am not very sectarian. When it comes to wine, I would drink anything you would give me ... if there's nothing else around except a gallon of *Gallo Burgundy*, I'll still have a glass of it."

In fact, Pepin would love to see wine served in this country, as it is done so often in Europe, with no labels on bottles. Just drink the wine he says and don't worry about what it is.

Pepin has definite opinions about young chefs today, who show much passion and enthusiasm, which makes them create what he calls "tortured"

food, manipulated food.

He cites as example a dish he made when consulting at the Russian Tea Room in Manhattan. Pepin simply rubbed a piece of fresh fish with virgin olive oil, grilled it, and placed some sauteed spinach on the side.

"When I came back a month later, the chef had done the fish and spinach but he put mango slices around the plate and an orange beurre blanc around the fish," he says laughing. "Why do you want to do that? I asked him. 'It cannot be good if it only has two things,' he said."

On the subject of our very own Alice Waters, Pepin confirms the idea that the Chez Panisse founder is most

responsible for Americans' new attitude toward fresh food.

"She never deviated from her focus and never let herself go with fad or fashion," he says. "She never pretended to be an extraordinary chef, technically ... She has a dream to use fresh ingredients and to work in the chain of things, with the restaurant being the last (link) in transforming food. Too much has been said about the quality of chefs and not enough about the quality of agriculture."

Finally, Pepin speaks about Julia Child.

"She's funny," he says when I ask about the wonderfully amusing "Cooking Concert" he did with Child on PBS years

ago. "Who's going to argue with Julia? In all my cooking demonstrations with Julia, I never did a menu I wanted to do because Julia is always changing it at the last moment."

"I respect her greatly. She's in the style of Alice Waters. She has the faculty of being able to focus on one thing without getting off-track with fad and fashion. She has a very clear mind and strong conviction."

So too does Jacques Pepin. *Montclair resident Alan Goldfarb writes regularly on wine. Write to him at Hills Publications, Inc., 5707 Redwood Road, Oakland, 94611 with your questions and comments.*

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■ Martin Snapp

**I Seem To Be A Blur:** Guess what I found at Cody's Books? A new volume called "Fourth Turning," by Bill Strauss and Neil Howe.

On the back cover were three rave reviews: one from Al Gore, one from Newt Gingrich, and one from me!

(Actually, they were reviews of Strauss & Howe's earlier book, "Generations." At the time I wrote, "'Generations' could change the world as much as Darwin's 'Origin of Species!'")

That was back in 1991, and nothing has happened since to change my mind. And I doubt Al or Newt have changed theirs, either.

In these ground-breaking books, Strauss & Howe have done nothing less than come up with a completely new way of looking at American history. They've discovered recurring cycles in our past, and they're able to document this theory with an overwhelming wealth of scholarship.

And if you can trace these cycles backward into the past, it stands to reason that you can also project them forward into the future. That's what Strauss & Howe have done in "Fourth Turning." They actually have the audacity to predict the future.

Now, you've known me for a long time. Apart from cats, I'm a pretty level-headed guy, right? I don't go in for causes or cults, and I don't think there's a space ship hiding behind comet Hale-Bopp.

But I really believe these guys have stumbled onto something here. And that's the most hopeful thing I can possibly imagine.

The notion that history occurs in cycles may be hard to swallow at first, because we're used to thinking of time in linear terms. We assume that the future will be just like the present, only more so.

And that's pretty depressing, considering what a gloomy present we have.

But what if the linear way is wrong? Consider: Back in the square, conformist '50s, everyone thought the '60s would be more of the same. But look what happened.

And in the '60s, when young people were shouting "Ho, ho, Chi Minh, NLF is gonna win," who would have predicted that the next generation of youngsters would be Reagan voters?

I could go on and on, but I think you get the point. If Strauss & Howe are right — and I think they are — it means that the Unraveling we're going through is just another phase, one that will end shortly after the turn of the century.

So what's coming next? A full-blown crisis, as serious as the one our parents and grandparents faced with the Depression and World War II.

That's the bad news. The good news is that crises can be good or bad, depending on how you handle them. The last time, America emerged stronger and more united than ever before.

But, I can hear you saying, back then America had a generation of heroes — the G.I.s and Rosie the Riveters who manned the C.C.C. camps, beat the Nazis, outlasted the Commies, and created the postwar world we live in.

True enough. But Strauss & Howe claim another generation of heroes, as great as the G.I.s, is being born right now.

Of course, heroes are made, not born; so what's the magic ingredient that's turning these little tykes into world-beaters? Improved nurturing, say Strauss & Howe. They say we're all recoiling in collective horror at the lousy job we did raising Generation X, and we're determined not to make the same mistakes with this generation.

So be nice to your kid, OK? She could be the next Jack Kennedy or Joe DiMaggio or Walt Disney or Henry J. Kaiser. And that goes for other people's kids, too.

And, of course, I urge you to read "Fourth Turnings." There really isn't room to do justice to it here, but I guarantee it'll change your view of the world. It sure did mine.

\*\*\*

And now, for something completely different: comedy.

The Capitol Steps, the satirical troupe from Washington, D.C., is making a rare Bay Area appearance at the Theater on the Square in San Francisco. For the occasion, they've penned a completely new show, with special, made-for-San-Francisco songs.

And they're hilarious. This is political cabaret of a very high order. Take "If We Only Had Herb Caen" (to the tune of "If I Only Had A Brain"):

*He would muse about The City  
In turns of phrase so witty  
We'd pin up lots of blurbs,  
How we'd love the sweet solapses  
In the words between ellipses  
In that style that's only Herb's.*

So how do these folks know so much about the Bay Area?

Answer: The leader of the Capitol Steps grew up here. His name is Bill Strauss.

Yes, the same Bill Strauss who co-authored "Fourth Turning."

What can I say? The guy wears a lot of hats. All of them well.

Martin Snapp's column appears every Thursday in The Journal. Write him c/o Hills Newspapers, 2936 Domingo Ave., Berkeley 94705, phone (510) 273-9039, or e-mail Snapp@BMUG.org or Catman1@creative.net

## Kaiser nurses ready for two-day walkout Survey

Kaiser Permanente, following an impasse in labor negotiations with its nurses, is preparing for a scheduled walkout of Northern California nurses by asking patients to postpone non-urgent care.

The California Nurses Association said it will continue its plan to wage a two-day strike at 47 Northern California Kaiser hospitals and clinics July 17 and July 18.

On Saturday, CNA representatives and the giant health maintenance organization held their first face-to-face negotiations since April under the guidance of federal mediator Dorothy Christensen.

The CNA, which represents 7,500 Kaiser nurses in Northern California, said talks stalled Saturday when Kaiser refused its proposal to return to the bargaining

table the following day.

Kaiser officials say CNA bargainers rejected their modified proposal and made a counter proposal that didn't show significant changes or willingness to compromise.

Kaiser's current proposal offers a 2 percent wage increase over five years to nurses at Kaiser hospitals and clinics in 25 cities throughout the Bay Area.

Continued from front page

inactive and 6.6 percent saying they had "no opinion." The question, "Has the El Cerrito Redevelopment Agency served the best interests of the existing businesses in this city?" was answered with 13.2 percent saying the Agency "helped a lot," 19.8 percent saying it "helped a little," 16.9 percent saying it "hurt a lot," 30.1 percent saying it "hurt a lot" and 20.5 percent saying they had "no opinion."

To the question "Do you think the Redevelopment Agency is being run in an economically sound manner?" 5.8 percent said "definitely yes," 8 percent "yes," 13.9 percent said "no," 32.3 percent said "definitely no," 10.2 percent said "perhaps" and 29.9 percent said "no opinion."

When the Chamber asked, "Do you feel the Chamber should be included in the redevelopment plan for El Cerrito Plaza?" the respondents answered 34.1 percent "yes," 55.1 percent "no," 18.3 percent "perhaps" and 15.4 percent "no opinion." The question, "Do you favor the construction of a 20-screen movie theater at the Del Norte BART station?" was answered with 48.5 percent "yes," 48.5 percent "no," 16.1 percent "perhaps" and 5.8 percent "no opinion." To the question "Do you feel the El Cerrito City Council has been responsive to the needs of the business community?" 7.3 percent said they thought the City Council had been "very responsive," 25.7 percent said it was "responsive," 30.1 percent said it was "not responsive," 10.2 percent said it was "extremely unresponsive" and 20.5 percent said "no opinion."

The last question the Chamber of Commerce was open-ended: "What do you suggest the Chamber of Commerce, the City Council and the Redevelopment Agency do to improve conditions for the business community?" Instead of trying to generalize the variety of answers, the Chamber of Commerce included all of the answers in its final survey.

The answers ranged from requests for more information from the City Council and Agency or involvement of the business community in decisions, to accusations that the City Council and Redevelopment Agency are fiscally irresponsible, to attacks on the Chamber for making criticisms of "the facts."

One respondent said "Make it easier for the business community to voice its opinions and thoughts. Stop group meetings may be less intimidating and encourage people to speak more freely."

Another respondent said, "Put the cart before the horse: Put our tax dollars into services for the community to make it an attractive place to live. Then the development will come and want to build here with the millions — not ours."

One person answered, "The City Council as the Redevelopment Agency need to embrace a business posture that doesn't include input from citizens ... Most of the citizen's input is in the form of 'wish lists' and are not practical in our financial climate today!" Another business owner responded, "Listen to 'all' the citizens who are concerned about the future of our beautiful El Cerrito."

Many respondents repeated the contention "Redevelopment should not subsidize new businesses competing with existing businesses."

### Possible perceived flaws

The Chamber's description and analysis of the survey responds to various complaints about the survey itself. First, it was contended that the survey was unscientific. The Chamber responded that the time science is implemented in surveys is a sample group is used to determine the opinion of a larger whole. Because all 220 members of the Chamber of Commerce were questioned, the Chamber guesses, no science was involved.

Another complaint made was that the survey sought uniform answers. The Chamber responded that the survey did not seek answers, opinions, and for those questions respondents did not have enough information to answer, they given the options "no opinion" or "perhaps." Some accused the survey of "fishing for negative answers." The Chamber pointed out that the questions regarding the Chamber and the questions regarding the Redevelopment Agency are worded identically.

As for the argument that the survey was unfair because respondents were asked to sign the book, Chamber official explained that this measure taken to eliminate the bias of "ballot box stuffing" argued that the fact so many respondents signed testament to their interest in "these important issues."

### Conclusions

The results of the survey indicated to the Chamber of Commerce, as they state in their conclusion, that the business community supports their playing an active role in civic affairs. The study also indicates that the large part of the business community has lost faith in the Redevelopment Agency's ability to serve their interests. And the study reflects a majority of the business community's belief that the Redevelopment Agency is not run in an economically sound manner, concludes the Chamber of Commerce.

The Chamber of Commerce clarifies its interest with the survey, stating "The purpose of this survey is not to 'bash' city officials or city programs. Rather, it is an attempt by this organization to improve Chamber communication by helping city officials understand how the business community views their actions."

Albany, and all were enthusiastic about the new market, with the most common adjective being "great." "I'm glad to have it," said Albany resident Johnson. "We're always driving around on Sycamore anyway."

"Somehow in Safeway it doesn't feel as fresh," Albany resident Monica Hazlewood.

"I think it's great for Albany because they have a lot of events here during the year," said 17-year-old Daniel Schmidt. "It gives people from El Cerrito a chance to come here and see what Albany's all about."

"I think it's a great idea," said Albany resident McManus.

Other items included peaches, nectarines, berries, flowers and pasta.

## Answers

Continued from front page

paleo-earthquake.

Paleo-earthquakes are earthquakes that occurred before the written record; in the San Francisco Bay Region, the written record began in 1776.

Some of the flags have numbers on them, indicating a carbon sample that is at the lab.

"You can see here how this layer is all one color and then suddenly it breaks off and goes below," David Schwartz said, pointing at where a bright red line of soil suddenly breaks off and shifts down two inches. "That is a surface rupturing. So we date the carbon above the break and below the break and essentially we have sandwiched an earthquake in time."

HPEG received the first carbon dates back on the middle and lower parts of the trench. Geologist David Schwartz said the bottom of the trench is 6,000 years old and the youngest deposit at the top is around 300 years old.

Later this week, HPEG will get 20 to 25 dates back from higher up in the trench, where carbon records of the last two large earthquakes exist. So, as for when the next one may occur, Schwartz said, "we do not have an answer yet." But from the paleo-earthquake carbon dates from the lower half of the trench "it looks like we should produce a large earthquake every 200-250 years."

## Hardship

Continued from front page

1997 building code, the retrofit is a much bigger job, and a substantially more expensive job."

Therefore, the district is pursuing both an appeal of OPSC's denial and legislation claiming Albany High School to be a hardship case. Albany high school's hardship status would be argued on a "special case" basis.

### Structural deficiencies

Albany is especially unsafe because of the four disconnected faces to the main building, the inadequate connection between the main building and gymnasium's roofs and floors, paired with the fact that the buildings are concrete construction and, in the case of the main building, three-stories tall.

While the appeal is required for the district to pursue legislation, the legislation will most likely be more effective.

About one hour after Skinner said she believed the vote to be unanimous, Hudson said word had come from Sacramento. Out of the 21-member committee, there was one "no" vote. Asked the importance of the "no" vote to the district, Hudson said it "wouldn't mean much."

"We are still trying to find out what he was voting against, the consent calendar in general or our bill."

### Lobbying by community

Assembly Bill 1418 was placed on the consent calendar and passed through without any recorded opposition and without any prompting from the 13 attendant Albany High parents, administrators, and board members.

The night before the Assembly Education Committee hearing, Dale Hudson, after hearing how few community members were going to attend, said, "For future committees if we can generate a fair number, that is very important. Because as we introduce they will then ask the Albany constituency to stand. Their support of us depends on that."

School Board member Bill Cain, who is also a structural engineer, came to the Assembly Education Committee with diagrams of the current high school in hand, ready to show how the four faces of the building and the roofs and floors are disconnected and thus structurally unsound. Although the plans remained rolled for this hearing, the board expects to employ them at future hearings.

Community support, however, did not go unnoticed. The presence of supporters was noticed before the actual hearing and was the initial push that led to the ease with which the bill passed. Marsha Skinner said, "It was easy because of the groundwork that was done ahead of time, the letters and our lobbyist making her rounds."

The whole week before the hearing, members of the Assembly Education Committee had been asking questions of Judith Larson, a Sacramento lobbyist hired by the district, so few questions were left when the bill came to the Assembly Education floor. The question that came up most often, said Skinner, was why the district is requesting such a substantial sum of money.

The school board is requesting about \$16 million to come from left over Proposition 203 hardship funds. Proposition 203 was a \$3 billion school construction bond to help upgrade and construct classrooms, libraries, and other needed facilities in California public schools.

The school district substantiates the amount of its request by citing the fact that the main building con-



Christopher Hitchcock of William Lettis & Associates surveys the trench marking the Hayward fault at Mira Vista's second fairway.

So if an earthquake in fact occurred in 1836, as was previously believed, and we give ourselves 250 years between major earthquakes, we would have until 2086 to prepare. But if the 1836 earthquake did not occur on the fault, as some now believe, the inevitable 'big one' may be more imminent than we think.

It's all part of the imprecise world of seismology.

"To me, if we had a major earthquake tomorrow, I would not be surprised," said Schwartz. "But if it happened in 20 years, I would not be surprised either."

"No matter what, though, it is

going to happen. I just hope it does not happen when I am down in the trench."

Simplifying something as terrifying as an earthquake down to merciless probability elicits many human emotions, among them panic. But all research is wasted unless precaution is favored over the all-too-prevalent paranoia.

"A fear factor propels mitigation, emergency planning, retrofitting, etc., and that's what society has to do to prepare itself," said Schwartz.

"Otherwise, Kobe, Japan — that is the next Hayward Earthquake."

tains the most expensive portions of the school (the science labs, the media center, and the library), and that gymnasiums are simply expensive to construct.

Sometime next week (Skinner believes it will be only one or two days notice) the bill will move onto the Assembly Appropriations Committee.

Public support is less pivotal at that stage of the game, for the Assembly Appropriations Committee is concerned with the core issue of how much money it is going to take, and where the money comes from.

### Hurdles to come

If the state budget is not passed soon, and the legislature stays in session past July 18, when it is scheduled to go into summer recess, the bill could still make it to the floor of the Assembly before the recess. The bill needs a 2/3 Assembly vote to pass. It will then go to the Senate Education Committee, the Senate Appropriations Committee, the Senate floor (which also requires a 2/3 vote to pass), and finally to the Governor.

Community participation will once again be pivotal when the bill lands on the Assembly floor, and most importantly when the bill makes it to the Senate Education Committee. One of the Senators on the Senate Education Committee is an engineer by training, and it was his name that appeared on the modernization money that went toward the High School in 1993 but did not bring it up to standard.

And while the community's support pushed AB 1418 over this first hurdle, support must keep coming.

At the school board meeting the night before the Assembly Education Committee hearing, Dale Hudson said, "The first of the letters are arriving at the state legislatures. And we got compliments for the quality of the letters coming up and for the volume as well. So, they are taking notice of participation coming from Albany. So, you have done a good job. And you can continue to do a good job because we have other committee hearings to appear for."

But don't put your letter writing off for too long. Hudson expressed his surprise about how fast this "fast-track" legislation really is, calling it "like a freight train," he said.

The new portables, on the other hand, are on the slow track. While the older portables, from school districts across the country, are "coming along pretty well," Hudson said the "State is not able to be very definitive" about the approximately 13 new portables coming from manufacturers. The district is in contact with Assembly member Dion Aroner to try and speed up the new portables' arrival.

## Market

Continued from front page

Thai chicken, others from lamb—to sate their appetites.

There were pastas and breads, arugula and even a professional masseuse who offered a five-minute neck and shoulder rub for \$5. Those desiring to add a little sweetness to their day could visit the Marshall Farms table, where the wares of "Mr. and Mrs. Marshall and their hard-working Bay Area bees," were available, a wide variety of honeys made from starthistle, eucalyptus and other wildflowers harvested in specially selected locations in Napa and Marin counties.

"It's as organic as it gets, and it's right from the Bay Area," said Helene Marshall as she dished out samples to eager, sweet-toothed consumers. Those who showed up for the debut seemed for the most part to be from



# Arts & Letters

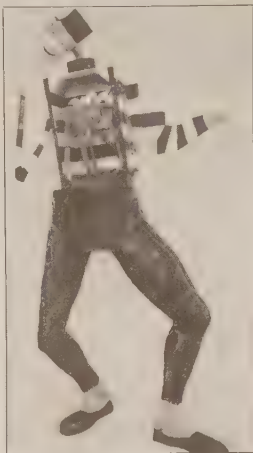
## East Bay Events

### Filmmaker Pam Thomas at the library

Pam Thomas, filmmaker and producer of the film *Midnight in the Garden of Good and Evil*, will be at the South Branch of the Berkeley Public Library Thursday, July 24, from 7 to 9 p.m. The event will include discussion and a screening of her film, which is an historical documentary depicting the people, films and events that created and sustained a little known American phenomenon called "race movies." From 1910 through World War II, an independent film industry made more than 500 race movies, shown primarily by blacks for black audiences. For more information on this free program call 644-6860.

### Trash to Treasures Junk-Art sale

The public is invited to the opening reception and awards ceremony on Saturday, July 19, at the 5th Annual Trash to Treasures Junk-Art Exhibition at the Berkeley Art Center, 1275 Durant St. The festivities take place from 3 to 5 p.m. and will include live music by Dixon and Swingers, and a hands-on creative reuse art activity in the Live Oak Park. Approximately \$2,000 in cash and kind prizes will be awarded to the contest winners. Trash to Treasures features a diverse work of over 100 Bay Area artists ranging in age from children to senior citizens of all levels of experience. All the artwork is created from found or found materials. All artwork will be exhibited at the Berkeley Art Center through July 27, Wednesday through Sunday, from 3 to 5 p.m.



'Art in a Box' by Peter Langenbach

### Gala reception welcomes string quartet

The Berkeley Art Center will hold a concert and gala reception on Thursday, July 24, to welcome The Cypress String Quartet, its resident chamber group for the 1997/98 season. The event takes place at 7:30 p.m. at the center and will feature Benjamin Britten's Quartet #3, Franz Schubert's Quartet Satz and the Quartet in B flat, #39 by Mozart.

The music will be followed by a catered gourmet reception, featuring food and wines by local restaurants and food purveyors, an opportunity to meet the musicians. Tickets are \$20. The Cypress String Quartet, Cecily Ward and Tome Stone, consists of Paul Wakabayashi, viola; and Jennifer Lkoetz; cello, was formed in 1996. The quartet members hold degrees from the Juilliard, Cleveland and Manhattan schools of music and have performed throughout North America, Europe, Asia and Africa.

### Music at La Peña this weekend



The Dynamic Miss Faye Carol (left) and The Kito Gamble (right) will perform along with poetry with Elizabeth Behn Irving at La Peña Cultural Center, 3105 Shattuck Ave., on Saturday, July 19, at 8:30 p.m. Call 849-2568 for ticket information.

Have an event you want to publicize? This is the place. Fax your commissions to 339-4066 or mail them to 2936 Domingo Ave., Berkeley, 94705. Our email is bkyvoice@idion.com

## East Bay directors revisit Bernstein

By Carol Egan

For the next two weekends the Diego Rivera Theatre at San Francisco's City College will resound with the music of Leonard Bernstein. Two one-act works, composed a quarter of a century apart, will be presented by City Summer Opera, founded and directed by David Parr of Berkeley, and Opera non troppo, founded and directed by Rockridge resident, Renee Fladen-Kamm.

The program opens with *Songfest*, a song cycle composed by Bernstein in 1977. Commissioned for the Bicentennial, it celebrates Americana by setting 13 American poems to music. Using poetry as diverse as Edgar Allan Poe and Langston Hughes, Bernstein's compositions encompass musical styles ranging from jazz to strict 12-tone techniques. The work will be performed by six members of Opera non troppo under the direction of Fladen-Kamm with piano accompaniment by Nailya Gasanova.

The second work on the program, *Trouble in Tahiti*, Bernstein's first opera, was created in 1951. Very much a post-World War II work, it relates the



Paul Tavernier, Victoria Varieur (rear) Julie Queen (center) and Carmen Perry appear in 'Songfest' this weekend.

story of a middle-class couple whose hopes and dreams gradually turn to alienation and despair. Apparently enjoying the *American Dream*, their lives have turned sterile and meaningless instead.

"It seemed to me that the time was right to explore the more popular end of contemporary opera, and that something by Leonard Bernstein might be a draw. I think it's interesting that between

*Trouble in Tahiti* and *Songfest*, in that 25-year interval, a lot of the pieces that Bernstein is best known for, most notably *West Side Story* and *Candide*, were written, and I think that you can hear how some of the material in *Tahiti* foreshadows, particularly rhythmically, *West Side Story* and thematically and melodically it foreshadows material he would use in *Candide*," Parr explains.

'It seemed to me that the time was right to explore the more popular end of contemporary opera, and that something by Leonard Bernstein might be a draw.'

— DAVID PARR

Featuring soloists Julie Queen and Jo Vincent Parks with members of Opera non troppo, the work will be directed by Parr with choreography by Summer Ulrickson and musical direction by Cesar Cancino.

David Parr, former actor and frequent stage director, came to the Bay Area 20 years ago from his native Illinois. In 1987 he created City Summer Opera at City College where he is a member of the theatre faculty. For the past five years he has directed the annual holiday favorite, San Francisco Bay Revels. In addition to his theatrical duties, Parr also owns his own video production company, the Berkeley-based Videosyncrasy.

"The genesis of the City Summer Opera was the premiere of a new work based on T.S. Eliot's

See BERNSTEIN, page 15

## 'Holiday' ponders if filthy rich are like us

By Phyllis Lyon

Are the filthy rich just like the rest of us? Actors Ensemble performers ask, and answer, the question in an ebullient production of Philip Barry's *Holiday*, on stage in Berkeley's Live Oak Park theater weekends through August 9.

*Holiday*, the play, may be upstaged in memory by the dazzling 1938 movie made of it starring Cary Grant and Katharine Hepburn, directed by George Cukor. Ensemble actors, directed by Susan Lorraine, nevertheless put their own stamp on the characters, keeping the occasionally-dated but still witty dialogue fresh and funny.

Set in pre-crash 1927, *Holiday* pokes holes in stuffed shirts for whom money is god. Uppermost among the uppercrust worshippers are the Setons, living high in their museum-quality New York mansion. Trouble — the Seton paradise in the person of Johnny Case who has met and wooed Seton daughter Julia while on vacation at Lake Placid.

Johnny, played with loose-knit charm and good humor by Scott Campbell, has no interest in hoarding money the Seton way. He's made a respectable kill in the stock market and wants to "save part of my life for myself, but it has to be the young part." He plans to cash in and go on holiday — with Julia — to find himself.

His plan sounds more than good to sister Linda and brother Ned, who yearn to escape their father's tyrannical rule and get lives of their own. The trick is to convince father Seton that the sow's ear can be made into a silk purse. Once won over, father immediately takes over, laying out plans for a New Year's engagement party, a wedding date, a honeymoon itinerary and the rest of Johnny's life as a Seton knockoff.

Lured on by infatuation, Johnny agrees to do a three-year stint on Wall Street to be followed by the proposed holiday. Father Seton and Julia, her father's daughter, secretly agree Johnny will "come around." Meanwhile, Johnny finds in Linda a kindred spirit and, when Seton push comes to shove, sails off on a Parisian holiday.

Kimberly Gabor creates a spritely, glowing Linda without any help at all from '20s-period costumes which don't exactly fit and a grandma hair-do. Courtney Shropshire is solidly sleek and snooty as Julia and Masquers veteran Robert "Woody" Wood is authoritative, as well as decorative in an executive smoking jacket, as the manipulating patriarch, Edward Seton.

Adding special sparkle to the Ensemble's *Holiday* are a duet performance by Mary Ellen Rische and Bill Chessman as Johnny's fun pals, Susan and Nick Potter. To his credit the towering Chessman, called upon to deliver a second-act monologue which had to be funnier in 1929, does it fast.

Layne Sanders plays Ned Seton who drinks to forget he's stuck in father's bank; Reed Weston and Fanny Darling are Seton and Laura Cram, the "terrible cousins," and Jaye Phillips, Delia, the maid who announces visitors, brings in the drinks and changes the scenery from posh living room to playroom and back between acts.

Whether he knew it or not, playwright Barry set up a scenario in *Holiday* which, if carried to its probable conclusion, would have punctured the grandiose Seton balloon with a vengeance. After 1929 the idealistic Johnny, having cashed in his chips, would be living in Paris with Linda, deliriously happy, while tycoon Seton would be on the sidewalk in Times Square selling apples.

### Set in pre-crash 1927, *Holiday* pokes holes in stuffed shirts for whom money is god.

## 'Sayonara' takes a nostalgic look back to the 1950s at Woodminster

'Sayonara,' book by William Luce, music by George Gershwin, lyrics by Hy Gilbert; Woodminster Amphitheater through July 20.

Don McConnell

Departing from its usual practice of presenting the best of Broadway, Woodminster's first summer musical is a work that today hopes to get to Broadway. It's *Sayonara*, based on both James Michener novel and the 1957 movie (itself based on the novel) of the same name. The musical opened in 1987 and has been playing in regional theaters the decade since then.

The musical is a nostalgic look back to the 1950s—even though it focuses on the regressive social norms of that era. The plot has much in common with South Pacific, also based on a Michener book; the music is squarely in the tradition of Frank Loesser, with an occasional nod to Sondheim.

It's hopelessly out of synch with newer Broadway musicals (either the soft rock-inspired ones like *Les Mis* or *Miss Saigon*, or

the hard rock-inspired *Rent*). But since the really big Broadway hits these days are revivals like *Damn Yankees* and *King and I*, *Sayonara* may have a chance. In any case, it seemed right at home at Woodminster.

By "Woodminster," we mean Jim and Harriet Schlader, of course, and they've given this musical a smooth and visually brilliant production. Even the secondary roles were filled with first-rate performers: Stu Klitsner, who has his own Woodminster fan club, takes the non-singing role of General Mark Webster.

Webster's daughter, who sings briefly in each act, is played by the radiant-voiced Frances Epsen, who in past Woodminster seasons has sung Nellie Forbush (*South Pacific*) and Marian Paroo (*Music Man*).

The principals are just as fine: the two Korean War pilots stationed in Japan, played by Bruce Thompson and Pierce Brandt, and the Japanese women they love, played Vivian Sam and Cathy Lee.

The many sets (there are 28



Erica Hartono, Lynette DeFazio, Whitney Lee and Sonya Wong appear in 'Sayonara.'

See SAYONARA, page 15



## Goings On About Town

### Children

**July 21**  
**Capoeira with Mestra Ra;** Monday and Wednesday 4 - 5:15 p.m.; through August 27; Capoeira is a combination of interpretive dance, martial arts and indigenous music, 12 summer sessions for children ages 7 - 12; Now Sweat Aerobic & Dance Studio, 1831 Solano Ave., Berkeley; 528-1958; \$7 - \$9.

**Ongoing**  
**Martial Arts for Kids;** 5:45 - 6:45, Monday through Thursday; instruction in genuine aiki-jujitsu for ages 5 - 14, one month free with the purchase of a quality \$31 uniform; Sennin foundation Center for Japanese Cultural Arts, 10323 San Pablo Ave., El Cerrito; 526-7518.

**Berkeley Public Library**  
**Mini Music Festival;** July 22 10:30 a.m. South Branch with Lisa Atkinson; 3:30 p.m. at North Branch with Just Kidding; July 23 at 2 p.m. West Branch with Chuchumb; July 24 at 2 p.m. Claremont Branch with Opera Piccola.

For more information on these free programs, call 649-3943.

**Lawrence Hall of Science**  
**World;** July 23; noon - 2 p.m.; It's a Small World; small creatures and young children make for big science fun.

**UC Berkeley, Centennial Drive below Grizzly Peak Blvd.;** 642-5132

**Hall of Health —** A hands-on community health education museum and science center sponsored by Children's Hospital Oakland and Alta Bates Medical Center.  
**"This is Your Heart!"** An interactive exhibit on heart health; Tuesday through Saturday, 10 a.m. to 4 p.m.; 2230 Shattuck Ave., Berkeley; 549-1564.

**Museum of Children's Art;** The Museum of Children's Art is a museum where any child has access to viewing, creating and exhibiting art. The MOCHA gallery exhibits art created by children locally, nationally and internationally, while the art studio allows them the opportunity to create art in workshops, camps, field trips or on their own.

### Classes

**Ongoing**  
**Health, Fitness & Community Education;** classes open to all in salsa, flamenco, ballroom, Afro-Brazilian, bellydance, modern jazz, yoga, chi gung, tai chi, aikido karate, self-defense, fitness boxing, and more; University YWCA, 2600 Bancroft Way, Berkeley; 848-6370; \$7 - \$10 drop in fees.

**Salsa Lessons;** 7 - 8 p.m., beginners, 8 - 9 p.m. intermediate; Steve Friedman gives Salsa dance lessons every Monday night at the Francis Albrici Community Center, 2800 Park St., Berkeley; 287-9501; \$7 for one, \$12 for both lessons.

**Pacific School of Religion**  
**July 17;** Love Letters from Cell 92, a readers' theater performance based on Bonhoeffer's correspondence from prison

**July 22;** Mystic Fire, dances created by Sandra Rivera and Carla De Sola, with guest artist, Mimi Dye, violin, July 24; Hymn Sing with Brian Wren, poet, songwriter, theologian; accompanied by Barbara Hamm.

**1798 Scenic Ave.;** all classes start at 7 p.m., fee \$8

**No Sweat Aerobic & Dance Studio**  
**Tribal Bellydance with "Luna"** Sundays at 10:15 a.m. & Tuesdays at 7:30 p.m.

**Latin Rhythms with Tedje Rose** Sundays 12:30 p.m. & Tuesdays at 6:30 p.m.

**Brazilian Dance with Conceicao** Sundays at 11:30 a.m.; Wednesdays at 5:30 p.m.; Tuesdays and Thursdays 10:15 a.m.

**World Beat Workout with Kristi Rudolf** Saturday at 11:30 a.m.; Monday at 5:30 p.m. & Thursday at 6:30 p.m.

**1831 Solano Ave., Berkeley;** 528-1958; \$7 - \$9.

### Community Events

**July 22**  
**Berkeley Farmers' Market;** 2 - 7 p.m.; celebrate 10 years of the Tuesday Farmers' Market with the Berberly Stovall Blues Band, Will Scarlett & friend, Eric & Suzy Thompson; Derby Street at Martin Luther King, Jr. Way.

**July 24**  
**Berkeley Public Library Public Meeting;** 7 - 9 p.m.; plans for the \$30 million renovation and expansion of the Central Library, the public is encouraged to review and discuss plans; Reading Room of the Berkeley Central Library, 2090 Kittredge St.; 649-3907

**Friends of Marija Foundation;** asking to help bring a documentary film about the life and work of the late archaeologist Marija Gimbutas, one of the most influential and controversial women of this century; Reclaiming "Friends of Marija Project" P.O. Box 410187, San Francisco, 94141-0187.

**Ongoing**  
**Class of 77 Reunion;** El Cerrito High class of 77 is looking for you. Aug. 30 is the 20 year reunion date for the ECHS class of 77. If you, or someone you know, graduated in 1977 and did not receive an invitation please phone Liz Hamala or Mark Canepa at 525-3266.

**Song Contest:** Chief Operator Teen Driving Program, teens are urged to write their own Traffic Safety Song for prizes, fame, and public education; Chief Operator Program, c/o Albany Police Dept., 1000 San Pablo Ave., Albany, 94706 Deadline is Oct. 15.

**Volunteers Needed to work in the Alzheimer's Respite Social Day Car program.** Tuesdays from 9 a.m. - 3 p.m. No experience necessary; call Ellen, 215-4340 for more information.

**Crisis Support Services of Alameda County;** motivated, committed people needed to serve the 24-hour crisis lines; formerly Suicide Prevention; 848-1515.

**Kensington 55+ Activity Center**  
**July 17;** 11 a.m. Travel: Jackie Hetman shows slides of the Volga River, part 2.

**July 24;** 11 a.m.; History of Art with Virginia Walker; slides and music; salad bar potluck.

**Call for the regular weekly schedule.**

**Arlington Community Church,** 52 Arlington Ave., Kensington; 526-9146.

**North Berkeley Senior Center**  
**July 17;** 2 p.m.; paper art with Cecilia

**Wann**  
**July 17;** Peruvian Exhibit at De Young Museum; \$15 includes bus fare and admission.

**July 18;** 1 p.m.; Operetta: "Der Fledermous — the Bat" Part 2

**July 21;** 1:15 p.m.; Classical Piano Concert with Steve Arnsion

**July 22;** 1:15 p.m.; Dining Out smarth choices for healthier eating with Marilyn Whitcher

**July 23;** 1:15 p.m.; Berkeley Seniors for Transportation

**July 24;** 1 p.m. video concert: Kiri Te Kanawa.

**Call for support groups and special services.**

**1901 Hearst at Martin Luther King Jr. Way;** 644-6107.

**Exhibits**

**July 18**  
**Sensations in Steel: Transformative Steel Sculpture;** Darin Tennesen presides over her Clockwork Orange studio of steel; through August 15; artist reception July 19 from 6 - 8 p.m.; Albany Arts Gallery, 1251 Solano Avenue at Masonic.

**July 24**  
**The Fragrance of Ink: Korean Literature Paintings;** 12:15 p.m.; Kumja Paik Kim, curator of Korean Art at the Asian Art Museum of San Francisco, gives a walk-through tour; UC Berkeley Art Museum, Galleries 2 and 3 2625 Durant Ave.

**Trash to Treasures;** through July 27; Wednesday through Sunday, noon - 5 p.m.; competition winners exhibited at the Berkeley Arts Center, 6713 San Pablo Ave.; 547-6470.

**Ongoing**  
**Faces;** through Aug. 1; new paintings by Deborah Rogin at the Rendez-Vous Cafe, 1389 Solano Ave., Albany; 526-6069; Tuesday - Friday 7:30 a.m. - 3 p.m.; Saturday 8:30 a.m. - 2 p.m.

**Stan Peterson;** sculpture and furniture, through August 10; artist reception on July 16; 6 - 8 p.m.; ZIA Houseworks, 1310 Tenth St., Berkeley; 528-9224.

**"The Use of Words;"** new drawings and paintings on paper by Matthew Offenbacher; through August 3; Espresso Roma Gallery, 1549 Hopkins St., North Berkeley.

**Elaine B. Cole;** "Painting in Circles" oil on canvas; through July 25; Gallery of the Center for Psychological Studies, 1398 Solano Ave., Albany; 524-0291.

**David Bacon;** Photographs of the Pearl Ubungen Dancers & Musicians and the Tenderloin Dance project in rehearsal and performance; through July 31; Cafe Firenze, 2116 Shattuck Ave., Berkeley; 549-0291.

**Figures;** 11 a.m. - 7 p.m. Wednesday - Sunday; Robert Horning, Titia Gudde, Otto Rojas; through July 27; Viva Gallery, 1440 University Ave., Berkeley.

**"A Year of Quills;"** an exhibit of 12 bed quilts by Mabry Benson of Kensington; through July 29; New Pieces Fabric, 1597 Solano Avenue, Berkeley; 527-6779

**Jews, Germany, Memory: Photographs by Edward Serotta, 1988 - 96;** the Berlin-based photojournalist's thought-provoking photos and text probe the future of Jewish life in contemporary unified Germany; through Oct. 12; Judah L. Magnes Museum, 2911 Russell St., Berkeley; 549-6950.

**La Peña Cultural Center**  
**Through Aug. 3;** Balance con Huevos: Awareness of Power, photography by Kristina Ruiz-Healy.

**Through Aug. 3;** Earth Tones, a multi-cultural art show exploring the earth and its human connections.

**3105 Shattuck Ave., Berkeley;** 849-2568.

**Lectures and Workshops**

**July 17**  
**Where Women Have No Doctor: A Health Guide for Women;** 7 p.m.; Jane Maxwell, co-author of Where There Is No Doctor and Where Women Have No Doctor, and Sara Shanon, executive director of the Hesperian Foundation, lead a discussion on women's health and the innovative process of creating this culturally diverse tool for community empowerment through health education; Northbrae Community Church, 1741 The Alameda, one block south of Solano Avenue, Berkeley; 524-4050.

**Who Holds the Mirror? Breast Cancer, Women's Lives, and the Environment;** speakers, community forum, mural viewing, food by Lady G's African International Cuisine; La Peña Cul-

tural Center, 3105 Shattuck Ave., Berkeley; 548-9286.

**Pranic Healings: A Lecture and Demonstration;** 7:30 p.m.; Hector Ramos discusses a form of pranic healing, developed by Master Choa Kok Sui of the Philippines; St. John's, 2727 College Ave., Berkeley, Room 201.

**July 19**  
**"Recovering from Bible Abuse";** 10 a.m. - 3 p.m.; "Clobber Passages" in the Bible which have been used to put down lesbian and gay people; New Life MCC Church, 9th and Hearst, Berkeley; 843-9355 or 849-1327. Short Films on Cuba; 2 p.m.; also a discussion of Oakland's Friendship City Project; part of the afternoon film series on social justice issues; Rockridge Library, 5366 College Ave., Oakland.

**July 20**  
**Tibetan Literature: "Tibetan Tales of Wisdom and Wonder;"** 6 - 7 p.m.; Abbe Blum, visiting professor of literature, will discuss Tibetan Buddhist writings in translation. She will focus especially on Leaves of the Heaven Tree; Tibetan Nyingma Institute; 1815 Highland Place, Berkeley; 834-6812.

**July 23**  
**"Latcho Drum;"** 7:30 p.m.; a screening of the award-winning documentary feature film about gypsy life and culture, followed by open discussion; International House Home Room; 2299 Piedmont Ave., Berkeley; 642-9460; \$2 donation suggested.

**July 24**  
**Free Seminar on Living Trusts;** 7 p.m.; American Legion 695 of Emeryville and American Legion #7 of Berkeley present information on living trusts; the "Living Trust" offered at the seminar costs \$399 complete, no notary charge or any charges for changes for the lifetime of the trust; American Legion #695, 4321 Salem, Emeryville; 800-223-8787 (Adene) for information.

**Ongoing**  
**Discussion Group for Children of Holocaust Survivors;** 6:30 - 8 p.m.; an eight week discussion group, topics include the experience and legacy of growing up in a survivor family, thoughts and feelings about the Holocaust, talking with family members about the Holocaust, Jewish identity and other topics of interest to the group; through August 18; Jewish Family & Children's Services of the East Bay, 2484 Shattuck Ave., Suite 210, Berkeley; advanced registration required, 704-7475, Ms. Verdoner; \$10.

**Turning Point Career Center**  
**July 22;** noon - 1 p.m.; Landscape Architecture as a Career, Abbey Kletz, landscape architect, guest speaker; \$3

**July 22;** 7 - 8 p.m.; July 24; 1:30 - 2:30 p.m.; Phone Techniques to Generate Info and Leads; \$5

**July 22;** 1:30 p.m.; free job hunter's orientation.

**July 24;** 4 - 5 p.m.; drop in support groups for job seekers; \$5.

**University YWCA, 2600 Bancroft Way, Berkeley;** 848-6375.

**Literary Events**

**July 23**  
**Mid-Week Mystery;** 7 p.m.; Steven Saylor, The House of the Vestals; everyone welcome; presented by "Tricky" and M.C. Newburn/Books, 950 San Pablo Ave., Albany; 524-1370

**Black Oak Books**  
**July 17;** 7:30 p.m.; Martin Cruz Smith, Rose

**July 20;** 7:30 p.m.; Lawrence Block, The Burglar in the Library

**July 21;** 7:30 p.m.; Mary Kay Zuvareff, The Frequency of Souls

**July 22;** 7:30 p.m.; Michelle Huneven, Round Rock

**July 23;** 7:30 p.m.; Joel Millman, The Other Americans: How Immigrants Renew Our Country, Our Economy, and Our Values

**July 24;** 7:30 p.m.; Dan Barden, John Wayne, A Novel

**1491 Shattuck Avenue at Vine, Berkeley;** 486-0698

**Gaia Bookstore and Community Center**  
**July 17;** 7:30 p.m.; Harriet Rubin, The Princess: Machiavelli for Women

**July 18;** 7:30 p.m.; Elaine Aron, The Highly Sensitive Person

**July 21;** 7:30 p.m.; Laurel Parnell, Transforming Trauma: EMDR (Eye Movement Desensitization and Reprocessing)

**July 22;** 6 - 7:30 p.m.; Book Discussion Group: The 9 Steps to Financial Freedom, hosted by Jennifer Privateer

**July 24;** 7:30 p.m.; Lily Pond, Seven Hundred Kisses: Yellow Silk Book of



**WONDERFUL WORLD OF WATERCOLORS:** 'Oregon Barn,' by El Cerritan Ken Siqueira, is one of the works by local artists that will be on display at 'Watercolor California '97,' an annual exhibition by Jack London Village in Oakland, Aug. 9 through 30. The exhibit is open daily from 11:30 a.m. to 5 p.m. with a reception on Sunday, Aug. 10, from 2 p.m. to 5 p.m. The artists will be present to meet guests and the public is welcome. Jack London Village is located on Oakland's historic waterfront Embarcadero and Alice Streets. Paintings will be on display in the second floor Exhibit Hall.

**Erotic Writing.**  
**1400 Shattuck Ave., Berkeley;** 848-GAIA; all events \$3.

**Easy Going Travel Shop & Bookstore**  
**July 17;** 7:30 p.m.; *Traveler's Tales*

**Paris, Editor Larry Habegger and authors read from this collection of award-winning travel literature**

**1385 Shattuck Ave., Berkeley;** 843-3533.

**La Peña Cultural Center**  
**Open Mic Poetry in the cafe has new summer hours, Wednesdays beginning at 8 p.m. except for Nina and Diana's workshops every third Wednesday.**

**3105 Shattuck Ave., Berkeley;** 849-2568.

**Meetings**

**July 22**  
**Alliance for the Mentally Ill;** 7 - 9 p.m.; support for families of persons with mental illness; fourth Tuesday each month; Reid Residence, 2809 Wiswall Dr., Richmond; 232-1136.

**July 23**  
**American Schizophrenia Association;** 7:30 p.m.; Alliance for the Mentally Ill Bi-Monthly Meeting, speaker, Dr. Cathy Schaefer, PhD; University Christian Church, 2401 Le Conte at Scenic Avenue, Berkeley; 841-8361.

**Ongoing**  
**East Bay Genealogical Society;** 10 a.m. the second Wednesday of every month; every meeting is preceded by an hour (9 a.m. - 10 a.m.) of casual "drop in" meeting for members and guests who are

encouraged to bring problems to the forum for help and possible solutions: Latter Day Saints Interstake Center, 4798 Lincoln Ave., Oakland, Room 30; 635-6692.

**TOPS;** 7:15 - 8:30; Take Pounds Off Sensibly (TOPS) meets every Thursday evening; First Baptist Church, Richmond, Solano below Arlington; Betty Coates, 235-0490 for more information

**Gray Panthers**  
**All July meetings tentative due to pending office move. Check with the Gray Panther Office or Committee Head.**

**1325 Grant St., Berkeley** 527-3790

**Avatar Metaphysical Toastmasters;** 6:15 - 7:30 p.m.; public speaking skills and metaphysics come together; ongoing meetings first and third Thursdays; 2515 Hillegass Ave., Berkeley; 848-6510.

**See GOINGS ON page 14**

### Music

**July 18**  
**African Children's Choir;** group of children, ages 5 - 12, from among especially needy and destitute children from East

**perform their endearing message and joy; Progressive Baptist Church, King St., Berkeley;** 836-2761

**July 20**  
**Berkeley Art Center;** McGiness, soprano, and Richard

**guitar, perform music by Scarlatti, Argento and others; 1275 Walnut between Rose and Eunice, in Park;** 644-6893, \$10

**July 24**  
**Cypress String Quartet;** 7:30 a special performance by and for Berkeley Art Center's choir

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# Bernstein

Continued from page 13

tragic poem, *Sweeney Agonistes* to music composed by Zigmund Gron). That's what fueled my conviction that there would be a place in the world of music for City Summer Opera. I was really interested in contemporary opera.

"So I thought we could use the resources at the college as a kind of in-kind subsidy to present these operas. The first full production we did was *The Rise and Fall of the City of Mahagonny*. We had 30 players in the pit and a cast of about 50. Then we did *Mother of All* by Virgil Thomson."

Subsequent productions have included works by Bay Area composers Ernst Bacon (*A Tree on the Plains*) and Robert Rodriguez (*Frida*). Performers in the productions include City College music students along with aspiring young opera singers.

Opera non troppo, a repertory opera company, was founded by Fladen-Kamm seven years ago. "We usually do Mozart or Rossini. We do 20 or 30 performances a year." Asked about the selection of *Songfest* for her company, Fladen-Kamm responded, "It's not a piece that I would ever have chosen for our ensemble. We were looking for something that would work with *Trouble in Tahiti*, and we were actually looking for a short opera. But everything

else was either too long or had too many instruments or the score wasn't readily available." After seeing the score of *Songfest* Fladen-Kamm was convinced it was the best choice for the opening number on the program.

Many of the poems included in *Songfest* express aspects of love—fulfilled, lost or unrequited. In one instance two poems are used simultaneously (Langston Hughes' *I, Too, Sing America* and June Jordan's *Okay 'Negroes'*) to a composition that is a kind of operatic recitative with scat singing.

Other poems include Edna St. Vincent Millay's *What Lips My Lips Have Kissed*, (Bernstein's personal favorite) and Walt Whitman's *To What You Said*, a recently discovered poem about the poet's homosexual secret which was never published in his lifetime.

2 by Bernstein will be performed Friday through Sunday, July 18-27 in the Diego Rivera Theatre on the City College campus (corner of Phelan and Judson avenues). Friday and Saturday performances take place at 8 p.m. while Sunday performances are at 2 p.m. Tickets are \$15 general, \$10 students and seniors. Call (415) 239-3100 for further information.

# Sayonora

Continued from page 13

scenes involving 12 sets), by Giulio Cesare Perrone, feature the sort of magic-show ingenuity that is a trademark of Woodminster: doors open to become rooms; sets spin around to become new sets. Some of the big crowd scenes, like the Kanabata Festival with its sparklers and fireworks against a cityscape of Kobe at night, are wonderfully realized and dazzling.

I was consistently entertained, as was, I suspect, most of the audience. At the same time, it's not hard to see why Sayonara has spent its life off Broadway. The story is dated in several ways. It's an "issue" story, examining the heart-breaking and even fatal results of racial exclusion laws and racist attitudes.

Unlike South Pacific, however, the specifics don't much resonate any more. In fact, even by the end of the musical, the American law that prevents the airmen from bringing their Japanese wives to America are in the process of being changed—which makes the tragic ending seem an overreaction.

The Schladers have given the musical a smooth and visually brilliant production.

The overt racism of the top American officers (and especially of Gen. Webster's wife, played

with almost too much realism by Tina Kiszla) is undoubtedly an accurate re-creation of attitudes immediately following World War II, but it made me wince more than once, as did the fractured American slang attempted by the Japanese women.

Such wincing is the price of going to the theater (as you overlook anti-Semitic statements in Shakespeare or try to find humor in the sexism of Rosenkavalier). Accepting it in historic works is one thing; trotting it out in new works seems unnecessary.

Also, since Sayonara is so similar to South Pacific, it's hard not to keep noticing that the Rodgers and Hammerstein work is far superior, both musically and in terms of emotional satisfaction.

The weakest moment in Sayonara is its ending, when flyer Ace Gruver and Takarazuka singer Hana-ogi face reality and go their separate ways. There are certain situations that simply cannot be resolved in a song, and this is one of them.

These weaknesses may keep Sayonara off Broadway, but they didn't really mar what was a highly enjoyable evening at Woodminster.

The remaining performances are at 8 p.m. Thursday through Sunday. Call 531-9597 for ticket information.

# Reception to be held for foundation's new health guide

A reception celebrating the publication of a unique health guide for women will be held today at 7 p.m. at Northbrae Community Church, 1741 The Alameda, in Berkeley.

The guide is not a typical self-help medical book. "Where Women Have No Doctor," the latest volume issued by the Albany-based Hesperian Foundation, is intended for use by women in the U.S. and in countries around the world who have no access to information on basic medical issues they might encounter.

Book co-author Jane Maxwell, of Albany, and foundation executive director Sarah Shannon will discuss how the book—four years in the making—was developed, issues of women's health and the challenges of reaching people who have different cultures but common concerns.

"Our books are written and used by people with a very low educa-

tion level," said the foundation's Todd Jailer. "They are straightforward and heavily illustrated." The 30-year-old foundation previously issued "Where There Is No Doctor."

The new 600-page volume has four authors, contributions from medical experts in 30 countries and contains over 1,000 drawings by artists in 23 countries. It covers reproductive and sexual issues, and concerns of younger and older women, among other

topics. It also shares stories about how women all over the world are organizing to overcome obstacles to good health in their communities.

The foundation sells its books for \$20 in the U.S., \$10 in low-income countries, and has a gratis book program that gives away 1,000 volumes a year to very poor areas, mostly in Africa and South America, Jailer said.

**The new 600-page volume has four authors, contributions from medical experts in 30 countries and contains over 1,000 drawings by artists in 23 countries.**

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# Dishing the Dish

with The Maven

The Maven hadn't been to the venerable North Beach Restaurant in S.F. for about 15 years until last Saturday night. Used to know a San Diego doctor who would fly up to the North Beach, have dinner, and fly right back down—he thought it was that great. In its day, it was.

But the North Beach fell by the wayside in the 1980s and into the first half of this decade. The owners to their credit, realizing that other restaurants had passed them by, took the radical step of closing the joint, remodeling, refashioning the menu and voila—the North Beach is back.

But not all the way. The starters were superb—salads with fresh buffalo mozzarella, risotto with fresh porcini, pappardelle with a seafood bechamel, and the wine list. But the calamari fritti with marinara, was mediocre. The flour on the squid was gritty, the frying oil not of good quality, and the sauce wasn't a true marinara. Nevertheless, the North Beach is fun. Fill up on the antipasti—the appetizers and salads—and you'll have a good time...

The Maven has learned that because of the acceptance of The Red Tractor—the little old-fashioned diner-like spot across from Market Hall—in the Rockridge, the people behind it are thinking about opening a Red Tractor in Montclair.

Before you or your kids get too excited the project, if it happens, is more than a year away and at this point is only in the conjecture stage. But, a Red Tractor in a family-oriented neighborhood like the Montclair Village, would be a natural. Bring it on Michael...

Korbel Champagne Cellars in Guerneville, has begun a brewery (along with other wineries such as Benziger) and will be featuring its Russian River beer with salads and sandwiches at its newly opened deli. Call 707-887-2294 for more info...

It seems these days restaurateurs are using any kind of excuse to open a craft brewery, paired with any type of food. The latest edition will be a San Francisco pub called E&O Trading Company—a three-level restaurant which will feature beer and Asian-inspired food.

The locale is the former downtown spot which housed Michael's Art Supply on Sutter. Emeryville-based architect Paul Ma designed E&O, which will made to resemble a 19th century Southeast Asian trading house. Joyce Goldstein will be consulting chef, so the food such be good. Scheduled opening—August.

**Maven: One who thinks they know everything about something. Got a tip for The Maven? Fax it to 339-4066.**

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## Albany's Senior, Junior Majors eliminated

### Juniors knocked out by Oakley

The Albany Junior Majors all-stars, hoping to emulate last year's District Four champions, lost two games on Friday and Monday and were eliminated from this year's tournament.

The Albany Stars lost to East County of Oakley, 8-6, on Friday and to Concord American, 8-3, on Monday.

Concord scored two runs in the second inning to take a 2-0 lead, but Albany came back in the bottom half of the inning to score a run when Jeremy LeBeau, who had walked, stole home. Another walk and a stolen base had put LeBeau in position to score.

Albany left five runners stranded in the third and fourth innings, but broke through the fifth to take a 3-2 lead. David Klein walked and successive singles by Benny Goldenberg, James Assia, and LeBeau gave Albany the lead.

Gabe Sampson relieved Concord starter Jacob Kolker and retired the next three Albany hitters to end the threat.

Concord came back to take a 5-3 lead in the bottom half of the fifth on a misjudged fly ball, a throwing error on a double steal, and a RBI single by Aaron Skinner to take a 4-3 lead.

The fifth Concord run scored on a wild pitch by reliever Jeremiah Garrett-Pinguello. Concord scored three more times in the sixth to put the game away.

Sampson, meanwhile, retired Albany in order in the sixth and



James Assia questions ump after being called out in earlier playoff game. It was indicative of the Albany Junior team's postseason. File '97 Jeff Lindquist

seventh innings.

In the loss to East County on Friday, Albany left 12 runners on base but still gave the Oakley team a battle. Albany scored two runs in the first when Sean Marthinsen singled, stole second and scored on a Goldenberg single. Chris Alfert then doubled home Goldenberg. But Albany could score no more in the inning, and left the bases loaded.

Brian Stadlander doubled home two runs for East County to tie the

game at 2-2 in the bottom of the first, but Albany came back to score three runs in the second to take a 5-2 lead.

Vasya Fukson was safe on an error and went to third on two walks. David Klein drew another walk to score Fukson and Goldenberg and LeBeau had hits to score the other two runs.

East County then went ahead, 6-5, in the third by scoring four runs on just one hit. They parlayed three walks, a wild pitch and a throwing

error on a third strike to tie the game and then took the lead on a double steal.

Albany tied the game 6-6 in the fifth when Marthinsen's groundout brought home LeBeau. But East County scored the final two runs in the top of the sixth on a bases-loaded wild pitch.

Brett Cohen and Marthinsen walked with one out in the seventh, but East County reliever Mark Johnson got the final two to end Albany's season.

Earlier last week, Albany defeated highly regarded Clayton Valley, 10-2, to advance in the winner's bracket. Jason Moore and LeBeau got key hits as Albany scored six runs in the fifth. Jonah Schrogin's squeeze bunt got another run home in the inning.

Pitcher Chris Alfert held Clayton scoreless through the first five innings.

—Scott Strain

### Seniors run short of pitchers and time

By Scott Strain

CONCORD — They ran out of pitching. For the Albany Senior Major all-stars, it was that simple.

After a scintillating 2-1 loss to eventual District Four champion Clayton Valley on Friday that knocked them into the loser's bracket, Albany was knocked out of the tournament altogether on Monday with a 13-3 loss to North Oakland in a game played here at Ygnacio Valley High.

Clayton went on to win the

champion-

ship with a

7-2 victory

over North

Oakland on

Tuesday.

"We just ran out of pitching,"

Albany manager Marcus Fielder

said. "We had one more pitcher,

but if we'd play tomorrow (Tues-

day), the same thing would have

happened, we'd have been out of

pitching. We tried to get through

this game (against No. Oakland)

with a couple of pitchers, but it

just didn't happen."

Albany pitchers Tim

Onweller and Matt Gillette were

hit for 13 runs on 12 hits in the

five-inning game.

"Our league wasn't set up for

good pitching this year," Fielder

said. "We had two good pitch-

ers. We could have gone with

one of them today (Adam

Phillips) and it would have been

See SENIORS on page 17

#### District 4 Baseball Senior Majors

No. Oakland  
13  
Albany  
3

## Cal ruggers play well, but U.S. side defeated by experienced Welsh

SAN FRANCISCO — Flashes of a bright rugby future for the United States were on display last Tuesday night — but so was the harsh reality of the present, as the U.S. Development XV became the Welsh National Team's third straight tour victims, losing, 55-23, at Balboa Park.

The U.S. team was still competitive at the half, holding the Welsh to a 31-13 advantage. But the final scoreline reflected the Welshmen's wealth of rugby experience, a match hardness that the up-and-coming American players could not equal.

There were, however, signs of promise from the developmental side which featured six collegiate players among the host of rising rugby stars.

Penn state center Kurt Shuman was rewarded for a strong showing, scoring a try under the posts for the U.S. in the first period. Shuman's attacking

threat was set up by some pin-point passing by scrumhalf Kevin Dalzell. The former Cal star also proved a threat around the rucks and mauls and received good line out ball from his Cal counterpart, Scott Yungling who started at No. 8 for the developmental team.

Yungling, who also captained the side, was happy after that game despite the heavy loss: "We all learned a phenomenal amount from the game."

"We got off to a slow start as a team, but I think that had a lot to do with nerves. Once we settled down and got into the pattern of play we held our own."

"I think that is the most valuable lesson from tonight—if we keep our head and concentrate on playing rugby, we are competitive with anyone. I hope everyone of our players takes some more confidence home with him."



Jason Fritzsche is put through paces by Mersey coach Peter Slapar prior to team's leaving for USA Cup in Minnesota. Jeff Lindquist

## Mersey in Minnesota for U.S. Soccer Cup

By Julie Nachtwey

BLAINE, Minn. — Two teams from Berkeley's Mersey Soccer Club are playing here this week at the USA Cup, the largest youth soccer tournament in the world. They are among 16 California teams competing against teams from 35 states and 24 countries.

The U-19 Mersey team is a bi-regional team — the first ever at the USA Cup — which combines a core of players from California with guest players from Macalester College, in St. Paul.

Rob Nachtwey, Franc Slapar and Andrej Slapar graduated from Bishop O'Dowd last year and formerly played for Mersey. Now the three friends play soccer together at Macalester.

Nachtwey, who grew up in Berkeley, saw a unique opportunity. He wanted to bring some of his favorite soccer players together for the first — and last — time.

The U-19 Boys ended their first game with a tie against

Bloomington, Ind. They will also play teams from Wisconsin and Norway.

At the opening ceremonies, Pele, the legendary Brazilian soccer player, told more than 13,000 young players that it's not important who wins.

He said soccer puts people together "to make sport, to make friends — not war."

Mannu Rai, Berkeley High graduate and member of Mersey's U-19 Boys team, was clearly moved hearing Pele's words. "To be that close to someone as good as Pele is uplifting and inspiring," he said.

Fellow team-member Andy Waranoff, senior at Head-Royce, noted that while Pele's soccer skills made him the best player ever, that's not why he's revered.

"His genuine kindness, personality and heart have made him a role model around the world," said Waranoff.

Jason Cohn, an eighth-grader at Berkeley's King Middle School, was

See MINNESOTA on page 17

## Cal Bear's 1997 football team to get lots of national TV exposure

Cal's first three football games will be televised live this coming September. The trio of games are the season opener at Houston on Sept. 6, Cal's home opener against Oklahoma on Sept. 20 and the school's conference opener the following week against USC on Sept. 27.

Cal's game at Arizona on Nov. 15 has also been selected to be televised live and a number of other games will be under consideration during the course of the season.

The Cal-Houston game will be televised live nationally by Fox

Sports as part of the Conference USA television package. Kickoff is set for 12:30 p.m. It will air on SportsChannel locally.

The Cal-Oklahoma game is scheduled for Cal's Memorial Stadium at 3:30 p.m. and likewise will be televised by Fox nationally. It also will air on SportsChannel.

The USC game is also in Berkeley and will kick off at 4 p.m. with ABC-TV doing the game on a regional basis.

Cal's game at Arizona Nov. 15 will be televised by Fox and will kick off at 7 p.m.

## Stretching & massaging to highlight East Bay Judo Institute Kodokan class

The East Bay Judo Institute will be offering a new class entitled "Stretching and Massage," beginning July 31 and running for four consecutive Thursday evenings.

The class will teach participants how to stretch properly, using knowledge developed in cooperation with the United States Olympic Committee.

Also, participants will learn

the basics of massage techniques that have its roots in original Kodokan Judo. Participants will give, and get, massages in every class.

The cost of the class is \$50 (half price for currently enrolled Judo students and families). The instructor will be Dr. David Matsumoto, head instructor of the EBJI, director of development of United States Judo Inc., and pro-

fessor of psychology at San Francisco State.

The class is open to children.

The EBJI is located at 11165 San Pablo Ave., El Cerrito (near Potrero Avenue). The EBJI is a nonprofit education corporation dedicated to the teaching of Kodokan Judo. For more information call 237-0607.

## Berkeley hoop camp, tourney next month

Berkeley Youth Alternatives is presenting two basketball events this summer: a three-on-three tournament, and a youth camp.

The tourney will be played Aug. 9 & 10 and is open to boys and girls from 10 years old to 18. Cost is \$7 per player.

The camp, open to boys and girls from 7 to 17 years of age, will take place Aug. 18-22 and Aug. 25 and 26. Cost is \$45 per person.

For more information, call 845-9010.



# EC Broncos' loud bang on the 4th

Scott Strain

The El Cerrito Blue Broncos led 11 home runs in winning the Fourth of July Tournament week.

The Broncos, many of whom have played together for five years (they're 11 and 12 years old now), defeated West Diablo Valley, 12-11, to the championship game a week Sunday.

West Diablo had a 9-7 lead going into the sixth inning of the championship game in Fremont. But the Broncos scored five runs in the top of sixth to go up 12-9 and hold on to the victory.

Christopher Morocco hit two home runs and drove in three runs to the effort. Jeremy Riesenfeld hit three-run home run for three RBI.

Randy Minix had a double and singles and drove in two runs. Adam Kronenberg also had a double.

The Broncos got to the championship by sweeping a pair of games on

Saturday. First they defeated Livermore, 15-9, piling up 19 hits in the process. Minix led the way with a three-run home run, two singles, three runs scored and four RBI.

Sebastian Miles had a double and two singles and drove in two runs. Ryan De La Rosa had a solo homer and a single to drive in one run. Morocco had a solo home run, and Riesenfeld had a double, two singles and a RBI.

In the evening game on Saturday, El Cerrito defeated the Fremont Blue, 12-6, in a semifinal game. Miles had a three-run homer and drove in four runs and Minix also had a three-run homer. De La Rosa had a two-run homer, a single and drove in two runs. Morocco had four hits, including a double, and knocked in two runs.

In the best-pitched game the Broncos had all tournament, Ethan Friedman threw three scoreless innings to start the game, giving up two hits, striking out three and walking

one.

The Broncos are currently playing in the Richmond Section Tournament at Nicholl Park. They must win three tournaments to advance to the Bronco Nationals.

The EC Diamond Backs, champions of the El Cerrito Youth Baseball League, won the first Memorial Day Bronco Tournament.

They went undefeated, beating Piedmont, the Richmond Rangers, Fremont Red and San Anselmo, 10-2, in the final game.

In that game, Morocco pitched four innings, allowing just one run. Miles doubled and singled and drove in a run. Minix singled and drove in three runs, and Jack McSweeney singled and drove in a run.

The White Sox (17-4) also won a title under manager Kevin Minix, who has managed for five years and brought all five teams under his tutelage to the championship game, winning three titles, and twice finishing second.



The '97 El Cerrito Blue Broncos, back row from left to right: coach Jack Morocco, manager Kevin Minix, manager Steve Nation; middle row: Tyler Nation, Christopher Morocco, Jeremy Riesenfeld, Randy Minix; front row: Scott Lyon, Ethan Friedman, Adam Kronenberg, Sebastian Miles, Ryan De LaRosa, and Julian Coffman.

## Seniors

Continued from page 16

a tighter game. Maybe we wouldn't have won it, but it could have been tighter than this. We wouldn't have given up all those runs.

"But then we would have come back tomorrow with what we threw today. I promise you next year we'll go a long way."

Albany jumped off to a 2-0 lead in the top of the first against No. Oakland, scoring both runs with two out and

none on.

Phillips singled, stole second, and went to third on a passed ball. David Avila-Silver walked and stole second. Billy Bennett hit a grounder to short, which Oakland shortstop Ivan Weber threw away, and both Phillips and Avila-Silver scored.

Bennett went to second on the play and then later stole third. Bennett tried to steal home, but was thrown out for the final out of the inning.

Albany scored its last run in the top of third with No. Oakland leading 8-1.

Chris Chin walked, went to second on a fly to center by John Ball and went to third on another fly to center by Phillips. Chin scored on a balk by Oakland pitcher David Bracke.

"Our plan today was just to go out, score a ton of runs and play good defense," Norman said. "He (Oakland manager Matt Foley) figured that if we jumped on these guys early, we'd have a good chance of beating them right off the bat with the 10-run rule (a game ends when one team takes a 10-run lead after five innings)."

## Minnesota

Continued from page 16

intimidated at first but excited that his team won its first game Monday against Minneapolis United. They also play a team from Kansas and Northern Ireland.

Cohn's brother Aaron, who is on the U-19 team, and parents are here as well.

His mom, Lynn Turner, is team manager of the U-14 team.

The Berkeley Raiders, an Under-14 team, won their first game here. A goal was scored by Darlam Silva. As the team's defense tightened, it was able to shut out its Minnesota opponents, the Minneapolis United. The game ended, 1-0.

## International & Vegetarian Dining at The Counter

The Counter Cafe delights in serving American, International, Vegetarian and Vegan cuisine. It is mostly American/European and sometimes Asian or Middle-Eastern. The fare is always fun, with wild flavors and presentations that sometimes seem to jump out at you right from the plate!

Owner James Jin has been running the Counter Cafe for 2 years. He was previously a literary and language scholar for 20 years in China. He came to this country 10 years ago and brought along his love for all kinds of cuisine.

Originally serving international cuisine, Jin found a specialist vegetarian chef and added vegetarian dishes to the menu. "I like to see that our food looks nice, smells great and tastes excellent," says Jin.

The Counter offers a variety of vegetarian burgers and interesting, exciting sandwiches (try the

"fiery" Saigon submarine, or the decadent polenta melt for lunch). At dinner, you can order decadent samosas, spring rolls and more as appetizers. The Persian Veggie Plate offers a filling combination of flavors and textures. Their Scallopini of Portabella Mushroom is critically acclaimed. Wash it all down with the non-alcoholic Herbal Sangria. The Prix Fixe package includes appetizer, entree, dessert and wine or Sangria for \$13.50.

The Counter is basically an American Diner setting; very casual with genuinely friendly and attentive service. "No fancy wine list and no attitude," says Jin. Background music bounces between early blues/jazz and soft modern rock. The walls are adorned with portraits of well-known Berkeley faces.

Jin genuinely enjoys his business, his customers and the food he serves. "I like to talk to my cus-

tomers," he says. "I like to see them relaxed and happy while enjoying our food so they come back again."

The Counter Cafe is located at 1901 University Ave., Berkeley. Open Monday through Thursday 11:30 a.m. to 10 p.m., Friday 11:30 a.m. to midnight, Saturday 9 a.m. to midnight, and Sunday 9 a.m. to 3 p.m. The phone number is (510) 849-4165.

## BUSINESS FOCUS

by Laura Fischer

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Anyone from any level can participate. Competition is not limited to just the highly skilled.

The Bay Area Senior Games are produced by Third Age Inc., a nonprofit public benefit corporation and the City of Oakland Life Enrichment Agency and are affiliated with the California State Senior Games and the National Senior Games.

- Basketball.....Aug. 9
- Bowling.....Aug. 23
- Cycling.....Aug. 10
- Golf.....Aug. 15
- Horseshoes.....Aug. 13
- Lawn Bowling...Aug. 11-12
- Race Walk.....Aug. 24
- Road Race.....Aug. 10
- Swimming.....Aug. 16
- Table Tennis.....Aug. 9
- Tennis.....Aug. 16-17
- Track & Field.....Aug. 24

Other Events:

- Party Bridge.....Aug. 18
- Pocket Billiards....Aug. 20

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# 'Hercules' fun for the whole family

I can never get my friends to go to see Disney animated features with me, even on a free pass. It's their loss. That goes double for Disney's latest and 35th, *Hercules*, which packs at least as much appeal for adults as it does for kids — though I heard a kid leaving the theater say, "That was funny!"

It is funny, and it's hip, and even mildly literate, though, as expected, the Disney folks take plenty of liberties with the Greek myth of Hercules. But then, so did the Greeks. The tales and legends of Hercules exist in as many forms as do all myths and legends; that's the way it is with myths and legends.

On the other hand, our forebears didn't go so far as to present Hercules as a baby, cuddling a present from his folks, the equally young (and adorable) Pegasus, who is to remain his companion into adulthood — with a brief in-

termission while Hercules is abducted by his foe Hades' two side-kicks, Pain and Panic, fed some "Grecian formula," abandoned, and adopted by Amphytrion and Alcmena.

The teen-aged Hercules suffers from that typically adolescent sense of unease and, without knowing that he's adopted, far less that he's a god, or at least a god-in-training, sets out to find his place in the world.

The classic *Bildungsroman* — the story of a young man's coming-of-age—Disney-style. That, of course, is what practically all Disney animated features have been, since the days of *Bambi* and *Pinocchio*. Substitute "young

woman," "young deer," "young puppet," "young lion," and you have practically the entire Disneyoeuvre in a nutshell.

The Disney crew — directors John Musker and Ron Clements, songwriters Alan Menken and David Zippel, screen-

writers Bob Shaw, Donald McEnery, and Irene Mecchi, production designer Gerlad Scarfe (you may have seen his edgy drawings in recent *New Yorkers*) and a staff that takes up 11 pages of small print in the press kit—have tweaked the story into a tuneful, hip, and irresistibly funny bit of business.

Never totally abandoning the ancient Greek stuff, the filmmak-

ers use the Muses—you know, Calliope, Clio, Terpsichore, and the rest—as a girl group/gospel chorus *cum* Greek Chorus commenting on the action. The colorfully garbed and tressed Muses pop off Greek vases, columns, architraves, and the like.

Then there are the all-knowing Fates ("Indoor plumbing is gonna be big"), the Titans, plus the 30-headed Hydra, a Cyclops, and assorted other monsters. Some of it might be a bit gross for very young kids, though you can always "call IX-I-I," as someone does in the movie.

But it's really the story of how Hercules attempts to become a hero and discovers that neither giant pecs nor fame (he's an action figure, he has shoes—Air Hercs—named for him, in a cute bit of Disney self-parody) will suffice. The message is: You gotta have heart, as it's been in count-



Pegasus, Phil and Hercules get ready to battle the bad guy

less previous Disney pictures. Pay attention, young jocks everywhere.

The cast of voices is first-rate: Tate Donovan is Hercules (with Joshua Keaton as the teenaged Herc), Susan Egan is his love interest Meg, Danny DeVito plays Philoctetes, Hercules' Brooklyn-accented coach; James Woods

(who else?) is the evil Hades. Torn is Zeus and Samantha is Hera. Hal Holbrook and Barbara Barrie play Hercules' adoptive parents. And Charlton Heston (who else? again) is the narrator. Take the kids and go. And you don't have any kids to go anyway.

## SENIOR LIVING

An Advertising Feature

### St. Paul's Towers on Lake Merritt Offers Active Living and Lifetime Medical Care

St. Paul's Towers, a 23-story landmark building overlooking beautiful Lake Merritt, offers the security of full Life Care living for retired seniors. The benefits of full Life Care include comfortable and secure living arrangements and the assurance of comprehensive lifetime medical care. The Episcopal Homes Foundation, the not-for-profit organization which founded St. Paul's Towers in 1966, has been a respected leader in full Life Care retirement living for over 30 years.

Residents of St. Paul's Towers pay a one-time accommodation fee for a

comfortable private apartment of their choice with views of San Francisco, Lake Merritt or the East Bay hills. A monthly fee provides for many services, including three nutritious and delicious meals a day in the cheerful dining room, weekly linen and housekeeping services, numerous planned activities, and all utilities and local phone service, as well as complete medical care as necessary.

Physicians are always on call and hospitalization, when required, is also covered as part of the full Life Care contract. What's more, resi-

dents need never worry about bothersome details such as co-payments, insurance claims and other paperwork.

St. Paul's Towers maintains an on-site medical office, staffed by physicians who maintain regular office hours and are on call 24 hours a day for any emergencies that may

arise.

There are also Assisted Living apartments that comprise the entire third floor of St. Paul's Towers. It is designed for the accommodation and care of St. Paul's Towers residents who do not require skilled nursing care but are unable to live independently in their apartment.

The 16 newly remodeled residential suites include a spacious bedroom, full bath, separate living room, an emergency call system and individual temperature controls.

The Skilled Nursing facility on the 22nd floor is available for residents who need long-term care or short-term recuperative care. Rehabilitation services include physical therapy and can be individualized to meet almost any therapeutic need.

Skilled Nursing patients reside in private or semi-private rooms which combine the best features of a hospital room with the amenities of a comfortable residence. Meals may be delivered to patients in their rooms or served in the sunny and open activities room.

Since worries of current and

future healthcare, chores and maintenance are eliminated, residents find much more time to pursue their favorite interests and activities, whether at St. Paul's Towers or in the community.

The provision for comprehensive lifetime medical care, coupled with the excellent reputation of the respected and experienced Episcopal Homes Foundation management team, has made St. Paul's Towers the ideal retirement choice. For more information on St. Paul's Towers, to schedule a personal tour or to attend an informational house, call Karon Sullivan at 891-8543.



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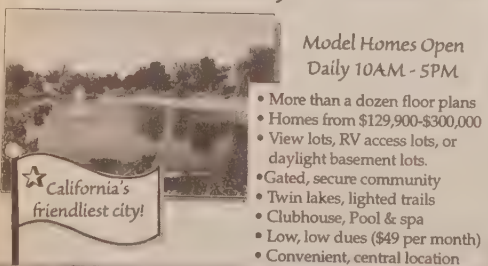
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El Cerrito Night Out  
st Crime'

Tuesday Aug. 5,

neighborhoods throughout El Cerrito will join forces with thousands of communities nationwide to observe the "14th Annual National Night Out," a special crime and drug prevention event.

Co-sponsored locally by the El Cerrito Police Department, Night Out is designed to heighten crime and drug prevention awareness, generate support for local anti-crime efforts, strengthen neighborhood spirit and police/community partnership, and to let the criminals know that the neighborhoods intend to fight back.

From 7 p.m. to 10 p.m. on Aug. 5, El Cerrito residents are being asked to lock their doors, turn on outside lights, and spend the evening with neighbors and police.

According to local Night Out

officials, many neighborhoods throughout El Cerrito will take advantage of the observance to host a variety of special events such as block parties, cookouts, parades, visits from police, flashlight walks, contests, youth activities and anticrime and drug rallies.

It was reported this week that the local Night Out organizers still needed volunteer coordinators and hosts in many of El Cerrito's neighborhoods.

Members of the business and residential community who wish to help are being asked to contact Detective Scott A. Erwin at the El Cerrito Police Department, 215-4422, or Chairperson Lloyd Jung at 644-5215 or 232-9699.

Housing protest growing rapidly

The grassroots citizen

campaign to block construction of housing at El Cerrito Plaza has already exceeded the expectations of the woman who started it.

Associate El Cerrito Chamber of Commerce member Margie Myers of 832 Contra Costa Dr., who started her petition drive hoping to get 800 signatures, reported this week that some 1,000 El Cerrito residents had already signed up.

"The response has been great. I'm very encouraged and intend to keep going until I submit my petition to the City Council in early August," she said.

Declaring that most people say "we must get things back to where it was when the Plaza was a great place to shop," Myers revealed that — in addition to the 1,000 people from El Cerrito who had joined the anti-housing protest — some 50 or 60 from neighboring communities had

already signed a second similar petition.

This second petition starts off by telling the council: "You may not realize that the El Cerrito Plaza is enjoyed by people from Albany, Kensington, Richmond and Berkeley."

Pointing out that she had been approached by several Kensington residents who wished to make their opposition to Plaza housing known, Myers said circulation of her petition would be stepped up in that area soon.

She added that those interested in participating in the final phase of the petition drive could arrange to do so by calling her at 525-8682. Those wishing to sign up can find petition forms in most Plaza business.

Image enhancement campaign

Plans are underway for

representatives of the Chamber of Commerce in neighboring Richmond to discuss working together on a "West County Image Campaign."

Campaign objectives include economic development, area image enhancement, and improving the link between business and education.

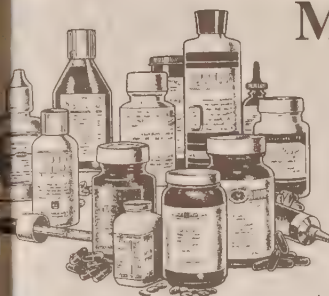
Working closely with Richmond and other West County cities, the El Cerrito Chamber of Commerce hopes to come up with a joint plan that will attract new businesses while, at the same time, maintaining the existing economic base.

The El Cerrito Chamber will keep its members informed on the progress being made to develop a strategy by means of luncheons and future newsletters.

## SENIOR LIVING

An Advertising Feature

### Medications and the Elderly: Remembering is the Key



Despite the popular notion that memory inevitably declines with aging, memory-related complaints among the elderly are neither universal nor simple to interpret.

According to a recent study published in the

American Journal of Health-System Pharmacy, most older people believe they successfully remember to take medication; elderly people who are depressed or have difficulties caring for themselves report more memory problems.

For most, success in remembering to take medication is likely the result of using memory strategies that involve external cues, such as taking pills with meals or at bed-

time or putting each day's medication in a pill divider. However, few of those surveyed recognized these practices as strategies that could improve medication use.

Because of wide differences in memory ability, the American Society of Health-System Pharmacists recommends that health-care professionals and caregivers carefully assess whether older patients are capable of

remembering to take medicine.

"Good patient counseling that includes direct questions about the strategies patients will use to remember their medications is a key to ensuring that older patients will remember to take medication," says ASHP Executive Vice President Joseph A. Oddis. "By focusing on actual instances of remembering or forgetting, a good pharmacist can often help a patient

or family member identify cues in the daily routine that can help them remember to take medication appropriately."

For more information on safe and effective medicine use, ask your pharmacist or contact the Public Information Division of the American Society of Health-System Pharmacists, 7272 Wisconsin Avenue, Bethesda, MD 20814.

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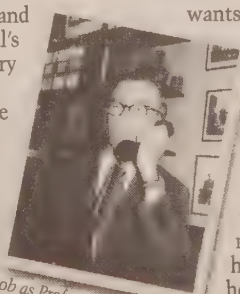
-Dr. M. Robert Harris, M.D., Professor Emeritus, UCSF.  
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Bob enjoys the company of his friends and neighbors at St. Paul's Towers. He socializes when he



Bob as Professor of Psychiatry at UCSF in 1959.

wants to and still enjoys the privacy of his spacious apartment overlooking Lake Merritt.

Bob's passion is gardening and he can be found tending to his flowers daily in the terrace garden just outside St. Paul's Towers' gracious dining room.

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OLDSMOBILE Cutless Supreme 1986, Good condition, 1 owner, \$3500 or best offer, 521-1752

SEIZED CARS FROM \$175  
Ponches, Cadillacs, Chevys, BMW's, Corvettes. Also Jeeps, 4 Wheel Drives, Your area. Toll free 1-800-218-9000, ext. A-7057 for current listings.

TOYOTA Terio 1993, Two door, 70,000 miles, 4 disc, or best offer, Diane 521-0407, 415-273-5218

VOLKSWAGEN Golf 1989 Good condition, 1 owner, sleeps 8, cassette stereo with amplifiers and speakers \$3950, or best offer, 510-521-2175

## Recreation Vehicles

Travel Trailer, Prowler, 22', like new. Air conditioner, 3600, Must see, \$11,500, 451-5126, evenings.

## BULLETIN BOARD

As a community service The Hills Newspapers is pleased to offer Found, Giveaway and Lost ads free of charge (maximum 15 words for 2 weeks).

## 201 Announcements

BOY Scout uniforms. Clean out the closet and recycle them to help youngsters. Leave at The Montclair office, 5707 Redwood Rd., #4, Oakland

URGENTLY Needed! Host families for 2 British students arriving July 18th for 2 months. Contact BRIT 415-361-8714

HOST Families needed for international students. Furnished private room and kitchen privileges necessary. 601-5520

## 206 Found

TWO large Malineconas, 1 male, 1 female, Japanese bobtail, owner or adopt \$300-6665.

BIRD, July 10th, Piedmont Ave. Area. Call Andy 457-4324

DOG, white and black, male, 3 years, near Broadway and Lawton, July 14, 655-1057

## 207 Giveaway

URGENTLY need temporary foster homes for homeless animals. Need food, cages, litter, traps. Marc 510-444-3204

"SAMANTHA" 3 years, DLH, tuxedo, declawed, sole pet. Donator, 444-3204

"WANDA", DSH, stunning, white, 1 1/2 years. Affectionate, playful, tested, shots, abandoned, sole pet. Donator, 444-3204

"MAXIMILLIAN" 6 years, grey/white, DMH, large, playful, independent, tested, shots, neutered, Donator 658-6799, 444-3204

"LILA", adorable tortoiseshell kitten, 10 weeks. Tested, shots, spray assistance. Donator 451-9732

THREE loveable kittens, various colors. Tested, shots, after assistance. Need new, loving homes. Donator 534-2343.

"CANDY", black, "Randy", gray tabby, 13 weeks. Sweet, loving, tested, shots, after assistance. Donator 408-263-1938

"CLEO", Shepherd, 4 years, housebroken, sweet when familiar, sprayed, shots. Donator. 585-0688

"ARNOLD", white with black, DH 2 years, very affectionate. Donator, 769-1032

KITTENS: 1 male, gray/white/bk, toes; 2 female, gray/white, calico, lively, playful 339-8189

MATRESS and box spring, double. You haul 510-843-7059

BEDS, twin sets, 5; washer/dryer (functioning); miscellaneous furniture. Call to pick-up. 415-781-6012, ext. 444.

"RED" 1 1/2 year, Pit Bull, neutered, shots. Affectionate, playful with kids. Donator 599-9950

FREE Kittens, 10 weeks, 1 gray female, 2 tabby males. Call 510-526-0186

ABANDONED, homeless, extremely adorable fawn cat seeks special home. Year old, neutered, all shots 236-8293

## 208 Lost

CAT, female, spayed, 3 years, blue eyes, cream tan, fluffy tail. Trestle Glen 530-2367.

ROTTWEILER male, "Texas", July 7th, Skyline Blvd. Epileptic, on medication. Very sweet. Please help! 482-6420

SCOTTISH Terrier, March 1995, Montclair, Male, black/white. Is he okay? Call collect 604-267-7571, late night.

## EDUCATION

## 302 Childrens Schools &amp; Camps

CIRCLE PRESCHOOL  
Offers programs for curious children ages 18 months to 6 years 547-6447

SMILES DAY SCHOOL  
Pre-school program 2 1/2 - 5 years. Full-time and part-time. Before and after school program. Pick up and delivery to local elementary schools. 7:30 - 6:00 339-3630

## 303 Instruction &amp; Tutoring

A LEARNING PLACE  
Reading, Language Arts, Math, Science, SAT Prep, Diagnostic Testing. Oakland/Berkeley 531-2500.

PHLEBOTOMY/ Blood Drawing Course by Boston Red Cross Company, 1-800-201-1141. State Licensed Instructor.

EDUCATIONAL Specialist helps LD/ADD children read. \$35/hour. Assessment also \$295. Leave message 530-3551.

## 304 Musical Instruction

PIANO Lessons, Jazz, Blues, Classical, More Experienced, Patient, All Ages, Summer Special Offer. Ariel 865-3493.

GUITAR, Bass, Vocal Lessons, Rock, Pop, Blues, Country Western. 30 years experience. Jimi James. 510-527-3408.

## Musical Instruction

PIANO: Organ lessons, your home, all styles - level 6. Adults a specialty. Very experienced Linda 655-0690

PIANO: Experienced teacher seeks additional adult students 482-3996

## EMPLOYMENT

## 401 Help Wanted

ACCOUNTANT/ Account Specialist, \$13.50 - 19.75/hour. Full-time/ part-time. Accounting firm seeks an enthusiastic self-motivated professional individual for part-time to full-time accounting/full-charge bookkeeping. Fax resume to: 5707 Redwood Rd., #4, Box R, Oakland, CA 94612. Attention: Wendy

ACCOUNTING/BOOKKEEPING  
Oakland private school seeks business office assistant. A/R, A/P, bank reconciliation, payroll, etc. MS Word, Excel experience preferred. Good benefits and work environment. Respond with resume, salary history, and salary requirements to: 5707 Redwood Rd., #4, Box R, Oakland, CA 94612. EOE M/F/H/V

Small, kinder, gentler, Emeryville coffee firm seeking part-time/ full-time/ seasonal staff. Must have experience. Familiarity with MS Access, Excel, Word a big plus. Tasks include: G/L, A/R, A/P, payroll, purchasing and close. You should want to add management responsibilities in future. You are bright, precise, have good people skills and loads of energy. Keyboard 50 wpm, 10-key a must. Very competitive salary, excellent benefits, casual atmosphere. Fax resume, salary history: 510-428-4004

ACCOUNTING REPRESENTATIVE  
Highly successful international staffing firm (18 years) based in El Cerrito seeks technical recruiter. This is an exciting opportunity to make your mark in the recruiting industry. A proven track record in consultative sales (Information Systems/ Technology and other business decision makers) is preferred. Prior staffing industry experience is a plus. We offer a friendly, casual work environment with an attractive incentive compensation program. Contact Mike Jones at Lander International via voice (415) 382-8151, fax (415) 382-8570 or E-mail: Landerjob@sigmail.com

ADMINISTRATIVE Assistant, 32-40 hours/week for self-starter, small professional Oakland Office. Phoning, word processing, special projects. Organizational and computer skills required. Fax introductory letter and resume to: 510-251-1128

ADMINISTRATIVE ASSISTANT  
Connecting Great People!  
Bradford Staff is the specialist for CONNECTING GREAT PEOPLE! Bradford has great temporary employment opportunities throughout the East Bay, and our pay is top! We specialize in administrative and clerical positions in all types of industries and environments. Our staff is a plus at all levels and reception skills are in hot demand! If you're seeking a new opportunity, call for an appointment to discover how Bradford can be a resource for you! Call 272-0211 or fax 272-0212 or e-mail oakland@bradfordstaff.com • BRADFORD STAFF, 1970 Broadway, Oakland, 94612.

ADMINISTRATIVE Assistant Needed immediately, no experience necessary. First come, first served. 510-784-1100

ADMINISTRATIVE ASSISTANTS  
St. Paul's Episcopal School in Oakland has three Administrative Assistant positions open. These positions require a highly motivated, organized professional person who thrives in a fast-paced working environment. Experience with Macintosh programs including Filemaker Pro, Giftmaker Pro, Quark and PageMaker preferred. B.S. desirable. First aid training a plus.

Send resume with cover letter to:  
Laura Lane, Assistant to the Headmaster  
St. Paul's Episcopal School  
16 Monticello Ave.  
Oakland, CA 94612  
Fax: 510-832-3231

ADMINISTRATIVE Assistant/Alumnae Association Mills College. Phone clerical, Office 935, Word, Excel, manage multi-project. Details oriented, excellent communication skills, BA or 3 years experience. \$22-\$26K with benefits. Cover letter, resume, names of 3 references by July 25, 1997. AAMC, P.O. Box 9998 Oakland, CA 94613 EOE/AA

ADMINISTRATIVE Assistant  
UC Berkeley School of Law  
Career opportunity for administrative assistant to provide word processing and administrative support to law faculty. Perform broad range of law school related administrative and clerical duties. QUALIFICATIONS: Two years of legal word processing experience or its equivalent; extensive experience with WordPerfect 6.1 for Windows, IBM PCs, fax and photocopy machines; general administrative support experience, ability to prioritize and manage multiple work projects; ability to work effectively under pressure and within tight deadlines; ability to establish and maintain professional working relationships. Starting salary range: \$2256 - \$2351/month. To apply send cover letter and resume to UCB Employment Office, Box 406-204/205-20, 220 University Ave., Room 7G, Berkeley, CA 94720-3540. Position open until filled.

ALAMEDA Property Management Company seeks candidate with data entry, good communication skills and ability to interact with Accounts Receivable Customers. 10 key and accounting experience a must! Must have knowledge of journal entries, General Ledger, Accounts Receivable and financial reporting. Must pass basic accounting test. Send resume to: CR/OIA, P.O. Box 4025-363, Oakland, CA 94610. Attention: Ann or fax resume to: 510-522-1436

APARTMENT Manager Team for 18 units near Lake Experience, maintenance skills necessary. Fax resume: 415-574-3773

APARTMENT Manager/ Leasing Agent/ Maintenance Coordinator. Nice lake area building, part-time flexible hours, very large 2 bedroom apartment with view and double garage. Resume to: CP/SE/ECT, 6114 La Salle Ave., #292, Oakland 94611

APARTMENT Manager, experienced team preferred for nice 40 unit building in North Oakland. Apartment plus salary. Send resume to: Box E, 5707 Redwood Road Suite 4, Oakland, CA 94619

APRIL CORNELL  
A unique women's clothing and housewares boutique has an immediate opening for a full-time sales associate at our Berkeley location. Paid medical benefits. If you have a love of selling beautiful things, are outgoing energetic, and have retail experience please, fax your resume to (510) 527-0278 or stop by at 1774 Fourth Street, Berkeley

ASSEMBLER/ Shop Helper, Training, Shirts, Metal Manufacturing. 89 Helix Laser Agency, 1430 Franklin, Oakland, 693-9612

AS/JUNIOR OPERATOR  
PART-TIME 20 HOURS/ WEEK  
Small print shop needs an evening operator (7 p.m. - 11 p.m., Monday-Friday) to run and monitor backups duties are very light. Good second job. Willing to train the right person. \$8-\$10/hour DOE + experience. Attention J04, (510) 420-6897 or send RS, HR/J04, P Box 246, Berkeley, CA 94701 EOE

BASEBALL coach, experienced, energetic, enthusiastic, teaching ability. Piedmont camp, July 28-31. Good pay. 444-4050.

SELLING YOUR CAR?  
List It In Our Classified Autos  
For Sale 339-8777

## Help Wanted

BOMEDICAL firm needs detail-oriented organizational supervisor. Minimum 2 years supervisory experience. Must have excellent communication, organizational, personnel skills, some word processing and computer on-line experience. Must be adaptable, reliable and meet deadlines. Salary to \$33K

MEETING COORDINATORS: Excellent phone skills, extensive office experience including 45-50 wpm. \$24K

REGISTRATION COORDINATORS: Excellent data entry and customer service, WordPerfect 5.1 helpful \$22K

For or mail resume and cover letter to Mr. Tucker Fax (510) 652-1856, INR, 5801 Christie Ave #400, Emeryville, CA 94608

BOOKKEEPER/ secretary, part-time for attorney/investor. Experience required. Salary and benefits negotiable. Hours flexible. Send resume to 1999 Harrison St. #1650, Oakland, CA 94612, attention Barry or fax 510-338-8305

BOOKKEEPER, full-charge/ Office Assistant Self-starter. Small busy East Bay tax and accounting firm. Detail oriented and good phone skills. Knowledge of payroll taxes a plus, knowledge of income tax even better. 20-30 hours now full-time tax season. Immediate opening. Fax salary requirements and resume to (510) 841-3458

CAFE counter help, Montclair, full-time/part-time. Experience needed 339-9260

CARPENTER- APPRENTICE  
Must have had some experience in construction or remodeling. Work with local residential remodeling contractor. Own transportation a must, references 339-3655

CARPENTER Local contractor seeking journey level, experienced remodeler, concrete, finish Self-starter, motivated, tools, references 339-8411

CERAMIC Technician- Experienced, for Berkeley casting studio. Assemble and hand build cast ware and clean-ware, load kilns and glaze 562-6019

Christmas  
New Hiring Demonstrators  
Must Be Familiar With Home Party  
Training & Great Commission  
Call (510) 638-7079

CLEANER counter person, full-time or part-time, will train, 4364 Piedmont Ave., Oakland. Pick up application

CERICAL Office Clerk Lake Merritt law firm seeking part-time office clerk to assist with phones, fax, copy, mail and filing. 10-13 daily. Send resume to: McDonough, Holland & Allen, 1999 Harrison St., 13th Floor, Oakland, 94612 EOE

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## Help Wanted

Zone's Cooles. Need clean vehicle (wagon or van) for delivery. Flexible schedule. \$10.00 to \$11.57/hour plus 31¢/mi. message at 237-4520

Experienced. Need. Own transportation necessary.

needed. Part-time with own car, minimum 4 hours. \$5.00-\$6.00. 655-1602.

## DRIVERS

company hiring Class A and B drivers. Clean DMV record. \$10.00-\$12.00/hour. 510-524-8486 for info.

Del. clerk position available. Ex-perienced. Looking for long-term. Breeze Market (Berkeley) 863-9612.

opportunity for law student/graduate. Flexible hours. \$5.25 per hour. 510-524-8486.

Manufacturing Jobs. Assemblers. Training! \$9/hour. Laser. 863-9612.

Filmaker/Pro? Need computer. My phone box. \$5.25 per hour.

Ice link is now accepting friendly, energetic, responsible part-time positions of cashier and apply in person, Berkeley location. Berkeley, CA. 94703.

CE. PART NOW! necessary. Need Receptionist/Management. Hayward.

Program Specialist needed for fall. hours, membership center for. science, math programs. resume to Girls Inc., 1724 Santa Clara, Alameda, 94501. Or fax to 521-4417

LANDSCAPE SUPERVISOR. Cemetery Association located in hills announces a position opening. Landscape Supervisor. Direct. maintenance of cemetery grounds and meet our customer's needs. experience during services. We require supervisory experience in a cemetery or construction site. workers. Ability to work with customers. problems is essential. This position is in our compensation and benefits package of highly competitive health/dental/vision insurance. dent coverage and a generous salary. For more information and to apply, please phone our Information Center at 510-524-8486. Fax your resume to: 1040 Marina Village Parkway, 94501. Pre-employment drug testing for all open positions; EOE.

News: Hospital and 6 month in-home. Immediate openings. Bonus/Need car/insurance, paid. 510-524-8486.

MAINTENANCE MECHANIC. Santa Community College District. 510/229-1000, ext. 350. EOE.

with family law experience, part-time. Call 534-7000

CLERK/COURIER. sorting, routing, pick-up and mail. Back up switch board. run. experience a plus. Will train. Must. attention to detail and supervision. Ability to lift some. 510-524-8486. Fax: 510-524-8486.

Person needed. Full benefits, experience. Resume: P.O. Box 94501.

ASSISTANT. You'll want many customer. email, contribute to and answer customer inquiries, to marketing materials (catalogs). Entrepreneurial Berkeley software. \$9-10/hour. Full time. Fax resume to: Carolyn 510-644-3823, 510-644-3823.

Simple Hand-Tools. Service. \$10/hour. Laser Agency, 1430 Franklin, Oakland. 863-9612

Gifts Processor for Oakland. Made-to-order mailings, acknowledge. The. Berkeley degree. reference, word processing. profile. resume to: Pamela Wegner, Oakland 94617-4892.

onist for brass/lighting company. time/benefits, gas welding experience. 510-849-1843

teachers for pre-primary, middle, full-time/part-time. Great. resume: 510-652-7144.

ICE ASSISTANT. approximately 9 hours per. piece advertising department. and organized. Telemarketing or helpful. Fax resume to: Advertising. 510-524-8486. Fax: 510-524-8486.

ent, full-time. The College. an independent high school, and office person to assist the. College Counselor, as well as of general office duties. Send to: 1040 Marina Village Parkway, Oakland, CA 94618 or fax:

ent. Experienced, versatile. computer. data entry, bookkeeping, phone. 510-535-2307

ent for local, small construction. experienced, secretarial, errands. experienced self-starter. 339-8411.

ent, part-time, entry level, flexible. 863-9612.

ent, Berkeley. Half-time, \$10.50/ hour. Requires attention to detail, experience, excellent customer service. 510-644-9436

Assistant (part-time). Rock. consultant needs intelligent self-starter. assist with patient. and provide general office. equivalent experience. \$21.00. Medical. Vacation. Fax resume: (415) 627-6927. 510-524-8486.

ent, collate catalogs, mailings, 12-16 hours/week. Responsible. will train. \$5/hour. 510-524-8486.

Customer Service. Strong payroll. management and/or accounting related. to provide product support. Resume: 510-524-8486. 94606: Fax: 510-524-8486.

PHIC sales, retail camera store. experience required, full-time. 510-524-8486.

## Help Wanted

PICTURE framer, management trainee, full-time. Must work weekends. Benefits. The Framers Workshop, Berkeley. Jeff 849-4444

## PLUMBERS

Service and Repair  
Are you an experienced plumber looking for a change? Are you a professional with a skill level you're proud of? Can you communicate effectively? Do you want to work with a caring, energetic team of other talented people? Want equitable pay and benefits? We are an old, established Plumbing/Heating/Service/Repair company and if your answers are yes, then we want you in this permanent position. We provide you with the truck, the tools and the back up you'll need to do your best work. Please provide us with a good DMV record and verifiable references (610)524-8292

PRESCHOOL program supervisor (mornings and/or afternoons) for a dynamic East Bay co-op with play-based curriculum. Must have minimum 12 ECE units plus experience. Also required: Respect for kids, excellent communication skills and ability to work constructively with parents. Send resume, 3 references and transcript to: J. Angwin, Director, Skytown Co-op Preschool, 1 Lawson Rd., Kensington, 94707

PRODUCTION WOODWORKER \$7/hour plus benefits to start. Power tool experience helpful. Oakland Bay Area Leave message, (707)824-0910

PRODUCTION, entry level, varied duties for San Leandro company. Packing, shipping, purchasing, some maintenance, heavy lifting. Must be motivated, detail oriented, reliable. Some experience with tools, clean DMV. Call 510-562-9211

REAL ESTATE SALES  
FREE TRAINING!  
Quick licensing, fee reimbursement, and FREE Training for licensed agents. Positions available with the Bay Area's most innovative real estate company.

Call KAREN, Mason McAffee  
Monday - Friday, 10 a.m. - 4 p.m.  
1-800-499-5551

REAL Estate Assistant, part-time, word processing, bookkeeping, errands, etc. Call Rusty, Snow Property Company, 530-3040

REAL Estate Agent, established Grand Ave. broker, commission up to 70%, will train. Art 465-4805

RECEPTIONIST part-time. Need pleasant person to start immediately. Phone, clerical. 863-9378

RECEPTIONIST, part-time. Energetic person for veterinary hospital. Monday and Tuesday evenings. Saturday and Sunday between 1 p.m. and 3 p.m. weekdays 530-1353.

RECEPTIONIST  
Commercial General Contractor is seeking a reliable individual to answer bus phones. Position includes various responsibilities: light typing, data entry, general clerical duties, etc. Please fax resume to: 510-524-1852. Fax: 510-524-1852. Healthton, Inc., 2846 Chapman St., Oakland, CA 94601

RECEPTIONIST for Berkeley Optometrist. Full-time. Friendly phone skills and computer experience required. Must be quick learner, organized, and able to work independently and as part of a team 526-3937

RECEPTIONIST Front Desk, Phones, Office, Computer (Training). 11,387- Benefits. Laser Agency, 1430 Franklin, Oakland, 863-9612

RECEPTIONIST needed, full-time for busy Oakland real estate office, entry-level must be organized, detail-oriented and outgoing. Monday through Friday, general office duties, computer experience a plus. Leave message: 267-5874. Fax resume to: 531-9524

RECEPTIONIST  
Other companies promise a commitment to their employees. News delivers. As the world's leading supplier of part management systems, we know that great people have made us what we are today. We believe that you can't just hire the best people, you have to make it their while to stay. We're looking for an experienced (1+ year) Receptionist to answer phones, handle incoming/outgoing mail, handle faxes, fax, etc. Requires a "can do" attitude, excellent communication skills, experience with voicemail and email. We offer employer-paid medical insurance, 401(k), multiple bonus opportunities, commensurate reimbursement and much more. Salary \$21K. Please send your resume and cover letter to: NAVIS, Dept. HR 7, 1616 Franklin Street, Oakland 94612, Fax 510-763-2516. EOE

RECRUITER  
Highly successful international staffing firm (18 years young) based in El Cerrito seeks technical recruiter. This is an exciting ground floor opportunity in one of our newest divisions. Recruiting experience within the Information Systems/technology arena is preferred. An individual with strong technical background and excellent interpersonal and communication skills may also be considered. We offer a friendly, casual work environment with an attractive incentive compensation program. Contact: Mike Jones at Lander International via e-mail: (415)382-6151, fax (415)382-6570 or V-mail: Landerjobs@aol.com

RELIEF Managers, 2 people, 4 days/weeks, every month. 1619 University Ave. 841-3844.

RESTAURANT  
KNEAD DOUGH?  
Boudin Sourdough Bakery and Cafe has immediate openings for our newest store in Berkeley, for energetic, motivated people with great customer service skills. Full-time and part-time positions available including: Shift Supervisors, cashiers, espresso makers, kitchen and more. EOE. To apply, please call 415-263-4801.

RETAIL Sales/Assistant Manager has the following opening: • Full-time marketing and receiving Women's clothing, Tuesday through Saturday, 9:30-6. Free parking, employee discount. Apply in person at 6211 Media Pl., Montclair.

RETAIL Sales/Assistant Manager, women's clothing, shoes, full-time, North Berkeley. \$8-9 plus. 510-845-4564.

SALES Berkeley Repertory Theater currently seeking dynamic individuals for fun, lucrative subscription drive. Part-time days and evenings available, commission plus hourly, cash bonuses and complimentary tickets. Play a part in Tony winning theater's coming season. Call 486-0896.

SALES COUNSELOR  
Mountain View Cemetery Association located in the Oakland foothills announces a position opening for Sales counselor. Meet and assist families who come to the cemetery seeking information and services. Provide updated information about products, facilities and services to enhance the experience and profitability while supporting families sensitively. We require family-oriented sales experience, cemetery sales license or willingness to obtain one, and maturity to work with grieving families in a business-like manner. This position will participate in our compensation and employee benefits package of highly competitive salaries, fully paid health/dental/vision insurance including dependent coverage and a generous retirement plan. For more information and to apply for consideration, please phone our information line at (800)582-3628. Fax your resume to (800)582-3628 and a backup copy to: Patricia Associates, Inc. 1040 Marina Village Parkway, Alameda, CA 94501. Pre-employment drug screen is required for all open positions; EOE.

SITE Director for school age program, starting July 28. ECE units and administration, full-time, salary, benefits, retirement. Send resume to: Girls Inc., 1724 Santa Clara Ave., Alameda, 94501. Or fax to 521-4417. East Bay.

SOCIAL Service. East Bay Job/community support. Adults. Developmental disabilities. Progressive. 100% community-based program. B.A. equivalent experience. \$21.00. Medical. Dental. Vacation. Fax resume: (415)627-6927. 510-524-8486.

TEACHER, PRESCHOOL  
Assistant teacher, part-time mornings for program for children 2-3 1/2 years. Some experience or ECE units desired. Call Penny Robb, Piedmont Recreation Department. 510-420-3075. EOE/AA/ADA.

TEACHER and Teacher Assistant needed for school age child care program. Part-time and traditional. Part-time afternoon hours, or mornings/afternoons, split shift, approximately 15-25 hours per week, hourly rate. Send resume to Girls Inc., 1724 Santa Clara Ave., Alameda, 94501. Or fax to 521-4417. Alameda.

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## Help Wanted

TEACHER position for small toddler class, part-time/full-time, experience/ECE required. Oakland. Great environment. 451-2821.

## TELEPHONE REPS

32 hours/week in Oakland newspaper office. Candidate should enjoy customer contact, making and receiving inbound/outbound telephone calls. Excellent customer service and communication skills. Must work well in team environment. Type 45 wpm. Mail or fax resume: Hills Newspaper, Attn: Telephone Rep, 537 Redwood Rd., 44, Oakland, CA 94619; fax 339-6101.

TELEPHONE solicitor, part-time, work from your home, hourly plus commission. Ask Marc 444-6585

VETERINARY assistant. Dependable, experienced. Resume to 4231 E. 14th Street, Oakland, CA 94601

VETERINARY receptionist/office manager, full-time. Call 10-12, 3-6, Monday-Friday. Start immediately 531-0121.

WAREHOUSE, Shipping-Receiving, Forklift, Driving, UPS. \$10/hour. Advancement. Laser Agency, 1430 Franklin, Oakland. 863-9612

WHOLESOME, responsible fun loving camp leader for boys ages 8-12, Berkeley YMCA overnight camp, 1, 2 or 3 sessions available, July 20th-28th, July 28th-August 1st, August 11th-15th. Youth work experience and references required. Contact: Shirley Richardson, 510-848-6834, ext. 58

WORD PROCESSOR. PC MS Word 6.0 power-user for Albany consulting firm. Produce finished reports: editing, styles, graphics. Permanent part-time, detail oriented, reliable. Some knowledge of MS Word on PC. Cover letter/resume to PCS, 1320 Solano Ave., Albany, CA 94706 or e-mail: PacConsult@aol.com.

WORK 6-10 hours weekly in our Glenview home providing intensive early intervention for child with developmental disability. Behavioral therapy experience helpful but not required. We will train. 482-8590

## 402 Independent Employment

Advertisers in this classification offer self-employment opportunities. An investment may be required.

\$1,000's POSSIBLE TYPING  
Part-time. At home. Toll free 800-218-9000, ext. T-7057 for listings.

\$1,000's POSSIBLE READING BOOKS  
Part-time. At home. Toll free 800-218-9000, ext. R-7057 for listings.

SALES  
If you are reading this ad, you are unhappy. You are either out of work or you just have a "job"

Do you want a career? Do you want to earn \$50+K per year? Do you want a benefit package second to none? If I am going to hire you people this week to service families in the Bay Area with cemetery pre-arrangements, the people I am looking for must be honest, sincere, self-motivated and willing to treat every person they talk to the same way they would want to be treated. I work strictly above the board, and I expect the same from you. The people that work for me if you have these qualifications, I would very much enjoy talking to you and explain the benefits our company has to offer

CHAPEL OF THE CHIMES  
4499 Piedmont Avenue, Oakland  
Call Mr. O'Leary  
510-524-1288 or 510-654-0123  
(Leave name, number and best time to be reached)

NO EXPERIENCE NECESSARY  
\$500-\$900 WEEKLY POTENTIAL  
Processing Mortgage Refunds. Own hours. Call 1-800-801-6620, ext. 2283

\$529 WEEKLY Mailing company letters from home. Many positions available. Easy! No experience needed. Free information. Call AMERICAN PUBLISHERS. 1-800-422-3026, ext. 1500. 24 hours

HOUSECLEANERS needed. Must be dependable, have own car, references a plus. Trudi's Housecleaning Service. 533-0912.

PAY Yourself up to \$300 cash daily or more. Call (510)546-8896, 711; pager 1-800-509-7422.

## 403 Salon Opportunities

HAIRSTYLIST, full-time, retail in charming Montclair hair salon. Some clientele needed. Free parking. 339-2800

HAIRSTYLIST and/or apprentice, full-time/part-time, salary/commission. Moraga 510-378-2654, evenings

HAIRSTYLISTS wanted. Low rental spaces or high commission. Full service Piedmont Avenue Salon. Call 510-852-5454.

## 406 Employment Wanted

BERKELEY High Students available for part-time work. Career Center 548-5627.

CENTRAL American refugees seek employment in housecleaning, gardening, childcare, painting, moving, skilled and unskilled. 864-9011.

MY home office. I can provide administrative leadership, word processing, accounting, taxes (personal/business). 569-6169.

HOUSEKEEPER/Caregiver Monday, Wednesday, Friday, 9-3. Desires careful, strong, non-smoker. Cleaning, laundry, ironing. Own car. 267-9070

LIVE-IN, Oakland Hills. Responsible, references, experience. Good salary. Call 9-4 p.m./late evenings 846-1365

HOUSEKEEPER: Live-in plus salary. Housekeeping, laundry, cooking. 1 p.m. - 7 p.m. Monday-Friday. Non-smoking. 426-1688

## 409 Childcare Wanted

NANNIES  
Many jobs, full-time, part-time, live-in, live-out. No fee. Moma Away, 559-9195.

THIRTY plus hours, Monday, Wednesday, Thursday. Must have car, CDL insurance. \$7/hour. Piedmont (510)654-7978

NANNY, live-out, Montclair for 2 girls (4 & 6). Flexible hours. Warm, caring, experienced. 338-0110

CHILDCARE/housekeeper, full-time, English speaking, strong, energetic, pre-schooler experience, CDL, references. Berkeley, 510-644-9658

CHILDCARE needed for boy, 11, girl, 7. Drive to after-school activities and home, prepare dinner, light housekeeping, shopping. Experience, references, citizenship work permit, fluent English. Own car preferred. Start September 2. Berkeley. \$9/hour. 486-0156

FULL-TIME Nanny, household manager, North Berkeley, infant/ girl. 7. Experienced, excellent English, CDL, non-smoker. 527-3771.

LIVE-IN, Alameda Exchange room/ board plus salary. Boys 5/12. Energetic/References, car required. 521-5258

EXPERIENCED, loving, energetic, full-time, live-in or out Nanny. Light housekeeping. Three year old girl. North Berkeley. CDL, own car, non-smoking. Good English, references. 510-525-1370, evenings

NANNY for 6 and 9 year olds, live-in, private suite, salary, housekeeping, Danville. CDL, references required. 295-3995, day; 736-2006, evenings.

NANNY, part-time, 1 child, Monday-Friday, 4-7 p.m., excellent references, English speaking, drive own car/allowance. Call 482-9106.

EXCELLENT NANNY NEEDED  
Piedmont, full-time, permanent live-out. Girls, 12/16 years. Help with homework and drive. \$450/week to start. Experience/References. No fee. 323-2773

Be In Our Care Nanny Agency

## Childcare Wanted

EXPERIENCED Nanny needed. Must have car CDL and clean driving record. Monday through Friday, 1-6:30. Boys 4 months and 2 1/2 years old. Excellent English or French. 404-8086

## 410 Shared Childcare

BABY wanted to share our babysitter of 3 years, with our 11 month old boy, and another family 10 month old girl. Part to full-time, hours flexible, in our Kensington home. Call Ann (510)527-4747.

FAMILY in Rockridge with 1 year old girl and loving caregiver (CDL, CPR) seeking share. Call Jeanne 653-2482 (evenings)

SHARE in Montclair, Piedmont, North Rockridge, 2 month old girl. Start September. Andrea 339-0349

## 411 Childcare - Licensed

CREATIVE DAYCARE for ages 0-5. Gardening, arts, crafts, play time, nature walks, etc. Bilingual German/English. #013411987. 531-6137.

MABI's Garden. Quality Child Care. Preschool activities, great outdoors, lots of love, nutritious meals. Bilingual Spanish/English. #010215793. Maki 530-6353

FALL Openings: Happy group of "twos" and "threes". Loving, experienced caregiver. Crafts, stories, outdoor play. Full/ half day license. #010207852 839-8786

## 412 Babysitting Offered

WERE Moving and our wonderful, experienced babysitter is available for full-time or part-time. Call Marianne 482-0325 or Ying 436-5761.

EUROPEAN experienced babysitter with intermediate language skills looking for a job. 510-704-9428

FRENCH nanny, full-time, experienced, responsible, loving, caring, fluent English. Excellent references, CDL, CPR. 510-452-3984.

FULL-TIME live-out position in your home. Infants to preschool. Excellent references, own car. 261-6290, evenings.

BABYSITTER/you home. Loving person, part-time, infant, 5 years, good driving record, CDL, Insurance, CPR. Call after 6 p.m. Cindy Lee, 510-534-2656

MATURE Nanny/Household Manager- well educated, teaching experience, seeks well-paid position. No fee. 510-704-5201.

AU PAIR, nanny age 22. English speaking, care for your children or grandparents in your home. 569-8749

## 413 Home Health Care Offered

The following people would like to be hired as Home Health Care Providers. If you are seeking for full-time or part-time care, please call: Home Health Care Provider, please see Categories 401 and 408

## ABLE CARE INC.

24 hour in-home care companions. Cooking, housekeeping, bathing, mature, experienced. Full-time, part-time, hourly, bonded, insured. 685-4704 or 1-800-580-2253

CNA/ HHA female for elder care. Experienced, responsible, dependable, honest. Call 510-638-2226, after 6 p.m.

STRESS Relief Massage Therapy for all ages, wraps, in your home. Sacred Systems Massage. 528-9580

## 414 Research Studies

WE PAY FOR YOUR OPINIONS  
Men, women, children. Give us your opinion on new products, taste test, advertising, etc. Call Yanborough & Associates, (510)521-6900, between 10-4

## FINANCIAL

502 Business Opportunities & Services  
Advertisers in this classification offer self-employment opportunities. An investment may be required.

IS YOUR BUSINESS FOR SALE?  
Interested in Acquiring Northern California Manufacturing or Distribution business with a potential for growth. The ideal business should require capital, marketing management and a unique product position

If you are interested in selling all or part of your business, please send a brief business description and product brochure to: 5707 Redwood Rd., 44, Box K, Oakland, CA 94619.

FOR an extra \$3,288 a month, would you invest a month's worth of work? 510-838-7927

## FOR SALE

601 Antiques & Art  
SUMNER signed/ numbered lithos, Hawaii seascapes, UV-framed, triple-matted. Priced \$1500-\$3000 each. Phone/fax: 510-526-0366

BUFFET, \$325; Oak roll top desk, \$650. 845-0683.

## 602 Appliances

DRYER: GE Gas, \$100; Whirlpool washer, \$75; Kenmore microwave/ convection, \$



**724 STUDIO APT. RENTALS**  
**Oakland & Piedmont**

\$550 HANDYPERSON needed for rent credit to finish large studio at 455 Crescent (Santa Clara/Grand) Agent, Dorie, 763-9901

\$550 HUGE studio unfurnished, spacious, secure, sunny, convenient location, near BART/shopping. Leave message, 658-4152

\$575 PIEDMONT Ave. small studio in quiet 4 unit building, gas stove/shower, fully carpeted/large walk-in closet. Beautiful garden. Cat welcome. Street parking. 943-6637

\$595

**1920's CHARM BY LAKE**  
214 Grand Ave. Large studio with walk-in. Hardwood, fresh paint. Good natural light. Includes utilities! Call 652-8317.

\$600 PRETTY, small, studio behind Claremont hotel, beautiful neighborhood, fireplace, kitchenette. No pets. Nonsmoking. 549-1857.

\$600 STUDIO Cottage. Hill view, yard, cat okay. Buena Vista/Broadway #16062-B. Homefinders 549-6450.

\$625 SUNNY studio in classic English Tudor building, quiet neighborhood near Piedmont. No pets. Garbage, water, heat included. 415-665-3654

\$650 NORTH OAKLAND in-law. Quiet, fenced yard, laundry, cat OK. Entrada/Piedmont. #15995-B. Homefinders 549-6450

\$745 MONTCLAIR Large in-law studio, near Shepherd's Canyon Road, full kitchen, fireplace, laundry, new carpet, remodeled bath, utilities included. No pets, nonsmoking. 745-1215 Days.

**725 1 BED. APT. RENTALS**  
**Oakland & Piedmont**

\$435 MONTCLAIR, Snake Rd., furnished bedroom in private home, private bath, secure. Parking, quiet. (510) 339-1019

\$485 LAKE area, Lester Ave. Spacious, new carpets/blinds, quiet building, good neighborhood. 260-5630

\$500 And up. 1 bedroom apartments in Downtown Oakland. Agent 510-832-5195, ext. 221.

\$500 ONE bedroom, walk-in-walk-out carpet, stove, refrigerator, parking. Section 8 okay. 3603 Alameda 530-1005

\$520 ADAMS Point, large apartment, newly painted/remodeled/Victorian. New kitchen, large closets, laundry. 415-863-6390

\$545 INCLUDES gas, heat, water and garbage. Sunny, 1 bedroom unit with carpet. Near transportation and school. For appointment call 510-482-2508

\$550

**LOW MOVE-IN**  
Great, sunny, new paint, wall-to-wall, all electric, part utilities. Quiet, clean, secure building. 2440 8th Ave. 268-4900

\$550 \$560 One Bedrooms, Adams Point. Clean, some with views of hills. Laundry, close to transportation/shopping. No pets. 451-7121.

\$560 EXTRA large upstairs unit, wall-to-wall carpet, parking. Above MacArthur, 3867 Maybelle. 530-1005

\$575 CHINA Hill 1 bedroom. Private deck, dishwasher and disposal. Clean, well-maintained, quiet modern building. Sunny, hill view. Gated parking included. 834-6350

\$595

**★ ★ CONVENIENT ★ ★**  
Adams Point area, 81 Vernon. POOL, laundry, carpets, parking. Near shopping, Kaiser Center/Lakeside Park. 444-0268

\$595

**UPPER OAKLAND AVENUE**  
Near Grand and Piedmont, 1 bedroom, fresh carpet and paint, coin laundry. Parking available. Call 658-0084

\$595 LARGE 1 bedroom, modern secure building. Laurel district on Maybelle, dishwasher, deck, off-street parking. Call Brett 531-7575 ext. 351

\$625

**OLD WORLD CHARM**  
One bedroom, walk-in, gas heat and stove, partial lake view, large shared deck. No pets. 451-3022

\$625 LAKE Merritt, brand new Berber carpet, fresh paint, spacious kitchen, vertical blinds, parking. 452-5034

\$625 MODERN, Lakewood off secluded. Dishwasher, carpet, Cable, petto. Street parking. 2444 Lakeshore. 568-4323

\$650 PIEDMONT border large 1 bedroom, 3615 Harrison at Bay Vista. Parking, laundry, AEK 510-569-0165

\$650 SPACIOUS apartment. Parking, laundries, near Piedmont. 612 Mariposa Ave. 655-5845; 653-8019 after 7 p.m.

\$650 SUNNY junior 1 bedroom. Corner unit, hardwood, built-ins, nook. Lower Glenview, 3634 Kingsley. 769-0300.

\$675

**LARGE 1 BEDROOM CONDO**  
150 Pearl St., cross Oakland Ave., great location, quiet, top floor, high ceiling, view, secure building, new carpets, laundry facility, dishwasher, secure parking, no pets. Please drive by. Polly 716-2113

\$675 ONE bedroom, Lake area, quiet, light, private locked garage. No pets, non-smoking. 451-0956

\$675 QUIET bedroom, laundry, parking, near Lake Merritt. Voice Mail (510) 641-3966

\$680 CLEAN 2 bedroom, 1 bath with garage. Drive by 916 MacArthur, then call Mary, (agent) 531-7010

\$695

**SPACIOUS 1 BEDROOM**  
Quiet upper Harrison. Deck, storage, AEK, Intercom, elevator. Parking available. Call 595-0403.

\$695 GLENVIEW District. Large, sunny, corner unit, 1 bedroom, views, new carpets, drapes, deluxe appliances. Must see. 437-7138.

\$695 NEAR Piedmont, balcony, dishwasher, garbage disposal, walk-in closet, garage. No pets. 836-1396

\$700 LARGE 1 bedroom. Charming European style built building, great location, wood floors, sunny, quiet. 835-6192

\$715

**★ ★ PIEDMONT BORDER ★ ★**  
360 Monte Vista. Sunbath, balcony, new carpeting, elevator, dishwasher, laundry, garage, stove, etc. No pets. Great management. 595-6757

\$725

**PIEDMONT AVE.**  
Roomy, comfortable apartment, new carpeting. Parking included. Well-located, on Piedmont border. 655-0174.

\$725 ONE bedroom apartment, duplex. Hardwood floors, fireplace, laundry, parking. Near Park. 3650 Dimond. 420-8993

\$730 ADJACENT Piedmont, spacious, hardwood floors, new bath. Open July 13th, 3-5. 12 Wildwood. 636-4097

\$735 LARGE 1 bedroom, includes parking/storage. Sunny, secure building, carpet, laundry room. 428-4913

\$750

**NEAR PIEDMONT**  
Attractive 1 bedroom condo on a lovely tree-lined street. Modern kitchen, balcony, heated pool, secure parking. 656-3737

\$750

**SPACIOUS 1 BEDROOM**  
Top floor in quiet Adams Point building. New area rugs on hardwoods, gas stove and heat, walk-in. Call 452-5639

\$750 4141 PIEDMONT Ave., modern building, clean, dishwasher, close to shops/transportation, parking, laundry, 763-9155.

\$750 EXCELLENT location, convenient BART, quiet floor. Large, bright upper. Tile bathroom, hardwoods, Levelors. Laundry facilities, garden, cat welcomed. 531-8880

**725 1 BED. APT. RENTALS**  
**Oakland & Piedmont**

\$750 ONE large bedroom, fireplace, garage, laundry room. Close to 580. 4118 Panimman Ave. 233-5335

**\$750 QUIET SECURE BUILDING**  
Marble entry view. Walk-to-walk carpeting. Lake view. New appliances. Window blinds. Apartment has been completely redecorated. Most utilities are included in rental. Four walk-in closets. Granite kitchen counter tops. Inside parking available. Laundry on premises. Apartment is in immaculate condition. 893-1826

\$765

**SPACIOUS 1 BEDROOM CONDO**  
Live in comfort and safety in this quiet, secure condominium building in Adams Point, available with large deck, drapes, dishwasher, off-street parking, laundry. 548-4159; 547-0685

\$775 OFF Piedmont Avenue. Private 1 bedroom in-law unit, parking, laundry, no pets. Quiet. 658-7772

\$825 SEVENTH floor view, above Piedmont Ave. New carpet, garage parking. Available now. 510-835-0089

\$845 UPPER Grand, near Piedmont on York St. Spacious, sunny, 1 bedroom apartment. Charming 1920s secured sixplex building. Formal dining, breakfast room, view, cable ready, parking. Laundry facilities. 415-323-9931

\$850 ONE bedroom condo, 815 sq. ft., 2 patios, park setting, pool/jacuzzi, trail, 200-527-6561

\$875 LARGE 1 bedroom, great view. Garbage, heat, water included. Secured building. Pets okay. 465-2423

\$895 NORTH Oakland duplex, near Rockridge, pets acceptable, hardwoods, sunny, fenced yard, 4504 Lewiston. 658-7340

\$900 UPPER Glenview newly renovated cozy flat. Separate entrance, yard, own laundry, cable, all utilities paid. Non-smoking, no pets. 530-5739.

\$925 ONE bedroom townhouse in custom designed triplex. Garden setting on grounds of historic building. China Hill Vaulted ceiling, oak floors, fireplace, separate dining, off-street parking, convenient S.F. transportation. 444-2698

\$950 OLDER, beautiful 1 bedroom, hardwood floors, laundry, park view. 473 Elita. Bellevue/next to Lake. 862-1886 ext. 34.

\$1300 NEWLY decorated, large, quiet. Small Lake Merritt view from balcony. Secured parking. References. 530-5762

FREE first month's rent. Large remodeled 1 bedroom, new kitchen/bath. \$540. Near Highland Hospital and Highway-1580. 261-3487.

PIEDMONT Ave Area: 1 bedroom Four-plex. All large rooms, dining room, hardwood floors. Lots of windows, bright sunny. 2 1/2 blocks from gourmet restaurants, specialty shops, theater, markets, transportation. 559-1892

**726 2 BED. APT. RENTALS**  
**Oakland & Piedmont**

\$675 ADAMS Point, walk-to-walk carpet, verticle blinds, freshly painted, laundry, Cable ready. No pets. 652-6719

\$675 TWO bedroom, 2320 Park Blvd., wood floor, new paint, fourplex, parking, first deposit. 482-4170

\$675 TWO bedroom, sunny, views, new carpet/paint, top floor, great neighborhood, 634 Oakland Avenue near Bay Vista/Grand. 464-4887

\$725

**AFFORDABLE 2 BEDROOM**  
2 bedroom in 7-unit. Good light, fresh paint, carpet, laundry. Two blocks to Lake. Call 531-6969

\$750 MILLS, upper 2 bedroom, in quiet fourplex, shared deck in garden setting, garage. 636-9329.

\$750 UPPER Dimond, near Sequoia School, 4 spacious newly renovated rooms, laundry facility. Pat 482-5894

\$760 TWO bedroom, best area, pool, laundry, Mr. Chan 510-652-2144; Mr. Sue 415-573-5950; pager 415-719-6118

\$800 BEAUTIFUL, sunny 2 bedroom, top floor in quality sixplex building. Off Lakeshore, near Grand. Parking, laundry, part utilities. 540-5148

\$825 WALL-TO-WALL carpet, drapes, blinds, petto, laundry hook-up, stove/ refrigerator, garage. 2444 Francis Ave. 530-1005

\$835 LOVELY Apartment in old mansion. Sun, trees, hardwood floors, laundry, garage, microwave, storage. 658-0683

\$845

**UPPER OAKLAND AVENUE**  
Near Grand and Piedmont, 2 bedroom, fresh carpet and paint, coin laundry. Parking included! Call 658-0084

\$875 LAKE, 346 Hanover. Redecorated, 2 bedroom, new carpets, new paint. Parking, balcony, laundry. 893-5738

\$895

**SPACIOUS 2 BEDROOM**  
Large 2 bedroom in quiet Adams Point 12-plex. Area rugs on hardwood. Garage available. Call 452-5639

\$900 TWO bedroom, near Piedmont. View, balcony, garage, dishwasher, garbage disposal, laundry. No pets. 836-1396

\$925

**NEAR PIEDMONT**  
2 bedroom, 2 bath in upscale building, 1200 sq. ft., including dishwasher, elevator and garage parking. 655-1890 or 778-3366

\$925 GLENVIEW 2 bedroom townhouse apartment, sunny, modern deck, garage, security deposit \$925, plus last month. Available August 1, 548-1287

\$945

**SPACIOUS 2 BEDROOM CONDO**  
Live in comfort and safety in this quiet, secure condominium building in Adams Point, 2 bedrooms, large deck, drapes, dishwasher, off-street parking, laundry. 548-4159; 547-0685

\$950 HOME 2 bedroom, 2 bath Adams Point Condo, 20x15 master bedroom, fireplace, dining area. Drive by 303 Adams WMC 893-9378

\$975 UPPER Grand, sunny 1+ bedrooms in fourplex. Parking, laundry, hardwood floors, pets negotiable. 465-9064

\$1050 UPPER Grand, excellent location, penthouse, sunny, deck view, small building, garden. No pets. 444-6130

\$1200 LAKE Merritt, extra large, fireplace, secured building, parking, stove, refrigerator, carpet, washer/ dryer. 330 Park View Terrace. 530-1005

\$1300 PRIVACY and seclusion in Oakland Hills condo. Lower unit, 2 bedroom, 2 baths in "Ridgmont" off Keller. Cat okay. Agent, Dorie, 763-9901

\$1595

**NEAR PIEDMONT**  
Luxury penthouse condo on a lovely tree-lined street. Newly renovated 2 bedroom, 2 bath, large living room with fireplace, 180' view, huge deck, laundry, gated parking, heated pool. 656-3737

**727 3+ BED. APT. RENTALS**  
**Oakland & Piedmont**

\$800 IN-LAW, Bay view flat in my home off Keller Avenue. Private entrance. Four rooms, kitchen, bath. 1 pet negotiable. Mfr. 635-9103. 351.

\$975 PLUS security credit check. 2 bath, fourplex, near Lake, amenities. 272 Althol. Apartment. 444-5394

\$1025 Lower District. 3644 Magee. Very large, 2 bathrooms, flat in triplex. Petto, deck, laundry, garage. 547-3681

\$1200 LARGE 3 bedroom, 2 bath, fireplace, walk-to-walk carpet. 302 Perkins. Agent, Chuck. 763-9901.

\$1250

**LAKE MERRITT FIND!**  
3 Bedroom, 2 bath. Top floor, 7-plex. Lake view, light, spacious. Fresh paint, carpet. Two blocks to Lake. Parking, laundry. 531-6969.

**727 3+ BED. APT. RENTALS**  
**Oakland & Piedmont**

\$1350 PIEDMONT/ Montclair tri-plex, Lalmert Blvd. Sunny penthouse, 3 bedrooms, 1 1/2 bath, vaulted living room, dining room, sun room, deck, storage room, French doors, hardwood floors, carpet. 601-8000, day, 655-3849

**728 San Leandro & South**

\$1300 UNION City, 2 bedroom, 2 1/2 bath, townhouse, garage, washer/ dryer, 2 fireplaces, Pat 510-487-9020

**COTTAGES FOR RENT**

**737 Berkeley**

\$1200 GUEST house/ studio, secluded Claremont Canyon, Golden Gate Bridge view, hardwood. August 15th. 849-0185

**741 Oakland & Piedmont**

\$800 NEAR Mills College, above MacArthur. 2 bedrooms, deck, trees, private. Move-In August 15th. 530-2716

\$850 RELEASE 6.0 programmers heaven, 1 bedroom, plus study, dining room, fireplace, washer/ dryer. Private utilities. Yard, off-street parking. 2130 East 27th St. at 21st Ave. Free ISO! Line Page Arthur Pritchard 810-8629 for directions

\$1375 TWO Cottages, one lot. One bedroom and studio. Split utilities. Yard, off-street parking. Near Montclair Golf Course. Pet negotiable. Call Agent, Mary, 551-7010.

\$1500 ROCKRIDGE cul-de-sac, spacious 1 bedroom, 2 loft cottages. Large kitchen, fireplace, charming detailing, laundry. Beautiful shared garden. Call okay 655-1713.

\$1500 ROCKRIDGE newly rebuilt cottage. Hardwood, deck, security, garage, petto. Coby/ 617 #1608-3. Homefinders 549-6450

**HOMES FOR RENT**

**750 Albany & Kensington**

ALBANY, Kensington, El Cerrito, two, three, four bedroom cottages, flats, and houses Berkeley Connection, 845-7821

\$1450 ALBANY. Beautiful, sunny, private Mediterranean, 2+ bedroom, formal dining, study, large living room, hardwood views, high ceilings, washer/ dryer, dishwasher, pantry, petto, garden, near Solano. Non-smoking, no pets. Lease negotiable. Nice furniture available. 524-0895

\$1450 VIEW, high ceilings, dining, large rooms, fireplace, hardwoods, dishwasher. Cerrito Washington #1617-B. Homefinders 549-6450

**751 Berkeley**

**753 2 BED. HOME RENTALS**  
**Berkeley**

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2840 COLLEGE AVENUE • SINCE 1975

**754 3 BED. HOME RENTALS**  
**Berkeley**

\$1850 THREE Plus bedrooms, two baths. Fireplace, yard, parking. Shattuck/ Rose #15961-B. Homefinders 549-6450

\$2500 FURNISHED 4 bedroom, 3 bath. Brown shingles, yard, petto. The Plaza, #1596-B. Homefinders 549-6450

**756 El Cerrito & North**

\$775 RICHMOND N.E. small 2 bedroom, Clinton Ave. Not Section 8 approved. No dogs. \$900 deposit. Yard, garbage, washer. 526-8428

\$950 BRIGHT, cheerful 2 bedroom, tranquil setting. Bay view, spa, large deck, professionally landscaped. Garage. New carpet/ paint. Gardener. 524-3184

\$1050 EL CERRITO charming 2 bedroom. Nice condition. Carpets, garage, near BART. Nonsmoking. Agent. 528-9661

\$1200 EL CERRITO, 2+ bedrooms near transportation. Hardwood floors, fireplace, fenced yard. 465-9064.

\$1275 EL CERRITO, 3 bedroom, 2 baths home. Large family room, garage, deck. 236-8912

\$1400 THREE bedroom duplex, Bay view, big yard, BART, fireplace, petto, okay. 731 Colusa. 526-9256

**758 Lamorinda & East**

\$2100 ORINDA, remodeled 3 bedrooms, 2 baths, dining room, large deck. Walk to BART. 415-346-4658

**759 Oakland & Piedmont**

\$850 WOODSY, small 1 bedroom. Large deck, fireplace, garage. No pets, nonsmoking. Plus deposit. 482-8414

\$1055 MONTCLAIR, cozy 1 bedroom, den, bay views, garage, garage, decks, laundry, cat okay. 415-726-2628

**761 2 BED. HOME RENTALS**  
**Oakland & Piedmont**

\$915 COZY home on Armour Dr., carport, deck, woody area. Other Hills homes available. 834-9815, Monday-Friday, 9-5.

\$975 DIMOND District. Dining room, living room, large stove and refrigerator, near shopping and transportation. 2326 Coloma. 530-1005.

\$1050 OFF Piedmont Avenue. 2 bedroom, 1 bath, fireplace, washer/ dryer, garage, low maintenance yard. NO PETS 547-3108

**761 2 BED. HOME RENTALS**  
**Oakland & Piedmont**

\$1300 LOWER Rockridge, 5 rooms, 2 bedrooms, hardwood floors, hardwoods. Convenient to BART, shopping. 415-732-3455

\$1349 BEAUTIFUL 2 bedroom Rockridge duplex, hardwood floors, fireplace, blinds, washer, dryer. Garden, garage, storage. 409 Alcatraz, very nice. 658-3472

\$1550 ROCKRIDGE Washer, dryer, yard, petto, considered Coby/ Piedmont. #16055-B. Homefinders 549-6450

\$1699 PIEDMONT, 162 Lake, open Saturday, July 12th, 2-4 Den, dining. Best schools. 510-836-0190

\$1750 PIEDMONT, 2 bath, gourmet kitchen, hardwood floor, hardwood floors, 19 Lake Ave. Available August 15. HMC 654-4854

**762 3 BED. HOME RENTALS**  
**Oakland & Piedmont**

\$1175 NEAR Mills between 13 and 580. 5134 Daisy Street. Yard, fireplace, laundry, quiet. 530-2908

\$1250 DUPLEX, 2 bath, big yard, quiet, utilities between Highway 13/ I-580. No pets. 415-239-8605

\$1340 CHINA Hill, charming 3 bedroom, 1 bath. Designer kitchen, double garage, yard, laundry. 521-6284

\$1450

**\$9000 MOVES YOU IN**  
Rockridge, 3 bedroom, 1 1/2 bath condominium. Lease with purchase option. \$1450 rent, with \$400 monthly credit toward down payment. 338-0006

\$1500 PIEDMONT border, fireplace, hardwoods, dining room, view, yard, deck, carport, basement, gardener. 652-1778; 420-0390

\$1585 MONTCLAIR, panoramic views, 3 bedrooms, fireplace, oak floor, deck, garage, laundry, cat okay. 415-726-2628

\$1600 MONTCLAIR, 3 bedroom, 1 bath. Fireplace, laundry. Close to Village. 420-5856

\$1600 UPPER Montclair, large kitchen, 3 bedroom, 2 bath, fireplace, canyon view, decks, garage. 510-531-33



**Chimneys**  
Sweep, replace and chimney repair, braced, spark arresters, dampers and more. License #571164, 534-1577.

**Computer Services**  
On-Call, Solving Hardware and Software No. 10, No Charge Please call 531-2858

**Counseling & Therapy**  
Intensive Psychotherapy, U.C. Berkeley Licensed female clinicians (ages 21 to 35) offering individual, couples, and family sessions. For further information call Nnamdi Polio 531-2255

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Contractor For Lake Merritt's "Necklace of Lights" Commercial

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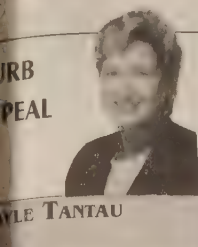
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## Condo living: a sweet alternative

still in progress. At present, there are only two townhouses on the market listed at \$299,999 and \$439,000. Generally speaking, the townhouses with the panoramic San Francisco Bay view sell for around \$100,000 more than the townhouses on the backside facing the Caldecott Tunnel or the canyon. The value of the view in the Bay Area is, indeed, quite remarkable.

The townhouses are all different on the interior. Upon rebuilding after the fire, the homeowners were able to design and decorate according to their own tastes and needs. Some of the units are very basic with wall to wall carpeting, modest kitchens and baths, and generally unpretentious finishes.

By contrast, other units have all the fancy upgrades and plush amenities. One such townhouse is the featured home in this article. It is an end unit which is most desirable as it is joined by only one common wall. The owners took full advantage of the panoramic view by designing perfectly placed large bay windows.

Other features include maple wood floors and cabinets, upgraded kitchen appliances, granite counter

tops and granite fireplace surround. The master bedroom suite has french doors leading outside to the rear garden which is fenced for privacy. The master bath has Art-Deco style glass blocks for the shower wall and the decorative window features the same glass. A corner spa tub which accommodates two people enhances the romantic ambience.

Townhouse living offers certain advantages and conveniences versus a single family home such as easier home and garden maintenance, availability of handy recreational facilities, physical security and having neighbors who enjoy the same life-style.

However, living in a PUD (Planned Unit Development) is not necessarily all peaches and cream. Owning a townhouse means you also must belong to a homeowner's association which is governed by its CC&R's (covenants, conditions and restrictions).

The bylaws and rules of the HOA (homeowner's association) may determine such things as the color of the exterior of your house, when you might get a new roof, if you can park your car on the street at night...

In Hiller Highlands, for example, there are six phases with six separate



Whether sitting by a cozy fireplace or enjoying stunning views of the San Francisco Bay, living can be very comfortable in Hiller Highlands.

homeowner's associations. The by-laws and rules vary widely.

Before purchasing a townhouse, it's important to check the reserve account of the HOA and find out what repairs or maintenance you will be responsible for as a homeowner.

Also, prior to purchasing, check out the sound proofing of the unit. As each unit has at least one common wall, find out if you can hear

noise from the neighboring unit(s). The last thing you want to hear is your neighbor's toilet flushing at midnight or having your quiet privacy invaded by the neighbor's stereo.

Hiller Highlands is a very special townhouse community. For almost 20 years I've been "hanging out" at Highlands Country Club and with friends who live in Hiller. Over the years I've rarely heard a negative comment about the community. Generally speaking, the neighbors

like and respect one another and are not intrusive.

Townhouse living may not be for everyone especially if it is important to you to make all the decisions about your home. However, many find it a blessing to have the HOA take the responsibility for decision making.

Gayle Tantau is a Realtor and Marketing Specialist with Mason McDuffie in Berkeley. You can reach her at 845-6021 ext. 233.

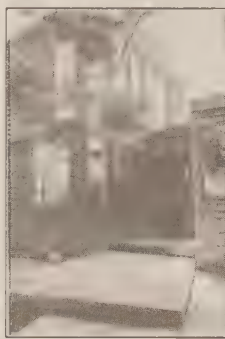


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### Agent of the Week: Diane Ohlsson

Diane, a native of upstate New York, has been a resident of the East Bay since 1975, and an Albany resident since 1986. She has earned a reputation as an acutely insightful listener in her 22 years of local real estate sales. Diane

has an unusual ability to perceive and meet her clients goals through exceptional counseling and negotiating skills. For expertise, attention to detail, and energetic follow-through, call Diane at Red Oak Realty (510) 527-3387 ext. 209, or her home office, (510) 526-5273.



Diane Ohlsson



Linda's new home in North Berkeley

### Satisfied Homeseller/buyer of the Week: Linda Berry-Camara

What services can one expect from a real estate agent? Selling a house and easing the paperwork pain are the two most obvious ones. The subtle and unexpected services, however, are the ones that distinguish one realty company from another. Red Oak Realty has an array of services that facilitated selling our house in Albany and immediately being able to purchase a house in Berkeley. Diane Ohlsson, "agent extraordinaire," brought humor, wisdom, and professional expertise to both transactions. Russell Doi, on-site mortgage broker, processed our loan paperwork so quickly that both transactions closed within four days of one another. I would use their services again if I weren't planning on staying in our cottage for a long time!

### HOMES OPEN SUNDAY

44 Outlook (2-5).....Oakland.....3bd/1.5ba.....	\$159,000
2 Stratford (2-4).....Kensington.....4bd/3ba.....	\$399,000
681 Monterey (2-4).....Berkeley.....3bd/1.5ba.....	\$299,000
234 Lawrence (2-4).....El Cerrito.....4bd/2ba.....	\$249,000
7 Wimpole (2-4).....Moraga.....3+bd/2.5ba.....	\$362,000

### BY APPOINTMENT

ALBANY	
New price! New look! Best 2bd/1ba buy! .....	\$199,000
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Lovely formal home, second 2bd/2ba home. Great view. ....	\$700,000
Light & airy 3bd/2ba with fabulous pano views. ....	\$359,000
New listing! 4bd/2ba classic colonial gem! .....	\$339,000
Three 2bd units near N. Berk BART, income \$2600/mo. ....	\$305,000
Single family home used as duplex plus cottage. ....	\$305,000
Units. New paint in/out, upgrades, baths & kitchen. ....	\$289,900
Berkeley hills 3bd/2ba with hardwoods, enchanting yard. ....	\$285,000
Home & cottage. Best location. Needs some work.....	\$279,000
Story classic converted to office/residence. ....	\$270,000
Large 2-story townhouse style units! Deep lot! .....	\$229,000
3bd/1ba home plus studio apartment in Westbrae. ....	\$225,000
New listing! Charming 2bd/1ba + income, detached office. ....	\$219,000
Large fixer in the redwoods. 4+bd/1+ba, sold "as is". ....	\$209,000
But your commute! 2bd cutie near No. Berkeley BART .....	\$199,000
Duplex. 2bd/2ba units, tree-lined street; .....	\$195,000
Condos near campus for University staff & faculty. ....	\$114K-\$155K

### EL CERRITO

Excellent 3bd/2ba, family room, near park. ....	\$229,500
Cute & cozy bungalow on large landscaped lot. ....	\$189,000
Bright & clean 2bd centrally located. ....	\$176,000
Bright, sunny 2bd, nice views. ....	\$165,000

### EMERYVILLE

Sunny 2-level, 1-bd/1+ba, loft, roll-up door. ....	\$215,000
Sunlit 2bd/1ba home & in-law with workshop. ....	\$198,000

### KENSINGTON

Price reduced! Secluded 4bd home, views. ....	\$398,000
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### OAKLAND

Elegant estate near Piedmont border. 3bd/2+ba. ....	\$549,000
Grand traditional! 4++bd/2.5ba, China Hill. Sharp! ....	\$229,000
Fab live/work 1bd/1+ba, great price, great space! ....	\$155,000
2bd bungalow. Garage, frplc, small yard, dishwasher. ....	\$103,900

### RICHMOND

Beautiful 3bd/2ba Richmond hills home! .....	\$260,000
Well maintained 4-plex, great RES INCOME! .....	\$155,000
2bd/1ba home with studio rental unit over garage. ....	\$119,900

### RICHMOND ANNEX

Super Triplex. Each unit has 2bd. ....	\$239,000
Great 3bd/1ba, with some Spanish flair, hot tub. ....	\$197,000
Charming 2bd split-level baby English Tudor. ....	\$157,000

### SAN PABLO

Starter home - 3bd/1+ba, 7 years young. ....	\$119,500
Close to trans., hwd, yard, 1-car garage, near shops. ....	\$89,000

### LOTS, LAND AND COMMERCIAL

Leased retail center - near BART & UC Berkeley. ....	\$7,500,000
Attractive newer multi-use bldg in downtown Berkeley. ....	\$1,995,000
Newer architect designed office building. ....	\$1,695,000
Albany - newer building, approx. 9,000 sq ft office/retail. ....	\$1,499,000
Over 9,000 sq. ft. retail/office space with parking. ....	\$1,350,000
Wonderful single use building built by the Masons. ....	\$775,000
3 retail in best Albany location. Perfect investment. ....	\$549,000
New, stylish 1 & 2bd city homes near UC & shops. ....	\$349,000
Large commercial lot located near major shopping. ....	\$300,000
Magnificent 5.79 ac parcel contiguous to Wildcat Cyn. ....	\$225,000
Current permits available - soils & foundation reports. ....	\$ 67,500
Albany lease - 2,000 sq. ft. on San Pablo .....	\$2,220 mo



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TARPOFF &amp; TALBERT

Number 203 in a series of true experiences in real estate.

Is your house a hard house to sell? Some houses are much harder to sell than others. If you're buying, are you buying a house that will be hard to sell later? You might think about this.

Some years ago I was looking for a house for a group of people. They'd been living together for a while and were tired of landlords who didn't appreciate their lifestyle.

One of the group had a trust fund and was going to put up the money. They were young and didn't know how long they'd be living in the house. They hadn't considered what would come next in life.

They became fascinated with very large houses, houses I didn't think they should buy. The first one was a bargain, they told me. I said it was cheap but it wasn't a bargain. It was sliding slowly down the hill. When their lives changed and they wanted to sell, it would be hard.

Then they happened across another house, one so huge and so odd that they really wanted it. There were passages and a tower, long halls, several kitchens.

This one was on stable ground but every surface in every room needed attention. They liked it. I didn't. Mostly I knew I didn't want to be the one responsible for selling it some other day.

## Great house! But will it sell?

Eventually I sold them a smaller house. It also needed work but even if they never did anything to improve it (which I figured was pretty impossible), I knew I could sell it again.

It was on a good lot in a good Elmwood neighborhood. The exterior, while worn, was covered in wood shingles. It was the kind of house that lots of people would say had "potential."

The group didn't stay together very long, maybe three years, but as it turned out one of them bought the house from the trust-fund person. He stayed there, got married, put in a new kitchen, painted everything and sold some years later for a good profit.

I don't know but it's possible that he realized how much better it was that they bought that house instead of the others.

Not too long ago Anet and I were asked to look at a house that the owners wanted to sell. We knew the instant we walked in the door that this would be a hard one. The house had started out as a tiny, poorly laid out two bedroom. There was no entry, the living room was maybe 10 by 12, the flagstone fireplace was in ruins.

The original kitchen had been made into a small bedroom and, because the owners liked the look of wood, they had lined the walls and ceiling with rough-sawn fir. Unfortunately this made the room feel like the dark inside of a tree.

At the rear of the house, the owners had added a new living room and kitchen. It was a peculiar mix of quality and economy. On the walls was plastic paneling, there were metal sliding doors to the yard and brown shag carpeting on the floor

but the kitchen contained top-of-the-line appliances.

By the time we got to the kitchen we were thinking, "Oh, Oh. How are we ever going to price this one? Who is the buyer for this house?"

The situation was difficult because the owners were very proud of their house and did not want to do any more work on it. They realized that there was no off-street parking — an inconvenience.

They knew that it would be better if the fireplace was whole. But they had customized the house themselves and felt, in fact, that it should sell for a premium.

We suffered over that one. There certainly weren't any "comps," so we interpolated and came up with a price, which they considered too low. They listed with someone else.

There are a number of things that can make a house hard to sell. Really different houses are hard unless they have some kind of snob appeal. Very small houses are harder and so are houses with no yard. Deluxe houses surrounded by lesser ones and ones next door to ugly and falling-down houses are hard.

Houses reached via a great many stairs or those in very noisy locations are a challenge, as are dirty, cluttered and dark houses. Houses covered with asbestos shingles are more difficult than if they had something else on them. But none of these things will in itself prevent a house from selling.

What causes any house to sell are: (1) appropriate pricing, (2)

If you are selling, provide as many pluses as you can.

getting people (buyers and agents) to go see it, and (3) appeal. It makes sense. The better the price, the better. The more people who see the house, the better. The more people a house appeals to, the better.

Strange houses and houses in poor condition sell all the time. They sell when there are compensating factors — almost always including a lower price than would be true otherwise.

The reason for this is that every buyer wants the preferred, safer location, best condition, ample space and good looks. Most buyers can't afford all of these, so they buy something less for less money.

If you are selling, provide as many pluses as you can. Then find an agent who likes your house (do not underestimate the power of liking) and is confident of selling it. Buyers, please remember that you will likely be selling some day.

Anet Tarpo and Pat Talbert are licensed real estate agents and residential specialists who also offer hourly real estate consulting and coaching. They can be reached at 653-2050.

## Lower rates may boost home sale

On July 10 the Federal Home Loan Mortgage Corporation's (Freddie Mac) Primary Mortgage Market Survey showed that the nationwide average for the 30-year fixed-rate mortgage for the week fell 15 basis points to 7.47 percent from last week's average of 7.62 percent.

A the end of the second week of July 1996, the 30-year fixed rate mortgage stood at 8.42 percent.

The average start rate for the one-year Treasury-indexed adjustable rate mortgages (ARMS) fell 14 basis points from last week's average of 5.67 percent to 5.53 percent.

This week's average for 15-year fixed-rate mortgages, a popular option in the refinancing market, is 7.01 percent, down 14 basis points from last week's average of 7.15 percent.

"As we predicted, mortgage rates lowered considerably this week," said Freddie Mac Deputy Chief Economist Frank Nothaft.

"Homeownership is made even more affordable for a greater amount of families whenever interest rates fall, and we expect these low rates will translate into continuing robust home sales."

This year Freddie Mac celebrated the 26th anniversary of the Primary Mortgage Market Survey having tracked interest rates since 1971.

Freddie Mac is a privately owned corporation that was created by Congress in 1970 to provide a continuous flow of funds to mortgage lenders.

The organization works with lenders with the money to buy mortgages and then packages these mortgages into mortgage securities.

In this way Freddie Mac maintains a stable mortgage system and reduces the mortgage rates paid by home

Over the years, Freddie Mac has opened the doors for six home buyers in America.

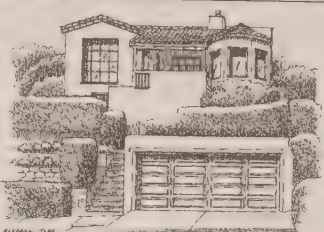
More information on Freddie Mac can be found on the company's Web site: [www.freddie.com](http://www.freddie.com)

On June 30 the Federal Reserve Bank Board pegged the 11th District Cost of Funds Index (COFI) for July at 4.864 percent, up slightly from the 4.822 percent that was in effect for June payments.

The COFI is the index used by the savings and industry for its adjustable mortgages.

## MARVIN GARDENS

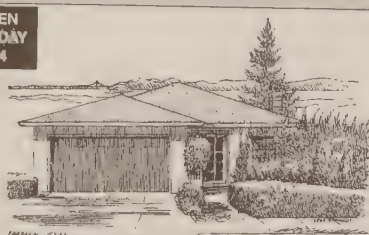
### REAL ESTATE



#### KENSINGTON SPANISH MEDITERRANEAN \$299,000

Views of San Francisco and the bay from this gracious 3 bedroom home. Spacious living and dining rooms with hardwood floors, level yard with fruit trees and front patio. Close to shops and transportation. Diana Mender 527-9111, 525-8549

OPEN  
SUNDAY  
2-4



#### INCREDIBLY SPACIOUS \$289,000

2503 Edwards, El Cerrito. Wonderfully large, beautifully detailed 5BR/4BA bay view home in the El Cerrito hills. Especially flexible floor plan with 2 master suites & a complete au-pair. Updated kitchen, lovely level yard. Mary Gray 527-9111, 466-5843

#### OVERLOOKS THE BAY \$235,000

Large 3 bedroom, 2 bath home on a quiet street with a San Francisco bay view. Hardwood floors throughout, fireplace in living room, 2-car garage with interior access. Walk to BART & Prospect School. Easy freeway access. Nick Tang 527-9111, 466-5890

#### OPPORTUNITY KNOCKS! \$228,000

Two story fixer in wonderful neighborhood. 4 bedrooms, 2 baths, 2-car garage. Large level lot with fruit trees. Walk to BART. Hurry, won't last. Richard Morrison 527-2700, 287-8764

#### BEAUTIFUL BAY VIEWS... \$217,500

From your home in the El Cerrito hills. Two bedrooms, updated bath, hardwood floors and fresh paint in the main house. Detached office/studio. Don Peters 527-9111, 273-9509

#### LOWER MIRA VISTA \$159,000

Level entry 3 bedroom home close to all amenities. Random plank hardwood floors, fresh paint and new roof. Extra large garage with workshop space. Denyse Biagi 527-9111, 273-9508

#### SUNNY & SPACIOUS \$319,000

Panoramic views of the Bay from this 3BR/2BA secluded hilltop hideaway. Remodeled kitchen & super clean with in-law potential. Nick Tang 527-9111, 466-5890

7502 FAIRMOUNT AVE, EL CERRITO • 527-9111

1577 SOLANO AVE, BERKELEY • 527-2700

When it's your move...

### New Listing! • A True Gem

OPEN SUNDAY 2-4:30

This exquisite contemporary home offers a wide range of amenities. First floor consists of a spacious living room with fireplace and bay view, formal dining room which opens to the brick patio, large kitchen and breakfast nook with GG ridge view, family room, a beautiful home office, guest bedroom, tastefully remodeled bathroom and laundry room. Second floor includes two bedrooms with bay view, a full bathroom and another beautiful home office. The two-car garage is accessible from the interior of the home. The foundation has been substantially retrofitted against earthquake (plans are available).

This home has been lovingly taken care of by the current owner throughout the twenty years of ownership. It is in move-in condition and waiting to be loved for the next years. Shops are within walking distance and of course The Kensington elementary school system is one of the Bay area's best.

176 Ardmore Road, Kensington • Offered at \$450,000

For more information call:

Mamood Mokhtar



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### EL CERRITO

VACANT LOTS / EL CERRITO HILLS... \$169,000 and up  
Owner will carry and subordinate to construction loan. Survey, soils and development plans available, panoramic view lots in new subdivision. #W35246 Sarah Lo 510-235-3983

FABULOUS STARTER WITH CHARM!!!  
HEART OF EL CERRITO... \$179,000  
Hey!!! What are you waiting for??? Bring an offer! 3BR, 1BA, approx. 900 sq. ft., remod kitchen, redwood deck, gleaming hwd floors, large level fenced yard, 1-car att'd gar. #W41175 Carla Della Zoppa 510-222-4005

BAY VIEW ON THE ARLINGTON... \$199,800  
2BR, 1BA, approx. 1,358 sq. ft., great gardens, 2-car att'd garage, hardwood, bonus rm, elegant home. #W41190 Cynthia Burke 510-262-0940

EL CERRITO HILLS / BAY VIEW... \$239,000  
Super 3BR, 2BA with outstanding bay views! Low maint. yard, 2-car gar, central heat, over 1,600 sq. ft. #W40720 Jack Burns Jr 707-864-8870

EL CERRITO HILLS / BIG LOT / VIEW / HOME!... \$339,000  
4BR, 2BA, approx. 2,363 sq. ft., with Bay view and almost 1/3 acre wooded lot, 2-car attached garage, basement, formal dining with cottage. WOW! #W41151 Macella Morrison 510-235-1995

STUNNING IMMACULATE CONTEMPORARY / BAY VIEW... \$389,000  
3+BR, 2.5BA with den, 8 years old, family room, huge finished basement could be in-law or au pair, 2-car attached garage with RV parking, large private lot. Home approx. 2,783 sq. ft. #W41333 Geni Stern 510-234-7808

MAJESTIC COLONIAL DREAM HOME IN THE HILLS... \$479,000  
3BR, 2.5BA, on 3 lots, .40 acre, BAY VIEW! 2-car garage with 2 parking spaces. Approx. 2,880 sq. ft., formal dining, 2+ trpls, hwd floors, circular driveway, one of a kind!!! #W41261 Ernie Spenser 510-223-4960

### ALBANY

TOTAL REHAB... \$234,990  
2BR, 1BA, new skylites, new paint and carpet, attached garage, super area. #W40721 Jason Sangmaster 510-262-5585

### RICHMOND VIEW

CHARMING RETREAT NEAR WILDCAT CANYON... \$198,000  
5855 Berhard Ave. 2 houses with lovely gardens. Views/privacy! 2 BR in front house, cathedral ceilings, frpl, bsmt. Back house dual pane windows, incredible views, storage. #W41154 Cynthia Burke 510-262-0949

### North Berkeley

OPEN SUNDAY 2-4 PM • 1891 SAN JUAN  
NEW LISTING

Charming 3 bedroom mini-Tudor in best Thousand Oaks area. Around the corner from Stoneface Park, this home has a formal dining room and living room with picture windows, breakfast room with leaded glass window and great potential for attic expansion. \$379,000

GAY AUSTIN 524-9888 ext. 21  
BERKELEY HILLS REALTY 524-9888

### Open Sunday 2-4:30 p.m.



#### 1077 Trestle Glen Road, Oakland

A lovely traditional home encompassing an easy floor plan with graciously proportioned rooms. This home includes a spacious living room with hardwood floors and floor-to-ceiling bookshelves, formal dining room and an updated kitchen with breakfast area level out to a sunny garden. Offered at \$379,000

Karen Starr

Office (510) 339-0400

Residence (510) 654-4120

Information deemed reliable but not guaranteed

## Northbrae Properties

1600 HOPKINS ST., BERKELEY 94707  
526-4336

### JUST LISTED IN ALBANY! HURRY!!

THIS CHEERFUL HOME IS READY FOR YOU! Nicely situated above street level, the formal entry invites you to explore the rest of this home. Amenities include a fireplace in the living rm, formal dining rm, breakfast rm, split level floor plan & a sliding glass door from the master bedroom overlooking the deep, park-like back yard. 2BD/1BA. Offered at... \$259,000 as is

### PRICE REDUCED!

SPACIOUS AND LIGHT, this delightful Berkeley bungalow displays genuine pride of ownership. 3BD, formal dining rm, quality updated kitchen with lots of cabinet space, fireplace, hwd floors, attached garage & a plus rm workshop area! A classic bungalow in a very convenient location. Offered at... \$219,500

### AN AFFORDABLE CONDO IN THE POPULAR NORTHBRAE AREA!

A GREAT BUY IN A PRIME NORTH BERKELEY NEIGHBORHOOD! A rare condo available in the coveted Northbrae area. Walk to Hopkins St. shopping including bakery, coffee, fresh fish, Monterey Market & more. Your own 2BD condo for only... \$129,000

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# Study reveals disturbing fees

Report released today by the Policy Institute of California claims residential developers are costing developers homeowners thousands of dollars in fees imposed on the construction of new single-family homes. The fees were quite staggering, in some cases \$20,000 to \$30,000, says researcher Maria Dresch.

The amount of fees passed from builder to homebuyer is determined by the strength of the market, the report says. Builders are willing to accept a higher percentage of the fees when the market is weak and demand is low.

The report says the fees are necessary for infrastructure improvement. The cost of improvement had previously been financed by property tax revenue. Cities and counties needed to look for

new ways to produce revenues after Proposition 13 was passed 20 years ago.

Sheffrin stated, "Such fees are, in a most basic sense, pro-growth — without them, much development could not happen."

The researchers do suggest that school construction costs could be spread over a broader part of the population. They claim that education benefits not only the local community, but the population in general.

They recommend considering the use of state general fund subsidies and state and local obligation bonds for school construction.



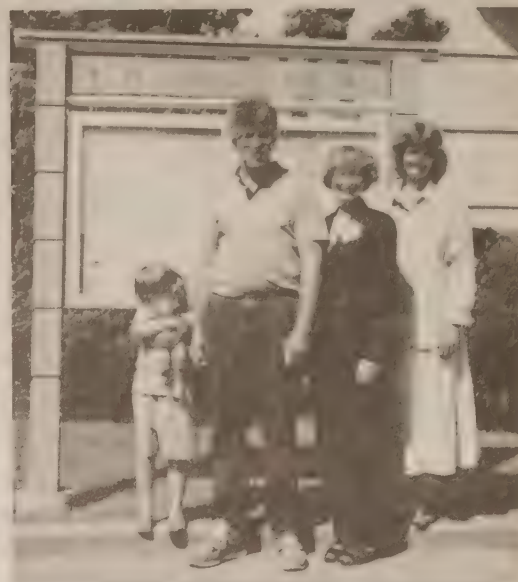
KATHLEEN CRANDALL

Kathleen Crandall's success in real estate can be attributed to a number of skills and talents that she has developed over her fifteen years as a real estate broker. She offers these skills and talents to her clients and her colleagues in our office with generosity and good humor. I am proud to be associated with her.

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# Neighbors and partners



Recent kindergarten graduate Mollie Katz shyly clutches a friend as her father Rollie holds her hand. Standing next to Rollie is Realtor Joan Dark, left, and Antonio Lattin.

When Rollie Katz and Kerry Hamill decided to move around the corner in the Piedmont Avenue neighborhood, they call Realtor Joan Dark to handle the sale of their former home. And when Antonio Lattin sold her house, she did the same.

Why? Because Dark participates in the Realtor-School Partnership set up by the Piedmont Avenue Neighborhood School Association (PANSA). "Joan did a great job for us plus the school benefits," said Katz.

Through the partnership Dark donates a portion of her commission on any house she sells in the Piedmont Avenue neighborhood. The donations support educational programs at Oakland's Piedmont Avenue School.

So far this year Dark has sold or has in escrow six houses in the Piedmont Avenue neighborhood. Last week she presented PANSA with a check for \$500. Another \$500 will be coming in few weeks.

The desire to do something good is part of the reason home

sellers and buyers as well as Realtors like Dark participate in the partnership. "It also makes excellent business sense," said Dark. "By selecting a Realtor who takes part in this program, homeowners send a message to prospective buyers that this is a neighborhood involved with its school and striving to make it a top-notch one. That message can only help make a successful sale."

For more information about PANSA, call Joan Woodbury at 654-6591.

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It's the Experience! It's the Experience! It's the Experience!

**1825 Berkeley Way**  
Berkeley  
\$299,000

**It Is Your Choice!!**  
Flexible floor plan was a triplex, currently used as single family home. 5BR/3.5BA. \$3,000/mo. income.  
Ury 527-8545

**Albany**  
\$229,000

**Max Home; Mini Price**  
It pays to act quickly on a rare value like this 2+BR Albany home with 1BR legal in-law unit, great backyard. Hurry! It's getting rarer by the minute!  
Fae 526-0900

**El Cerrito**  
\$238,950

**What Will They Say Tomorrow?**  
I wish I'd bought these two houses in El Cerrito when they were available for only \$238,950 for both. 3BR/2BA and 2BD/1BA. Tomorrow is too late to call! Call now!  
Fae 526-0900

**Berkeley**  
\$274,900

**Northside UC Campus**  
Cute, clean and convenient to UC Berkeley & gourmet ghetto. Remodeled kitchen, new roof, new heating, updated electrical.  
Fae 526-0900

**Berkeley / Oakland Border**  
Very lovely 3BR home with formal dining, huge yard. Move-in condition for only \$149,950.  
Ury 527-8545

It's the Experience! It's the Experience! It's the Experience!

**Down is the Question to Own!**  
This is the best time to own! A super affordable 2BR - new carpet, 0-3% down. Monthly payment less than rent. Hamlet-says to see!  
\$26-0900 \$85,000

**Romantic & Intimate with Verb Charm**  
2BR view & expansion possibility. Elevated dining room, cute yard, remodeled, fresh interior & exterior. Near Piedmont shops.  
\$26-0900 \$229,000

**Any, Panoramic View**  
2BR view & expansion possibility. Panoramic view, 2+BR, superb yard, & any. Won't last. Call today.  
\$26-0900 \$189,000

**You're Just Starting Out**  
2BR + den; remodeled kitchen, dining room, beams, basement work. Near Piedmont Ave.  
\$28-6212 \$209,000 as is

**Wood/Rockridge 2BR Unit**  
Great finance with 20% down. Wood, new paint, remodeled. Call 420-1963  
\$129,500

**Walk to BART, Bike to UC**  
Immaculate 3+BR/2BA house or could be duplex. 40x135 lot with shed, plum & apple trees.  
Kathy 633-8870 \$165,000

**If You're Just Starting Out**  
This 3BR/2BA home is a great place to end up! Temescal area. In-law unit potential, 2nd kitchen. See how rewarding ownership can be!  
Fae 526-0900 \$157,000

**Home With A Halo!**  
Bring your angels! See a truly heavenly 4BR/3BA home. Family room with fireplace, 2-car garage and great location. Only 9 years young. Call Fae now.  
Fae 526-0900 \$209,000

**Don't Rob A Bank!**  
Save what you need on this perfectly legal bargain in Pinole. 3BR/2BA home with 2-car garage, deck, nice yard. Hurry! In foreclosure. Call now!  
Fae 526-0900 \$149,900

**Free Home**  
Of course not! But the next best thing is the exciting value you'll discover in this 3BR/2BA, over 1500 sq. ft.  
Fae 526-0900 \$125,000

**The Price Is Right!**  
Don't need to guess! Only \$119,950 for this 3BR/2.5BA home with 2-car garage, 12 year young beauty. Is prime time value! To see it for yourself, call Fae today.  
Fae 526-0900 \$119,950

**Downtown Berkeley**  
Great commercial investment. Two story, retail and commercial building.  
Ury 527-8545 \$700,000

**Great Commercial Investment**  
Very well maintained, mix use building, and parking lot. 3 stores plus 2 apartments. Good income.  
Ury 527-8545 \$269,000

**It Does Not Get Any Better**  
It is cute. It is in the El Cerrito Hills. It has a view & it is in move-in condition.  
Ury 527-8545 \$159,950

**Spacious 2-Story Home**  
Appealing home with master bedroom suite. Family room, views, close to BART and shops.  
Ury 527-8545 \$215,000

# PACIFIC UNION RESIDENTIAL BROKERAGE

**HOMES OPEN SUNDAY 2:00-4:30**

5604 DENTON PLACE, HILLCREST EST - 5BD/3+BA.....\$1,095,000 Fabulous home on over 1 acre with incredible views, au pair. Joan Daniel	2159 MASTLANDS DRIVE, MONTCLAIR - 4BD/3BA.....\$379,000 Remodeled, move-in condition, rumpus, creekside setting. Chuck Cowin
217 GRAVATT DRIVE, CLAREMONT HILLS - 4+BD/3+BA.....\$839,000 Panoramic bay views, gourmet kitchen, built-in home theater. Dick Cohen	226 MODOC AVENUE, UPPER ROCKRIDGE - 3BD/3BA.....\$379,000 Sunny, totally remodeled, bay views, 2 plus rms, back yard. Patricia Scott
36 CREST ROAD, PIEDMONT - 3+BD/3+BA.....\$799,000 Elegant level-in, family room, den, light & airy, very serene. Debi Fitzgerald	1849 DRAKE DRIVE, MONTCLAIR - 4BD/2+BA.....\$375,000 Gracious & sunny, family room, privacy, optional level yard. Nancy Chew
2215 BYWOOD DRIVE, OAKMORE - 6BD/4BA.....\$729,000 Stunning English style, custom features, spacious gmds. Michelle Miller	6433 WESTOVER DRIVE, MONTCLAIR - 3BD/2+BA.....\$368,000 Immaculate contemp, fam rm, mst ste, deck, canyon views. Chuck Cowin
86 SHERIDAN, UPPER ROCKRIDGE - 4+BD/3+BA.....\$699,000 New listing! Lovely new craftsman, quality finishes, cryd. Dee Knowland	1615 ARROWHEAD DRIVE, MONTCLAIR - 4BD/2BA.....\$359,000 Dramatic contemp, remodeled kit, master suite, spa, decks. Tom Anthony
18 WALDECK COURT, MONTCLAIR - 3+BD/3BA.....\$599,000 Custom built contemporary on cul-de-sac, den, family rm. Francis Heath	1027 CLARENDON CRESCENT, CROCKER - 3BD/1+BA.....\$319,000 Light & airy trad, highest quality kitchen & bath remodel, yard. Teri Carlisle
35 BAY FOREST COURT, OAKLAND HILLS - 3+BD/3+BA.....\$459,000 New construction, great views, open floor plan, lg family rm. Dick Cohen	6669 HEARTWOOD DRIVE, MONTCLAIR - 2BD/1BA.....\$289,000 Reduced! Level in & out, north bay views, patio, 2-car garage. Ann Nichols
4401 HARBOR DRIVE, UPPER ROCKRIDGE - 4BD/2+BA.....\$459,000 English country, charming details, wonderful chef's kit. Wendy Gardner	3830 RHODA AVENUE, LAUREL - 2BD/1BA.....\$229,000 Reduced! French doors, deck, beautiful, great back yard. Sandi Klemmer
6286 ACACIA, CLAREMONT PINES - 3BD/2BA.....\$425,000 New listing! Sunny split level, eat-in kit, patio, lg garden. Wendy Gardner	5805 MERRIWOOD DRIVE, MONTCLAIR - 3BD/1BA.....\$215,000 New listing! Sunny, open fr plan, hwdw flrs, private deck. Donna Costella
7117 SNAKE ROAD, MONTCLAIR - 4BD/3BA.....\$395,000 Beautiful SF & bay view, 2 sunny decks, large level back yard. Ann Nichols	4008 HUNTINGTON, UPPER LAUREL - 3BD/1BA.....\$209,000 New listing! Large, bright home on corner lot, nice patio. Vicki Woodhead
6719 CHELTON DRIVE, MONTCLAIR - 3+BD/3BA.....\$379,000 Immaculate, 7 years old, level-in, kit/family room combo. Diane E. McCan	525 MONTE VISTA #1, ROSE GARDEN - 1BD/1BA.....\$124,500 Great price! Nice condo, desirable building, balcony, parking. Joan Hause

## BY APPOINTMENT

1/2 ACRE ESTATE - PIEDMONT.....\$1,950,000 Extensively restored home rich architectural detail. 7+BD/5+BA, family room, library, ballroom, bay views, pool. Georgia Cornell	TURN OF THE CENTURY MANSION.....\$400,000 Wonderful large family home. 6BD/2.5BA, library, eat-in kitchen, FDR with leaded glass built-ins, full bsmt & attic. Francis Heath
MILES OF PARKLAND SURROUND.....\$999,000 Stunning new home on 1.4 acres with privacy luxury & tranquility. 3BD/3BA, 2 lg versatile bonus rms. Helen Danhaki 547-5750	ALL LEVEL LIVING!.....\$369,000 Former model home in Ridgemont! 3BD/2+BA, spacious family rm, 2 frpns, huge patio/garden areas, 3-car garage. Robyn Mohr
MAGNIFICENT SF VIEW HOME.....\$795,000 Level-in custom home on approx. 1/4 acre, 2 family rooms, 4BD/4+BA, den, private deck, hot tub, gardens. Wendy Gardner	CROCKER HIGHLANDS.....\$339,000 Charming Mediterranean on cul-de-sac. 3BD/2BA, eat-in kitchen, solarium, family room, deck, & terraced garden. Wendy Gardner
CLAREMONT PINES COLONIAL.....\$699,000 Beautiful custom home with lovely landscaped gardens. 4BD/3+BA, fabulous master suite, large family room. Dee Knowland	MONTCLAIR CONTEMPORARY.....\$335,000 Custom built! 3BD/2BA, private setting with canyon vistas, full length deck, hot tub, great separation of space. Nancy Chew
SF & GG BAY VIEWS - PIEDMONT.....\$679,000 Soaring ceilings, hardwood floors, 4BD/4BA, 2 family rooms, formal dining, 4-car garage. A best buy! Helen Danhaki 547-5750	UPPER ROCKRIDGE TRADITIONAL.....\$295,000 Excellent condition! 2BD/1BA, veranda viewing deck with bay view, formal dining room, nice back yard. Chuck Cowin
PIEDMONT SIDE OF MONTCLAIR.....\$559,000 Sophisticated easy living. Tastefully remodeled, great indoor/outdoor space, filtered bay views, 4BD/3BA, office. Teri Carlisle	MONTCLAIR VALU.....\$279,000 Great space and condition for the price! 3BD/2BA, large plus room, formal dining room, fireplace, 2-car garage. Thomas Wurst
ELEGANT CONTEMPORARY.....\$549,000 Private garden setting with bay views. Dramatic entry, 4BD/3+BA, 2 bdrms suites, formal DR, spacious kitchen/fam rm. Wendy Gardner	SEQUOYAH HILLS CONTEMPORARY.....\$249,000 3BD/1+BA, hwdw floors, formal DR upstairs; separate au pair down. Private yard, pool and hot tub, 2-car garage. Lee Jacobson
SWEET CANYON VISTAS.....\$499,500 Light, open contemporary, 3700+ sq. ft., architectural detail, 4BD/3+BA, rec/billiard room, gourmet eat-in kitchen. Robyn Mohr	LEONA HEIGHTS.....\$219,950 Custom craftsman! Great curb appeal and special details inside. 4BD/1+BA, spacious kitchen, workshop, garden. Diane E. McCan
SOPHISTICATED CONTEMPORARY.....\$410,000 Immaculate 9-yr old home featuring 3BD/2+BA, gourmet kitchen, huge master suite, and beautiful floors throughout. Dick Cohen	CHARMING NORMANDY COTTAGE.....\$219,000 Immaculate and cozy home nestled in a pretty tree setting near Montclair. 2BD/1BA, updated kitchen, patio. Dee Knowland
RIDGEMONT FAMILY HOME.....\$405,000 Sited on a quiet cul-de-sac with wonderful outdoor living on large level lot. 4BD/3BA, family room, 3-car garage. Robyn Mohr	PIEDMONT AVENUE BUNGALOW.....\$199,500 Walk to Piedmont Ave. shops and restaurants. 2BD/1BA, fresh paint, hwdw flrs, fireplace, spacious deck, great yard. Joan Dark
UNIQUE IN RIDGEMONT!.....\$405,000 On a cul-de-sac, approx. 2,900 sq. ft., outstanding kitchen remodel/family rm addition, level yard, 3-car garage. Robyn Mohr	SUNNY TRADITIONAL.....\$189,000 Move-in condition! 2BD/1BA, eat-in kitchen, formal dining room, hardwood floors throughout, storage, 2-car garage. Dick Cohen

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WILLSON OAKLEY

The table compares real estate sales activity during our spring market to that of our prespring market (January 15 through March 1) published earlier.

The numbers are impressive and confirm what all local Realtors already know: It was a wild and woolly spring market.

Traditionally our busiest season, the volume of new properties coming on to the market was up 126 percent in Oakland and 289 percent in Piedmont and 117 percent in Albany and 234 percent in Berkeley. Even so, available in-

## Wild spring market

ventory as of May 26, showed an increase of only 45 percent on average throughout Northern Alameda county, a good indicator that high demand has caused supply to dwindle.

In fact the ratio of old inventory to new inventory was down significantly since our prespring market. At the end of that market, old inventory stood at 6, 54, 506 and 21 in Albany, Berkeley, Oakland and Piedmont respectively. Compare this to 3, 21, 278 and 7 when the spring market concluded.

While the vast majority of closed sales originated in an earlier period, the related figures support the premise that this spring we experienced the first true seller's market in quite a number of years. In the cities mentioned above, 39 percent of all properties that closed escrow between March 1 and May 26 sold at or in excess

of their original list price.

The average days on market was down in all communities (31 days in both Albany and Berkeley) except Oakland, which remained unchanged. The price differential rose across the board, actually averaging over 100 percent in Albany and Berkeley.

This time next year we will be able to use these figures to see if our local real estate economy continues on the upswing.

Interested readers can find the complete figures for Oakland and Piedmont in this week's *Montclair/Piedmont*, or can contact the author at the numbers listed below.

Sherri Willson Oakley is a Realtor at the Piedmont/Claremont office of Mason-McDuffie. She can be reached at 428-0900 or by e-mail at oakleySW@aol.com.

SPRING MARKET ACTIVITY  
(March 1 through Memorial Day Weekend)

CITY	ALBANY			BERKELEY		
	Volume		Change over last Period	Volume		
VOLUME/CHANGE	#	\$		#	\$	
LISTINGS as of 5/26/97	31	7,829,329	+ 48%	158	53,383,350	
NEW ON MARKET	50	13,099,094	+ 117%	287	95,490,177	
NEW & CLOSED ESCROWS FOR PERIOD	22	6,054,265	+ 175%	150	47,432,923	
CLOSED SALES FOR PERIOD	32	7,589,824	+ 300%	133	42,871,070	
AVERAGE SALES PRICE	\$237,182	—	+ 2.6%	\$267,585	—	
AVERAGE DOM (Days on market)	31	—	- 41.5%	31	—	
PRICE DIFFERENTIAL (Sales Price/List Price)	100.709	—	+ 5%	100.234	—	
FULL PRICE-PLUS	17	4,388,375	+ 750%	62	21,423,476	

All figures are based on information entered into the East Bay Regional Data Multiple Listing Service which is deemed reliable, guaranteed.

## Rid yourself of that waste

This weekend may be the time to clean out the garage or get rid of that unsightly pile in the back yard or the back corner of the house.

Perhaps you've been putting off the task because of "things" lying around you just don't know what to do with: the rest of that varnish when you finally got around to finishing

that table, the oil from the last time you decided to save money and change the oil in the car yourself and the half a can of smelly insecticide that worked so well on those invading ants (it's no wonder they left!)

If there were a way to quickly and conveniently rid your household of these unwanted items, you'd certainly want to know

about it. Well, Alameda County Household and Hazardous Waste may be your answer.

You can rest assured knowing that 80-85 percent of the waste collected at their facilities is either recycled or reused.

Call Alameda County Household and Hazardous Waste at (800) 606-6606.

## Credit score dichotomy

By Gordon M. Hinds

You have excellent credit, so why should you be concerned about a credit score? Isn't good credit enough? No, good credit might not be enough when you are applying for certain types of real estate loans! Some loans that require no equity also require a high credit score.

Credit scoring is the latest tool that lending institutions use to help determine if credit should be extended. Over the past year credit scoring has gained popularity.

In fact, Fannie Mae, the nation's

biggest purchaser of real estate loans is now requiring borrowers to meet a minimum credit score if the loan is to be purchased by Fannie Mae.

## The big three

There are three major depositories that rate credit into a score. Fair Isaac, Fair Beacon and Emperica. Fair, Isaac is TRW, now known as Experian.

Fair, Beacon is Equifax, and Emperica is Transunion. The minimum score is 356 and the maximum score is 840 with 680 being the optimum.

There are many factors considered in the calculation of a credit score. Some of these are credit balance versus credit limits, number of accounts, the number of late payments, public records filed against the amount of inquiries for new debt.

Conversely the following are important factors that impact your credit score: savings, time on job or at school and ability to pay or default on loans. For many years, lenders

See CREDIT on p. 29

To reach the Real Estate Editor call 339-4047.

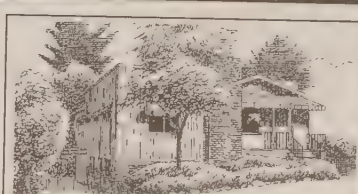
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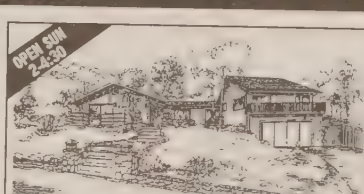
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**RESORT-LIKE IN THE EAST BAY! \$795,000**  
Panoramic views of bay & cities, sited on 1+ acres with level lawns, swimming pool, sauna, 2 wet bars. Bold 2-story living rm w/walls of glass. 10 rms!  
HELEN NICHOLAS 339-8400



**CHARMING TRADITIONAL \$345,000**  
Pied. Pines, block away from schools. Rooms for everybody. Family rm, formal dining, level yard w/spacious deck, ample storage, move-in condition  
MARTHA SHIN 339-8400



**NEW LISTING FOR NATURE LOVERS! \$342,000**  
Handsome 4BR, 2.5BA contemp. in priv., secluded setting on 5/8 acre! Beautiful grnds w/fount., pat. & pond. Ideal firpin for entertaining. Marble in BA. Granite counter tops in newer kit. don't miss it!  
CHARLENE CLAYBAUGH 339-8400 x 216



**ROCKRIDGE CRAFTSMAN \$239,000**  
Great place to come home to! Enjoy the stone fireplace (handcrafted original stained glass, inlaid floors, built-ins, landscaped yard and deck.  
TOM NEMETH 339-8400

## THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT.

**CLOSE TO EVERYTHING.....\$520,000**  
Reduced! Traditional styled 3-year old Montclair home. Level deck & yard from large kitchen/family room on quiet cul-de-sac. Some bay view, too  
LYN MURRAY 339-8400

**\$\$\$ REDUCTION-TRULY SPECIAL!!.....\$449,500**  
Lg custom 8 yr old Montclair home on double lot with unique architectural details. Level in, gt yard, fab. mst suite. For the discriminating buyer.  
CAROL COHEN 339-8400

**TOP OF THE HILL PANORAMA.....\$449,000**  
Berkeley style traditional, lots of redwood, maple floors, huge lot, private setting, quiet street, separate greenhouse, area for dogs, best of Montclair.  
LOIS C. JOHNSON 339-8400

**REDUCED!... AND READY!.....\$435,000**  
Piedmont side of Montclair home is much bigger than it looks. Traditional features along with rem kitchen, 4BR, 3BA, hm off, huge fam rm & more!  
LYN MURRAY 339-8400

**JUST REDUCED!.....\$395,000**  
Price just reduced on this gorgeous contemporary w/bay views!! 4BR, 2.5BA, high ceilings in LR, FDR, fabulous kit & "great" room w/irpc, stunning mst suite, decks for outdoor living. Don't miss it!  
CHARLENE CLAYBAUGH 339-8400 x 216

**SPACIOUS PIEDMONT PINES CONTEMPORARY..\$394,000**  
This large home has just been reduced! 4BR, 3BA, over 3,500 sq ft. of living space, FDR, EIK, rumpus room, expansive decks, detached garage with exercise room.  
CHARLENE CLAYBAUGH 339-8400 x 216

**BEST VALUE IN MONTCLAIR.....\$379,000**  
9-yr old custom contemporary high open spaces, fabulous home office/den, decks, workshop, close to park trails, owner transferred, must sell.  
LOIS C. JOHNSON 339-8400

**PRIVATE AND SERENE SETTING.....\$375,000**  
Rarely available 5BR 3BA home in desirable Parkridge Estates. Sunken living rm, large fam rm, formal DR, hardwood floors, deck & level yard 1/3 acre lot!  
VICKIE CHAN CASE 339-8400 x 240

**CROCKER HIGHLANDS MEDIT-OPEN SUN!..\$342,000**  
3BR, 3BA in popular neighborhood. Formal dining, beam ceilings in large living rm, gracious hall staircase, home office, rumpus room, beautiful original tile & woodwork.  
CHARLENE CLAYBAUGH 339-8400 x 216

**UPPER OAKMORE.....\$339,000**  
Charming Tudor. Assumable 1st seller may carry 2nd deed. View of SF, bridges, au-pair, hardwood flrs, formal dining rm, easy commute, open Sunday.  
MARTHA SHIN 339-8400

**NEW LISTING-TRUE SPANISH.....\$327,000**  
A Spanish hacienda on 1 full acre. 4BR, 3BA FDR, family room, breakfast. Pool, patio & spa w/pool house. Near club and golf course  
HAL CASTLE 339-8400

**LARGE 4BR, 3BA FIRST TIME OPEN.....\$325,000**  
Need a big home? Large living rm, updated kit, great family home. Extra rms + family rm one of a kind still needs some finish work  
MEL COPLAND 339-8400

**LUSH GREENERY ABOUND!.....\$319,000**  
Oakland Hills 2BR, 2BA plus den/multiple use room. Distinctive detailing, gleaming hardwood, unique fireplace, sauna, surrounded by lush greenery.  
JAN NEFF 339-8400

**HIGH EXPECTATIONS-LOW PRICE.....\$299,000**  
High above Mt. Olympus the gods once roamed-you can get the same feel from this 2+BR home w/views of Mt. Diablo & San Francisco. Open Sun. 2-4:30. KEVIN BLATTEL 339-8400

**CROCKER HIGHLANDS W/LAKE MERRITT VIEW..\$283,000**  
3BR, 1.5BA, living room w/fireplace, formal dining room, hwd flrs, lg deck, view Lake Merritt & downtown, large bonus room, call today for private showing  
CHARLENE CLAYBAUGH 339-8400 x 216

**MONTCLAIR "ROUND" HOUSE!.....\$280,000**  
3BR, 2.5BA custom contemp. in private setting, very close to Village shops, with "great room" & decks for entertaining or for quiet time  
CHARLENE CLAYBAUGH 339-8400 x 216

**UPPER GLENVIEW DUPLEX.....\$259,000**  
Open Sunday 2 - 4:30, 1144/46 Wellington Street. 2BR, equal sized units with SF city and bay views. Hardwood floors, in-unit laundry. Walk to Village  
STEVEN BIASATTI 339-8400 x 239

**MAKE YOUR OWN DREAM HOUSE.....\$229,000**  
This traditional Glenview 4+ BR home needs long overdue cosmetics, walk to shops & restaurants. Quiet street.  
KEVIN BLATTEL 339-8400

**PRICED RIGHT... RIGHT LOCATION.....\$209,500**  
Reduced and owner motivated. Charming Art Deco 2.5+ BR home with character hwd floors, large kitchen, lg garage, walled in & garage access in rear  
KEN FERRELL 339-8400

**GLENVIEW SPACIOUS & PRIVATE.....\$199,000**  
Gleaming hardwood built-in buffet & bookcases, charming 1920's era vintage details. 2BR, 1BA formal DR, w/irpc. Deep terraced backyard  
HELEN NICHOLAS 339-8400

**SEEING IS BELIEVING!!.....\$139,900**  
Just listed! Completely redone. Modern kitchen, BA, refinshed hwd floors, new carpets and new paint inside and out. Pest control work completed.  
KEN FERRELL 339-8400

**CHARMI CHARMI CHARMI.....\$110,000**  
Just reduced! Affordable brown shingle style home 2BR, 1BA. Lovely yard. Garage is detached with extra storage  
CAROL COHEN 339-8400

**OH, BUILD ON ME, BUILD ON ME!.....\$89,000**  
I am a lonesome little Lakeshore. Lakeshore lot, looking for clever constructor to use me to my highest and best use. Report avail. Owner may carry  
NICK LAVROV 339-8400

**DELIGHTFUL COTTAGE!.....\$65,000**  
Laurel District dollhouse. 1BR, 1BA fireplace in sunny living room. Garage, workshop & nice fenced backyard  
HELEN NICHOLAS 339-8400

Baller, Rachel  
Biasatti, Steven  
Blattel, Kevin Peter  
Caroe, Karin  
Case, Vickie Chan  
Castle, Hal  
Claybaugh, Charlene  
Claybaugh, Steven  
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Williams, Sue  
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Bobb, Tami  
Donaldson, Traci  
Cholerton, Libby



## Credit...

Continued from page 28

searching for a uniform credit system.

### ing the score

In 1984 I was working for a finance company in Los Angeles. The company was so busy they came up with its own scoring systems to help weed out the volume of applications. The applications for credit were sent to the phone. The company had a simple point system. If the borrower failed to attain the minimum credit score, the loan was denied.

The scoring system worked as follows: you were asked a series of questions with each answer having a point assigned to it. For example, having a checking and savings account was worth 10 points, being alone only 4, three years of job 15 points; anything less was 0.

In most circumstances your credit score was a loan without your credit being analyzed. If you complained loudly about denial, the

manager had the authority to override the point scoring decision and pull up a credit report.

### Incorrect reporting

Unfortunately, credit scoring is not perfect. If incorrect information is supplied to the credit bureau it will be reflected in your score.

Let's assume Visa has reported a 90-day delinquency against you to the credit bureau. After checking, you discover that the 90-day late should have been against your son — you don't even have a Visa account.

You contact Visa and after verification they agree and send you out a letter stating that the negative information was reported in error. Assuming credit scoring was not an issue, if a copy of the correction letter was provided to your lender they would forward it to the credit company that issues the report.

The credit company would immediately make the correction and issue a revised report without that negative rating from Visa — no harm no foul.

However, where a credit score is requested, none of the credit companies have the capacity to change

your credit score. In order for your score to be corrected you would have to wait until the corrected information is received and processed by the credit bureau.

The credit score was designed to be the fairest and most liberal lending aide on the market. As a mortgage broker, I have encountered credit scores that do not accurately reflect the borrowers willingness and ability to pay.

### Apples and oranges?

Let's look at a comparison of two borrowers. The first, a recent college graduate new on the job with two recently opened trade lines with small balances. He or she will have a relatively high score.

The second is a doctor earning a six-figure income with high credit balances. The doctor would have a lower score than the recent graduate because income and profession are not considered.

But to which of these two would you rather lend your money?

Gordon M. Hinds is a Real Estate broker with Classic Investments. Call him at 834-0702

## SMART MONEY

LEILA GOUGH

Many people would like to take advantage of the growth potential of the stock market, but are unsure of which stocks to choose or when to buy and sell. Given the thousands of stocks available and the variety of market opinions in the financial press, it is understandable why some would-be investors remain a little shy.

If this description fits you, you may want to consider the Dow Dividend Strategies — also known as the "Dow 10" and "Dow 5" — as simple yet effective alternatives.

The strategies are pretty straightforward. You invest only in stocks listed on the Dow Jones Industrial average (DJIA), which consists of 30 of the world's most recognizable, widely-held companies.

You then review your portfolio annually, and based on specific criteria, you know exactly which stocks to buy, hold or sell. With the Dow 10 strategy, you purchase the 10 highest dividend-yielding stocks from the DJIA. To determine a stock's dividend yield, simply divide yield, its annual dividend, by the current stock price. If you follow the Dow 5 strategy, you simply choose the five lowest-priced of the Dow 10 stocks.

A high yield can indicate these stocks are currently "out of favor" with the market and may be poised

## Cash in on the Dow

to return to higher levels. Therefore, you purchase a quality stock at a "bargain" price. The goal is that the share prices will increase while you receive dividends. After one year, you reevaluate your stocks to see if they still meet the strategy's selection criteria, then adjust your holdings accordingly.

While these strategies seem simple, they frequently have outperformed the DJIA since 1973. Though past performance is no guarantee of future results, the Hirsch Organization reported that the Dow 10 has outperformed the DJIA in 17 of the past 23 years, and the Dow 5 has beaten the DJIA in 18 of those years. Please keep in mind that be-

dend?

•Will I watch my stock's performance each day without making an emotional decision?

Since the average cost of a Dow 10 stock is about \$77 per share, there are more affordable investment alternatives that implement the Dow strategies but require only a \$1,000 minimum investment. Certain unit trusts, for example, allow you to buy a partial share (unit) of its portfolio of Dow 10 or Dow 5 stocks.

An investment professional can provide a prospectus that includes more complete information about equity unit trusts, including charges

**Once you commit to this strategy, you should be willing to stick with it for at least a year.**

cause the Dow 5 invests in only five stocks, it may be more volatile than the Dow 10 or another more diversified portfolio.

Keep in mind, too, that a disciplined investing approach is key to your success. Once you commit to a Dow Dividend Strategy, you should be willing to continue it for at least a year. Because of its long-term objectives, you should ask yourself:

• How well would this strategy fit into my overall investment plan?

• What is my time horizon for stock investing?

• How will I feel if a stock price falls or a company cuts its divi-

and expenses. As with any equity investment, a unit trust does not guarantee return of principal, nor is there any assurance that the trust's objectives can be met. You should read the prospectus carefully before investing or sending money.

Whichever method fits your price range, you may want to consult an investment professional to learn how the Dow\* Dividend Strategies might fit with your investment needs.

\*Dow is a registered trademark of Dow Jones Company, Inc.

Leila Gough is an Associate Vice-President at A. G. Edwards in Oakland. She can be reached at 273-8840

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**MARRAGUT AVENUE** \$1,450,000  
A Sophisticated Contemporary offering state-of-the-art design and quality craftsmanship. Elegant entertaining & gracious living. KURT BUCHHOLZ

**101 SCENIC AVENUE** \$939,000  
Central location w/mashing Bay views. Lovely English Tudor w/library, family room, 4 bdrms & 3+ baths. E. DICKSON

**170 BELL AVENUE** \$659,000  
Architectural contemporary w/gourmet kitchen/family room & spacious entertaining areas. 3/3.5 & view. S. GALLAGHER

### OAKLAND

Open Sunday 2 - 4:30 p.m.

**COCHRANE AVENUE** NEW PRICE \$679,000  
A beautiful, 4+1/4 traditional. Luxury details w/the benefits of new construction. Distinctive country kitch, library & game room level out to patio & gardens. SANDRA VOGL

**1077 TRESTLE GLEN ROAD** \$379,000  
Sunny Mediterranean w/hardwood floors, lrg. living room, formal dining room & lovely garden w/deck. J. RANKANKAN

**7060 EXETER DRIVE** NEW LISTING \$329,500  
Charming Contemporary Shingle w/open & light spaces. Large family room, 3 bedrooms, & level patio. B. BALESTRIERI

**PROCTOR** \$619,000  
Ing new craftsman w/serene canyon views. Terraced on 5 bdrms/3.5 bath & family off kitch. MELITTA BEESON

**261 CAPRICORN** NEW PRICE \$309,000  
Montclair Contemporary w/wooded views from living room. 4/2 w/family room, 2 frpics & level garden area. JAMES GARCIA

**BURTON DRIVE** \$449,500  
Level traditional w/gorgeous landscaped grounds. 4 sunny, & a good looking kitchen/family room. D. GRUBB JR

**1289 BATES ROAD** FIRST OPEN \$234,900  
Cute English cottage w/3+ bdrms/2 baths, updated kitchen & peaceful canyon views. Terraced garden. JOHN KARNAY

**RUTHLAND ROAD** NEW LISTING \$449,000  
A solid Montclair home. Family rm off kit level out to patio incl. ste on ground level w/prvt entrance. D. DRYDEN

**4419 PARK BOULEVARD** \$219,000  
Charming craftsman w/impeccable detailing. Bright kitchen w/ breakfast room. 2 bdrms & enclosed front porch. L. MCCLAIN

### BERKELEY

Open Sunday 2 - 4:30 p.m.

**TUNNEL ROAD** \$899,000  
Once Tantau Sr's own 1929 Spanish Villa. 4/4.5 w/updated family room. Stunning architecture. NANCY ROTHMAN

**17 EUCALYPTUS ROAD** NEW PRICE \$679,000  
Enchanting Brown Shingle w/SF views, leaded glass windows & secluded garden. 4/3 & updated kitchen. D. GRUBB JR

### DANVILLE

Open Sunday 1 - 4:00 p.m.

**BLEMMER ROAD** \$959,000  
A Hacienda designed by Clarence Tantau Sr. on 2 lots of 1.67 acres with stunning Mount Diablo views. Meticulous location in 1991. Elegant entertaining area, gourmet chef's kitchen, four bedrooms, four and one-half baths, brick courtyard & a verandah. Guest house with one bedroom and a studio. Pool and cabana. NANCY ROTHMAN

### PIEDMONT

By Appointment

**GEORGIOUS GROUNDS** \$2,350,000  
A gracious residence w/elegant formal living, a comfortable gourmet kitchen & 5 large bdrms. JEANETTE ROACH

**BEAUTIFUL VISTAS** \$849,000  
Lovely colonial on a quiet street in central Piedmont. Wonderful SF Bay view. 4 bedrooms/3 baths with rumpus room to charming garden. ELIZABETH DICKSON

**WINNING MEDITERRANEAN** NEW LISTING \$1,850,000  
A wonderful home on almost level grounds w/swimming pool, formal kit, formal dining, library & solarium. HELEN BUTY

**PRISTINE** NEW LISTING \$625,000  
Lovely traditional on tree-lined street. Totally renovated w/ huge eat-in kitchen & rumpus level to garden. 3/3. A. GRUBB

**ALPINE** \$1,795,000  
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**6064 COLTON.** Serene woodsy 3BD/2BA w/stunning master suite, sunken living room, high ceilings, skylights, decks. Stan Hammond 839-5846

**4106 OAKMORE.** 4BD/2BA, family home in great Oakmore location. Freshly painted, hardwood floors, level yard. Don Dunning 482-2256

**3965 WATERHOUSE RD.** Charming Tudor needs TLC. Highlands Trad. 3BD/1BA in move-in condition. Recently renovated w/beautiful hwd flrs. large yard. Barbara Roessler ext. 264

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## Hymer...

Continued from page 30

negative equity sell? Owners with enough cash reserves to pay the negative equity and closing costs can complete a conventional sale. But homeowners who don't have resources to make up their shortfall should talk with their lender about doing a short-sale.

With a short-sale the lender agrees to accept less than the amount owed on the mortgage so that the home can be sold. For example, due

to the decline in property values, an Oakland home recently sold for about \$35,000 less than the remaining loan balance.

The sellers were able to borrow \$10,000 on an unsecured loan in order to pay their lender part of their shortfall. The lender agreed to accept \$25,000 less than the amount owed so that the sale could go through.

Another option is to let the lender foreclose on the property. A disadvantage of this is the adverse effect it will have on the defaulting homeowner's credit. It could be difficult

to get another mortgage soon.

The short-sale sellers in the above example had a stellar record of making their monthly mortgage payments—they were not in default. Consequently, the short sale won't adversely affect their credit.

*Dian Hymer is a top-producing associate broker with Coldwell Banker in the Montclair/Piedmont office and author of "Buying and Selling a Home in California," and "Starting Out, The Complete Home Buyer's Guide," both from Chronicle Books. Order copies from Inman News (800) 775-4662.*

## Moss...

Continued from page 30

the same down payment and two notes that are fully deductible against income taxes.

But bear in mind that makers of first mortgages are not indifferent to seconds. They know anything which costs a borrower money can become a financial drain that may eventually cause them to default on the entire loan amount. This explains why some institutional lenders will not make a first mortgage with an 80-10-10 arrangement or even a 75-15-10.

It is also true that a junior position in the chain of title means these loans are riskier. Higher risk demands higher return and junior liens usually command a greater rate of interest than a first mortgage. Second notes, therefore, usually earn more a CD and are written for a shorter duration than senior liens.

Many people like the idea of earning a monthly income after their property is sold. And if the seller receives a large enough sum at the initial sale, 90 percent in the case of an 80-10-10, they may be secure in the knowledge that they can bring the first loan current and begin foreclosure should the need ever arise.

Apart from a natural unwillingness to bring a foreclosure, some sellers simply do not want to become lenders. This resistance can be overcome by creating a second mortgage and selling it, probably at a discount, right out of the escrow in what is called a simultaneous clos-

ing.

According to "The Paper Source," a Virginia-based publication devoted to news of the note business, a simultaneous closing occurs when a note created by a seller is purchased by an investor at the same closing table where the real estate transaction takes place.

Sellers should be aware that their notes, especially if unseasoned, may not be sold at anything near their face value.

"The second loan created in an 80-10-10 is not saleable," warns Jonathan Richards of Noteworthy Investments, Inc., in San Francisco. Richards cited two reasons why that is true.

"The loan to value is 90 percent so the risk is high and the buyer, in the event of foreclosure, would have to make up the back payments on a very large first," Richards said. "Second, only a few note-buying companies will take them and they will pay 50 cents on the dollar, if you're lucky."

First mortgages are available to anyone because there is a secondary market for them. That means someone is willing to buy these loans from the originating lender and Fannie Mae, a quasi-government agency, is often that someone.

Richards, other mortgage brokers and bankers may be surprised to learn that, although not a large portion of Fannie Mae's business, it also purchases second mortgages. Those 10 and 15 percent seconds mentioned above are, indeed, saleable to Fannie Mae, according to Bonnie O'Dell, director of Fannie

## Buyers and sellers should take a moment to understand what it means to carry paper.

Mae's consumer affairs in Washington, D.C.

"Fannie Mae buys second mortgages as well as first loans," O'Dell said. "They're sold to us through lenders who do business with Fannie Mae. We don't buy them one at a time from individual investors but we do buy groups of them."

O'Dell said Great Western Bank of America and Countrywide Mortgage have all sold second mortgages to Fannie Mae.

Another problem stands in the way of convincing sellers to carry paper. State law bars lenders of second mortgages from obtaining a deficiency judgment when a loan is made for part of the purchase price of a dwelling of not more than four families if the dwelling was occupied all or in part by the purchaser.

Second loans are rarely discussed by a real estate professional with their client until the last minute, and then only when a deal looks like it might fall through. It is a good idea to broach the subject in the beginning such as at the time the listing agreement is signed.

*H.W. Moss is a licensed real estate associate with TCO in San Francisco. He also writes fiction and has a website. You can visit him at <http://www.netnovels.com>.*

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## OAKLAND

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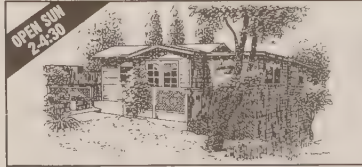
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**1ST TIME BUYER'S DELIGHT \$165,000**  
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**FABULOUS DESIGNER KITCHEN.....\$325,000**  
1915 vintage craftsman with fabulous new kitchen, formal dining surrounded by open porches and a huge level yard! Master suite and family room, too! PATRICIA BENNETT 482-9000

**PLUCK A CHERRY.....\$309,000**  
from mini orchard or read in a hammock - lovely sunny back yard. Cook's country kitchen. Small separate office. Walk to Village and schools. CAROLYN HARTLEY 287-9588

**TRADITION LOVERS.....\$289,000**  
Will appreciate the charm and detailing of this Montclair trad w/original woods, beamed ceiling, built-ins, bay window, private patio ideal for morning coffee. NAHID NASSIRI 531-1670

**A STORYBOOK TUDOR-OAKMORE.....\$269,000**  
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Family owned for 3 generations, lovely 2+BR Tudor in Marina area of San Leandro. Sunny 1/4 ac lot, room for expansion. Curb appeal galore & possibilities. EARLE SHENK 287-9590

**DON'T PAY TOP DOLLAR!.....\$179,000**  
Roll up your sleeves and paint! Sweet home with great basics just needs TLC--well located, walk to shopping, banks, library! Hwdw flrs, lovely yard, 3BR. PATRICIA BENNETT 482-9000

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Buildable lot priced to sell now. Downslope with wooded view almost 10,000 sq. ft. Excellent location. No utilities on site. Call for more information. NAHID NASSIRI 531-1670





**DON DUNNING, CRB, CRS**

## WHAT YOU DON'T KNOW CAN HURT YOU

### Buying by yourself

As I pulled up to my driveway, I saw a woman stuff something into my mailbox. She was going door-to-door in the neighborhood hoping to find owners who would sell their home to her directly, without agents.

I asked if she had ever bought a house before. No, she had not, but she had just read a "How To" book that suggested she try this approach. I explained I am a Realtor and could help in her search. She declined my offer, saying she thought she would save a substantial sum of money by going it alone. I asked if she understood the pitfalls. She just smiled and kept walking. This incident was the impetus for me to share my thoughts on why buyers need agents.

#### Understanding value

In the process of buying, some buyers do not give enough thought to the fact that, one day, they may have to sell. I have previously written about how some people who bought at the top of the last market rise are unable to sell without losing money. That is why it is essential to ask fundamental questions now, before you buy. How much is any property worth, how is that value established, and how will that evaluation effect me when it is time to sell?

The comparative market approach is the one customarily used to set value for single family homes. Comparable houses sold in a neighborhood during the past six months are compared to the subject property. Adjustments are made for "pluses" or "minuses" and a price is then determined.

Unfortunately, even if the lender's appraiser values the home at full purchase price, you can still have a loss when you sell.

Buyers working without an agent cannot make up for their lack of historical knowledge. They need a real estate professional who is on their side, and has been in the business long enough, to help give them perspective about the market and prices.

#### Location

Some buyers have an in-depth knowledge of various cities and their neighborhoods; others do not. Location is the key determinant of value. Realtors know, and can explain, why some areas are considered more desirable than others. As a buyer, you will want to have a good sense of location before you make an offer.

#### Negotiating

Few buyers realize the complications of dealing directly with a seller. Each party has opposite interests. In many cases, neither the buyer nor the seller are experienced in negotiating real estate transactions.

I know of an instance where both parties decided to bypass their agents. Over glasses of wine, they negotiated the contract and parted with promises of future social contact. It was not until after close of escrow that the buyers discovered, to their dismay, that their interests were never those of the sellers.

A qualified agent is an invaluable go-between who not only knows how to negotiate, but what to negotiate.

#### Purchase contracts

There are at least five different residential real estate contracts presently in use in the East Bay. How familiar are you with any one of them? Each contract contains some clauses that benefit and some that are detrimental to buyers. Will you be able to identify them and understand how they will effect you?

A technically competent agent can prepare a purchase contract that covers all the bases. He or she will also explain how a properly prepared contract is an indispensable first step to successful negotiations.

#### The lending process

Not many buyers are able to accurately assess how much house a lender will qualify them to buy. Neither are they aware of all the avenues open to them in the lending

community.

Agents assist their buyers by referring them to local lenders so they can get preapproved. This means the buyer has submitted all necessary documentation and has been approved for a loan up to a specific amount. The only remaining lender requirements are usually a satisfactory appraisal of the property and approval of the preliminary title report.

In today's marketplace, there is a confusing array of loan products available. Long-time real estate professionals have built up relationships with trustworthy lenders who will offer options that are best for the buyer. A buyer without an agent may choose a lender who is not sufficiently knowledgeable, caring or diligent to suggest the most advantageous loans for the buyer's situation.

#### Disclosures

Realtors recognize which disclosures are mandated by law, e.g., the Transfer Disclosure Statement, information on lead based paint, smoke detectors and hot water heaters. Full disclosure by sellers is imperative in order for buyers to have a clear picture of what they are buying.

Sellers frequently indicate that work on the property was done without permit or not to code. Do you, as a buyer, know which items are worthy of your concern and which are minor?

Disclosure of problems by the seller does not necessarily mean he will make corrections or pay for repairs. This ties into contract language and negotiations. Disclosures

are also closely aligned with inspections. The two most common inspections are structural pest control (termite) and a general home inspection.

#### Termite inspections

Only buyers who have gone through the process have a sense of the nuances of termite inspections. Nonetheless, even seasoned buyers who have the good fortune of getting relatively clean, simple reports may not recognize the hidden dangers.

If you are buying without an agent, you might accept responsibility for "Section 2" termite work without realizing the possible consequences until it is too late. Powder post beetle infestation is another pest control variable you need to examine carefully.

A good agent will review with you why it is important to insist on a report only from a local company that is known and respected in the area you are buying. Your agent will also point out other potential booby traps in a termite report.

#### General inspections

Most real estate agents urge their buyers to hire a professional home inspector to give the house a thorough "physical." Choosing the right inspector is an absolute given. Reading and appropriately interpreting the report requires know-how and experience.

It is not uncommon for a sale to fall apart as a result of unresolved issues arising from inspections. Real estate professionals have the facility for handling these mid-escrow crises.

#### In-laws

Do you know that most "in-laws" are not legal rental units? Some of these have "bedrooms" that are not considered safe for sleeping. If you do not have an agent, how will you protect yourself from future liability?

#### Escrow management

When an offer is accepted on a home, it is said to be a pending sale "in escrow." Escrow is the neutral depository of funds and instructions. It acts only when instructions from both the buyer and seller are in harmony.

Escrow is also the process of making sure that specific milestones

in the transaction are achieved. For example, the buyer's inspection loan contingencies are supposed to be removed in writing by a certain date.

What happens if these deadlines are not met? In transactions done between principals (buyers and sellers), they may ignore the milestone. Rarely are they careful of in writing and in a timely manner.

Realtors, on the other hand, are clear that "time is of the essence" and generally take quick action. When contingencies are waived as agreed, this is a sign of possible collapse of the sale.

See DUNNING on page 33

## MASON-McDUFFIE...Welcome Home

### OAKLAND / PIEDMONT

#### SAN FRANCISCO VIEWS

Piedmont Tudor with beautiful architectural details. 5+BR, 5+BA, plus a pair apartment over 3-car garage and workshop. Artist studio and dance rooms. ROSE JELLISON 428-0900

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\$485,000

#### LUXURY CUSTOM TOWNHOUSE

Hillier-19 Hawks Hill Ct. 3BR, 2BA, 5 bridge view, exquisite finishes, granite counter tops, marble floors/cabinets, 2 fireplaces, pretty fenced garden, master suite GAYLE TANTAU 845-0211, 898,9409

\$439,000

#### NEW ELEGANT CUSTOM HOME

Just listed! Elegance, comfort, style & convenience are featured in this 4BR, 2+BA custom home. Spectacular kitchen/family room; open floor plan. Open Sunday 7/20/97 from 2-5. DOLORES THOM 834-2010, 763,1710

\$379,000

#### SEE HAWAII!

Spacious 2BR, 2BA condo, stupendous views, garage. WARWICK CANDICE 845-0200

\$225,000

#### OVERLOOKING CREEK SETTING!

Attractive two level townhouse. 2+BR. End unit with deck. Pleasant setting. CRAIG HARPER 849-3711, 273-9549

\$144,500

### BERKELEY / ALBANY

#### CONTEMPORARY CRAFTSMAN

Feels like a Maybeck, mint condition, light filled, 3BR, 2.5BA, park-like setting, this house speaks for itself. Open Sunday 2-5. NORA BROWER 845-0200

\$650,000

#### UNIQUE 2BR, 2BA REMODELED MACGREGOR

Master bedroom retreat with French doors to deck & gardens. New kitchen, hardwood floors, must see! GRAZINA BIVINS 849-3711, 527-8533

\$225,000

#### GREAT PARK-SIDE DUPLEX!

Tastefully remodeled 2BR upper unit has custom tiled bath, updated kitchen, deck & private yard, separate dining room, 2BR lower unit for in-law or rental income! MARY LOU LOOMIS 527-9800

\$163,000

### WEST COUNTY

#### BREATHTAKING PANORAMIC

View from tall windows, broad deck. 3BR, 2BA home, 5 minutes' walk from Tilden Park. Your vision & energy will pay off, here! CHRIS NEDDERSEN 428-0900

\$297,000



#### SPANISH VILLA WITH VIEWS

Immaculate stunning Mira Vista home is perfectly located on quiet street across from beautiful park. Three spacious bedrooms, formal dining room, 1.5BA, newly tiled kitchen. CAROL HEATH-KIM 527-9800

\$239,000

#### CHARM, PRIVACY, VIEW

2BR, 1BA bungalow near the top of the ridge. 2-car garage, hardwood floors, fireplace, gardening space, more! Bring imagination & toolbox. CHRIS NEDDERSEN 428-0900

\$229,000

#### CONDO FOR SALE!

Marina Bay 1BR, 1BA townhouse, security gate, cute Cape Cod style. CANDICE 845-0200, 528-9284

\$95,000

### LOT FOR SALE

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## Some help with tuition

A free brochure providing an overview of the college financial aid process is available from Sallie Mae.

The brochure includes a step-by-step road map on applying for aid as well as advice and useful tips on saving for college and coping with tuition.

For a free copy, call Sallie Mae at (800) 806-3681. Sallie Mae's site on the Internet is perhaps the most

comprehensive source of free information on college financing. Sallie Mae's web site address is: <http://www.salliemae.com>.

Students who use lenders that partner with Sallie Mae can reduce their monthly interest rates by as much as 2.25 percent.

Federally chartered and stockholder owned, Sallie Mae is the nation's leading source of financing for higher education.

## Dunning...

Continued from page 32

### Final thoughts

With the increasing popularity of the Internet and other technological advances, there is the likelihood of a growing number of direct sales between buyers and sellers. If both parties are completely versed in the myriad convolutions of residential real estate, working this way may be a positive experience. Nevertheless, this trend will not change one of the basic realities of residential real estate: few people buy or sell homes often enough to understand how to protect themselves.

Top agents make real estate seem simple. They shield their clients from behind-the-scenes, time-consuming functions, and aggravation inherent in most transactions. A majority of today's successful residential sales are directly related to the skills of the agents.

Call me if you would like a copy of my previous, related articles: *Buyers' Do's And Don'ts*; *Home Inspections*; *Hot Market Tips*; *Outlaw In-laws*; and *Are Permits Important?* If you are a seller, you may want copies of my *Selling By Yourself and Sellers' Do's and Don'ts*.

*Don Dunning is a 17-year real estate veteran. He is a full-time Realtor and consultant with Wells & Bennett Realtors in Oakland. Call him at 531-7000, ext. 239 to put his knowledge and experience to work for you.*

## FLOWERS TO KNOW



**GAIUS ROBINSON**

Once upon a time, an avid gardener encountered a magical garden gnome. The gnome was so surprised to be seen, he granted the lucky gardener one wish. The gardener quickly replied asking for a perfect garden plant for the East Bay hills.

His conditions for the plant were a bit daunting and the gardener was sure he had stumped the tiny, verdant man: a perennial that tolerates full sun to light shade with flowers or color interest in the foliage from early spring to late summer.

This magical plant should also be disease resistant, drought tolerant and above all impervious to the munching of our local deer and fawns.

These demands were not a problem for the garden sprite. He gestured for the gardener to bend down and he then whispered the magic words that fulfilled the gardener's fondest dream, "Pieris japonica". The garden gnome then

## Liatris greeted pioneers

disappeared into the ivy.

This group of plants, *Pieris japonica*, is indigenous to the Japanese islands, but transplants here beautifully. The tiny white, bell shaped clusters begin to bloom in some varieties as early as the end of January.

The racemes of tiny white flowers look like large clusters of lily of the valley, and give it the common name of lily of the valley tree. The name *Pieris* is from *Pierides*, another name for the goddesses of the arts.

*Japonica* signifies the country of origin, Japan. Indeed the plant is well named for its evergreen beauty and pleasing compact form making it a botanical sculpture of perfect harmony in our gardens. The fragrance of the flowers is very sweet and pleasing to humans and bees alike.

*Pieris* makes an excellent cut flower, one that lasts for days inside the house. Once you've cut the stems, hit the stems gently with a hammer about one inch from the bottom. Place the stems in a vase of warm water. The spent blossoms will fall after a few days, but will not harm the furniture.

This floral gem's dainty flowers are so popular that the New

Zealand flower growers have increased the availability to consumers by flying in *Pieris* blossoms during our autumn season. Since their seasons are the reverse of ours, their plants bloom in their spring months of September and October.

The plants of some cultivars (varieties) can grow to a height of 12 feet, but they are not fast growers. Some *Pieris* bloom later in the spring, and hold their flower clusters for up to two months.

Newer varieties such as *flamingo* and *blush* (introduced in 1961 and 1967 respectively) are a lovely shade of cotton candy pink. All are hardy enough to withstand our occasional freezes, various *Pieris* are hardy to minus 25 degrees Celsius.

In April and May, as the panicles (the loose compound flower cluster produced by irregular branching) reach their zenith, scarlet leaves of the new growth make the plant look as if it is growing flames.

Some magical component of the *Pieris japonica* must discourage our four legged friends from making this hardy shrub their hors d'oeuvres as they forage through our gardens for tasty morsels.

Or it might be the magic of some garden gnome that took pity on the mortal gardeners that long for beauty without the intrusion of the local fauna?

*Gaius Robinson is the owner of Montclair Florist in Montclair Village. Call her at 339-9177.*



A tall elegant flower, posture-perfect liatris enhances any floral arrangement.

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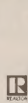
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### Oakland

**\$6,000 826 PINE.** DRASTIC PRICE REDUCTION! A lot that needs to be cleared of 2 units, has sewer, water, electric, gas & phone lines! Kathy Hirsch 814-4706

**\$27,500-\$69,000 320-324 TENTH ST.** Retail/Office condos! Price list & floorplans are available! Tere Lee 521-3352

**\$47,500 1975 81st AVE.** Lot zoned for up to 4 units! Great for contractor! Richard Powell 814-4837

**\$90,000 2142 34th AVE.** Large 4 BD, 1 1/2 BA bungalow. PENDING on a creekside setting! Need: PENDING on formal dining, eat-in kitchen, fireplace & garage! Kathy Hirsch 814-4706

**\$109,000 2023 RUTHERFORD.** Nice family neighborhood close to shopping & transportation. 3 BD, 2 BA, & off-street parking. Steve Sorenson 814-4888

**\$119,500 22 MOSS #101.** New interior paint throughout this 2 BD, 2 BA condo! Large living room, 2 balconies, secured parking, common courtyard, tree view & elevator! Russ Grant 814-4713

**\$189,000 2029 RUTHERFORD.** Duplex with detached cottage in rear! Two - 2 BD & one - 1 BD units. Steve Sorenson 814-4888

**\$189,500 1397 ALLMAN.** Bright & sunny cottage on corner lot! This - BD bungalow has gleaming floors, huge living room with fireplace, spacious updated kitchen, plus space off garage & yard! Kelly Ann & Gregg Fujita 522-6222

**\$210,000 7953 STERLING.** Single-level 3 BD well-cared for bungalow, with formal dining room and fireplace, on a large lot! Lovely street & an attached garage! Tere Lee 521-3352

**\$229,000 3707 VIRDEN.** Panoramic view of Mt. Tamalpais, Oakland lights & S.F. Bay! A wonderful tri-level Spanish Mediterranean home with 3 BD, 2 BA, formal dining, fireplace, hardwood floors, workshop & decks! Martha Turner 814-4828

**\$250,000 2926 FOOTHILL.** Great potential! Former rest home. 16 BD, 4+ BA, & commercial kitchen. Steve Sorenson 814-4888

**\$259,000 3799 HARRISON.** Single-family Victorian in disrepair! 4 BD, 1 1/2 BA, formal dining. Lot is zoned for 21 units! Peter Fletcher 523-5750

### San Leandro

**\$101,250 1508 136th AVE.** Immaculate 2 BD condo with oversized deck! Fresh paint, ready to move into! In-unit laundry, pets OK, & FHA approved! Marilyn Schumacher 814-4709

**\$124,500 2228 WINDLASS.** Bright & light 2 BD, 1 BA condo in a small very well-kept on PENDING in a Marina district! Newer carpet & tile, finished garage! Elaine Budka 814-4835

**\$149,500 14021 SEAGATE.** Upper unit with vaulted ceilings! This 2 BD, 2 BA condo includes a formal dining room, fireplace & an under the counter TV in the kitchen. Community pool, spa & tennis. Tere Lee 521-3352

**\$170,000 14018 OUTRIGGER.** Many upgrades in this spotless 2 BD, 2 1/2 BA condo! Vaulted ceilings, wet bar, storm door, updated faucets, mirrored doors, closet organizers, plus community pool & spa! Tere Lee 521-3352

**\$170,000 14317 SEAGATE.** Many upgrades are included in this 2 BD, 2 1/2 BA home! Great location, fireplace, Spanish tiled patio, closet organizers, community pool & spa & tennis. Tere Lee 521-3352

**\$186,000 1930 DOLLY.** Excellent condition! This 1-level Ranch home includes 3 BD, 1 BA, up-to-date electrical upgrades, alarm system, that includes panic & fire alarm! Great yard & more! Jean Powers 814-4822

**\$429,000 1548 DAILY.** Full bay view from all rooms! Beautiful single-level 3 BD, 2 1/2 BA home with formal dining room, family room, built-in grill in kitchen, master BD in private wing, 3-car garage, air conditioning, & security system. Diana Lulofs 521-5008

### San Lorenzo

**\$149,000 15962 VIA DEL SOL.** Very clean & light single-level 3 BD bungalow! Hardwood floors, fireplace in living room, workshop in garage & large yard. Martha Turner 814-4828

### Hayward

**\$113,500 260 FLINT.** An excellent 2 BD, 2 BA condo with fireplace, modern kitchen, inside laundry & small but nice yard! Peter Fletcher 523-5750

### Castro Valley

**\$145,000 19219 VAUGHN.** "As-is" contractor special! Single-level bungalow with 2 BD, 1 BA, PENDING, a large backyard with fruit trees! Bev & George Williams 522-7173

### Concord

**\$123,500 2999 PONDEROSA.** Single-level 2 BD bungalow on a large lot with garage & off-street parking! Newer carpets & new kitchen! Jean Powers 814-4822

### San Ramon

**\$205,000 2816 BOWLIN.** Bring your tools to this affordable 4 BD, 2 BA home in a great location on a large lot! Needs TLC. Kathy Hirsch 814-4706

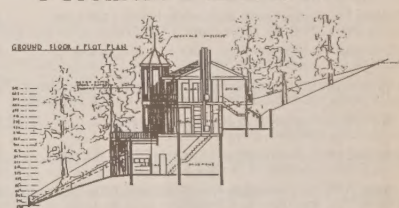
### Out of Area

**\$175,000 2845 EASTLAKE, KELSEYVILLE.** Buckingham Park, middle Clear Lake. Location plus! A ranch-style 3 BD, 2 BA home with family room, 2 fireplaces, & 2-car garage. Approx 1 acre of natural setting with filtered view of lake! Margaret Lomba 521-7193

## DOWNTOWN ASSISTANCE FOR FIRST TIME BUYERS

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## Piedmont Pines Lot



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### OAKLAND

**FAMILY HOME.** 4 bedrooms, 2 baths, large yard, lots of curb appeal. Motivated seller! Cherie Fagrey, 748-1765.

**BEAUTIFULLY RESTORED HISTORICAL VICTORIAN.** Gourmet kitchen, designer decorated. Large lot with private park-like yard & carriage house rental. Alice Garvin, 748-1763.

**LEONA HEIGHTS RANCH CHARMER IN GREAT LOCATION!** 2 bedrooms, 1 1/2 baths, spacious, airy & immaculate, level lot, 2-car garage. Sharon Greene, 523-9421 or Mary Ann Herber, 568-2040.

**LARGE HOME.** 2 bedrooms, 1 bath up & 2 bedrooms, 1 bath down. Studio in back. Could be extra income. Beautiful avocado & grapefruit trees in this secluded backyard. Total upgrades. A Must See at \$195,000. Debbie Budd, 748-1806.

**TOP FLOOR CONDO.** 2 bedrooms, 1 1/2 baths, corner unit, security. Sharon Greene, 523-9421 or Mary Ann Herber, 568-2040.

**MAXWELL PARK AREA.** 2 bedroom home with 1 bath & 2 bedroom in-law unit. Les Dronick, 748-1759.

**FRUITVALE AREA, OAKLAND.** Mirror image buildings with 8 units each. Separate owners. Cherie Fagrey, 748-1765.

**OAKLAND FOURPLEX.** Close to skyline, excellent neighborhood, all units are 2 bedrooms, 1 bath, best priced in the area. \$299,000. Kitty Wan, 748-1621.

### SAN LEANDRO

**GREAT RENTAL PROPERTIES IN SAN LEANDRO.** Nice area & close to BART. 2 units, both 1 bedroom, 1 bath. Debbie Budd, 748-1806.

### EL CERRITO

**MILLION \$ VIEW FOR ONLY \$325,000.** 2 bedrooms up & 1 down. Charming area, great spacious & bright. Basement area, great opportunity. Ruth Masonek, 748-3877.

### CASTRO VALLEY

**HUGE CORNER LOT.** 3 bedroom, 1 bath home. Walk to BART. Mary Ann Herber, 568-2040 or Sharon Greene, 523-9421.

**SPACIOUS CASTRO VALLEY DUPLEX.** 3 bedroom, 1 1/2 baths in each unit. Central heat, w/w carpeting. Oversized garages, includes laundry, & large yard. Raye Thieman, 748-1771.

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\*1311 WEBSTER #E109. 1 BD Condo overlooking park \$89,500

\*985 POST. One-level 3 BD, 1 BA, move-in condition \$219,000 SOLD

\*2943 GIBBONS. Fernside Dist. 3 BD, 2 BA, family rm. \$389,000 SOLD

\*1368 EAST SHORE. 3 BD, 2 BA on San Leandro Bay. \$429,000 SOLD

For additional information on these or other properties contact

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## Events

The Events Calendar does not accept-for-profit listings. Announcements for these events can be made in our classified section by calling 339-8777. Listings are made on a space available basis.

Red Oak Gallery hosts an exhibition by local artist Karen Gault through September 26. The show reflects Karen's 28 years of exploring and developing a style influenced by improvisational dance, Chinese brush painting, photo realism and impressionism. Meet the artist at a public reception from 7 to 9 p.m., Fri., July 18. To view or purchase her paintings stop by the gallery in Red Oak Realty's offices at 1891 Solano Ave. in Berkeley. To enjoy a sample of her work without leaving home. Log onto Red Oak Realty's Web site: [www.redoakrealty.com](http://www.redoakrealty.com). Call 527-3387 for more information.

The Golden Gate Chapter of the American Society of Home Inspectors (ASHI) hosts its monthly meeting 7 p.m., Thurs., July 17 at Hs Lordship's Restaurant at the Berkeley Marina. House inspectors who belong to ASHI of those interested in joining and meeting other professionals are invited to attend. Along with a regular chapter business meeting, there will be a presentation by Howard Cook, seismic retrofitting contractor and FEMA earthquake damage inspector. Howard will discuss seismic/stability preparations of structures with specific information pertaining to hillside homes. The \$35 cost includes dinner. Call Dermot O'Kelly

at 549-9335 for more information.

The nonprofit Building Education Center (BEC), 812 Page St., Berkeley is the place to start your dream home or to start turning your home into a dream. From 9 a.m. to 5 p.m., Fri., July 18 BEC presents **Kitchen Cabinet and Counter Installation** with contractor Glenn Kitzengerger Call BEC at 525-7610 for more information.

Cal Fed presents a series of free **Brown Bag Lunch Time Home Buyer Seminars**. The seminars are held the third Fri. of each month. The dynamic Nate Brooks of RE/MAX in Motion will present **The 16 Secrets Every Home Buyer Should Know Before You Talk to Your Real Estate Agent** at 12:10 p.m., Fri., July 18 at Cal Fed, 1325 Broadway in Oakland. These seminars will teach you the exact steps you'll need to protect yourself when buying a home. Call Gary Robinson at 530-4789 or Ivory Hart at 834-3392 for more information.

The Golden State Lily Society presents its **12th Annual Lily Show**, noon to 5 p.m., Sat. and Sun., July 19 and 20 at the Lakeside Garden Center, 666 Bellevue Avenue in Oakland. This free show will feature an exhibition of stems and potted lilies with new Asiatic and Oriental hybrids. Cut stems and potted lilies will be available for sale. Educational exhibits and guest arrangers from several schools of Ikebana will be there along with society members to answer your questions. Call 232-8041 for more

information.

Karen Ward of CMG Mortgage presents free **Real Estate Financing 101**, 10 a.m. to noon, Sat., July 19 at 1225 Solano Avenue in Albany. Become an educated consumer; minimize closing costs; learn the difference between an m and a no mi loan; get acquainted with lender guidelines, income required to qualify and community assistance programs. Reservations are required. Call 718-2134.

The Berkeley Design Center, 3195 Adeline St., Berkeley invites you to its **Annual Open House**, 11 a.m. to 5 p.m., Sat., July 19. Manufacturers' representatives will be there to introduce you to new products. Innovative building ideas for windows, flooring, tile, hardware, lighting, appliances and bath enclosures will be on display. Call Marilyn at 652-6064 for more information.

The nonprofit Building Education Center (BEC), 812 Page St., Berkeley is the place to start your dream home or to start turning your home into a dream. On Sat., July 19 and Sun. July 20, contractor Paul Allen will present **Basic Home Repair and Improvement Skills. Concrete Foundations** with Jim Patterson will be held on consecutive Saturdays, July 19 and 26. Masonry expert Art Guerrero presents **Waterproofing** and **The Bungalow** will be taught by architect Barry Wagner. Call BEC at 525-7610 for more information.

The Small Business Association (SBA) is hosting a series of workshops called **Meet Successful Small Business Owners**. Successful small business owners, bankers and corporate executives have joined with the SBA to strengthen small business in Oakland. This workshop will show you **How to Finance Your Small Business**. The workshop will be held from 5 to 7 p.m., Tues. July 22 at the One Stop Capital Shop, 519 17th St. in Oakland. Call 273-6020 for information on this or any of the upcoming workshops.

The Sydney B. Mitchell Iris Society invites you to its **July Bearded Iris Auction and Raffle**, 7:30 p.m. Fri. July 25 and Rhizome Sale 10 a.m., to 2 p.m., Sat., July 26 in the Garden Center Building, Lakeside Park, 666 Bellevue Ave., Oakland.

The Alameda County Waste Management authority presents a free **Worm Composting Workshop**, 10 a.m. to noon Sat. July 26. This hands-on class teaches participants how to compost their kitchen waste using red wigglers. See how to transform your trash into free,

nutritious fertilizer. Whether you want to learn a simple way to reduce garbage or want to become a compost expert, this workshop is for you. Call 444-SOIL.

Product displays, a tool sale, a raffle prizes and hot dogs will highlight Truitt and White Lumber's **August Product and Fair and Tool Sale**, 9 a.m. to 7 p.m., Wed., Aug 20 Call 845-0511 for more information.

A free **First-Time Home Buyer Seminar**, sponsored by Red Oak Realty and Mortgage Network, 1891 Solano Ave., Berkeley is held the first Wed. of each month at 7 p.m. Find out about first-time home buyer programs, get tips from a licensed Red Oak agent on how to make an offer, negotiate the best deal, handle home inspections; learn about contingencies that may protect a buyer from adverse conditions, and see if it may be more economical to buy rather than to rent. Get prequalified and receive a listing of homes for sale in your price range. Reservations are required. Call Russell Doi at 526-6554 to register or for more information

Wausau Mortgage Company announces Charles Patton's 203(k) mortgage workshop **Bilitate for Profit or Equity? Proven Product**, The workshop which will show you how to use 203(k) loan program to purchase, renovate and resell property short time, is held on an ongoing basis. Call (800) 801-1320, ext. for times and places in your area.

The East Bay Leads Club, 7:45 a.m. Wednesdays at the Center Cafeteria, 300 Lakeside Oakland, The Leads Club, the est. leads generating organization, the world, is open to all business owners, salespeople, managers, professionals. During weekly minute meetings, each member gives a brief business presentation and exchanges leads collected the previous week. Call 6688 for more information.

For inclusion in Events, information to Dennis Evans, Real Estate Editor, Hills News, 5707 Redwood Rd., Oakland 94619. Phone: 339-4047 Fax: 4066. Information must be received one week prior to publication.

## Realtor, Transam data available

The Sacramento-based Transamerica Information Management Services and its MetroScan real estate service furnishes localized housing market data to the California Association of Realtors (C.A.R.).

A subsidiary of San Francisco-

based Transamerica Corp., one of the largest Fortune 500 companies headquartered in California.

Transamerica Information Management Services is a leading provider of real property information for real estate professionals not only in California but also throughout

the country.

C.A.R. (<http://www.car.org>) is one of the largest state trade associations in the United States.

For more information about Transamerica's real estate-related products and services, members C.A.R. can call (800) 825-7222.

# YOUR WEEKEND GUIDE OPEN HOMES

## OAKLAND Open Sunday 2-4:30 pm

5604 DENTON PL, Hillcrest Est 5/3+, over 1 acre, au pair Pacific Union, Joan Daniel 339-6460	\$1,095,000
217 GRAVATT DR, Claremont Hills 4+/3+, pano vus, hm theater Pacific Union, Dick Cohen 339-6460	\$839,000
2215 BYWOOD DR, Oakmore 6/4 English, custom features Pacific Union, Michelle Miller 339-6460	\$729,000
86 SHERIDAN, Upr Rockridge 4+/3+, New Listing! Courtyard Pacific Union, Dee Knowland 339-6460	\$699,000
5410 FERNHOFF DR, Oak Hills 4+/3+, 1+ Acre, FDR, pool Better Homes, Helen Nicholas 339-6400	\$695,000
1 GRAHAM PL, Skyline Estate 3+/4 ranch, hwd, 1 2/3 acre Mason McDuffie 339-9290, Dottie Henson 486-5761	\$695,000
5116 COCHRANE, Upr Rockridge 4+/4+ trad, libry, game rm The GRUBB Co., Sandra Vogl 339-0400	\$679,000
6950 ELVERTON DR, Montclair Hills, 1st Open! 3+/2+ with Extras Mason McDuffie 428-0900, Judith Glass/ Sheila Sabine 644-5412	\$649,000
6431 BROOKSIDE, newly built 6/3, Walk to BART Mason McDuffie 428-0900, David Ichikawa 547-8978	\$645,000
901 PARAMOUNT, Crocker Hglds Charming 3/2, 3 Frpls Mason McDuffie 428-0900, N. Hinkley 482-4088	\$629,000
4801 PROCTOR, Upr Rockridge, New Craftsman, 5/3+, views The GRUBB Co., John Karmay 339-0400	\$619,000
18 WALDECK CT, Montclair 3+/3 custom bit contemp, cul-de-sac Pacific Union, Francis Heath 339-6400	\$599,000
6174 CONTRA COSTA RD, 4bd RE/MAX In Motion, Tim 339-4104 SUNDAY 1-4	\$598,888
5911 MONZAL, New, sunny 5/3+ trad, grt location Wells & Bennett, Peter Nicolopoulos 339-9780	\$579,000
21 HILLWOOD PL, Crocker Hglds classic 3/3 Colonial, 1/4 acre cul-de-sac, Aupair (not legal apt), Leon & Co., Greg 444-2565 X230 SUN 2-5	\$560,000
2100 DRAKE, Montclair 3+/3, double lot, 8 yrs old Better Homes, Carol Cohen 339-8400	\$499,500
34 OVAL RD, Montclair, Asking \$499,500, Offer, Custom 4 yr. old, 3bd/2ba. Cul-de-sac, Double lot, Owner, 510-547-8173	\$499,500
7081 ELVERTON, Montclair Hills, 1st Open! 4/3 contemporary Mason McDuffie 428-0900, Judith Glass/ Sheila Sabine 644-5495	\$499,000
6848 ARMOUR DR, Montclair 4/3+, vu, 2 frpls, mint cond Better Homes, Mary Jane McConville 287-9583	\$489,000
1188 SUNNYHILLS RD, Sharp 3/2, fam rm, frg sunny yd Coldwell Banker, Dian Hymer 339-1174	\$479,000
31 BAY FOREST CT, Pinewood 2+1/2, spectacular vw Mason McDuffie 339-9290, Herb Manor 869-4227	\$475,000
4401 HARBORD DR, Upr Rockridge 4/2+ English country Pacific Union, Wendy Gardner 339-6460	\$459,000
35 BAY FOREST CT, Oak Hills 3+/3+, new construction, grt views Pacific Union, Dick Cohen 339-6460	\$459,000
2843 BURTON DR, Montclair all level 4bd, landscaped The GRUBB Co., Donald Grubb Jr. 339-0400	\$449,500
6124 RUTHLAND RD, Montclair 4 yr old home, 4bd, level out The GRUBB Co., Debra Dryden 339-0400	\$449,000
2824 BURTON DR, Montclair 3+/3+, Reduced! Privacy, views Better Homes, Victor Fierro 832-4339	\$443,500
19 HAWKS HILL, Hiller Highlands, 5 bridge view, 3/2 Mason McDuffie, Gayle Tarrant 845-0211	\$439,000
6286 ACACIA, Claremont Pines 3/3, New Listing, sunny spl lv Pacific Union, Wendy Gardner 339-6460	\$425,000
6705 OAKWOOD DR, Completely remodeled sunny, spacious 4/2+, Wells & Bennett, Stan Hammond 839-5846	\$419,000
3003 TOTTERDELL, Montclair 4/3, 2 masters, 2 level yards Mason McDuffie 339-9290, Jim Forquer 869-4263	\$414,900
991 SUNNYHILLS, Contractor's Delight! Crocker 4/3 Normandy Coldwell Banker, Joan Aiford 339-1174	\$408,000

8201 SKYLINE CIR, Bayview in Oakland Hills, 3 & 4bds w/2 1/2 ba by Kaufman and Broad, Spectacular views of SF Bay, recreational trails, easy commute, 430-9633 OPEN DAILY 10-6, FRIDAY 1-6	HIGH \$300,000's and up
1968 GOULDIN, Montclair 3/2, 3 lvs of space Better Homes, Richard Keeling 531-1150	\$399,000
7117 SNAKE RD, Montclair 4/3, SF & Bay vu, 2 sunny decks Pacific Union, Ann Nichols 339-6460	\$395,000
226 MODOC AVE, Upr Rockridge 3/3, total remodel, bay vu Pacific Union, Patricia Scott 339-6460	\$379,000
2159 MASTLANDS DR, Montclair 4/3, remodeled, move-in condition Pacific Union, Chuck Corwin 339-6460	\$379,000
1077 TRESTLE GLEN RD, Crocker Hglds sunny 3 1/2 Medit. The GRUBB Co., Judy Rankankan 339-0400	\$379,000
815 PROSPECT, China Hill 4/2+, built 1995, Quality, Style Mason McDuffie 834-2010, Dolores Thom 763-1710	\$379,000
6719 CHELTON DR, Montclair 4/3, Immaculate 7 yrs old Pacific Union, Diane E. McCan 339-6460	\$379,000
4055 LAKESHORE near Harvard, 3+1/2, Spacious Prairie Style, Just Listed! Millstein, RE Broker, Celia Concus 527-0211 SUNDAY 2-5	\$375,000
1849 DRAKE DR, Montclair 4/2+ sunny trad, fam rm, pool Pacific Union, Nancy Chew 339-6460	\$375,000
11177 ELVESSA ST, Chabot Hglds 3/2 Ranch, Approx 1/2 acre Richardson Real Estate, Georgia Richardson 569-3499	\$369,500
6433 WESTOVER DR, Montclair 3/2+ Immaculate contemp, fam rm Pacific Union, Chuck Corwin 339-6460	\$368,000
4106 OAKMORE, 4/2, freshly painted, hwd, level yard Wells & Bennett, Don Dunning 482-2256	\$359,000
1615 ARROWHEAD DR, Montclair 4/2 contemp, remid kit, spa Pacific Union, Tom Anthony 339-6460	\$359,000
864 SANTA RAY AVE, Crocker, lovely 3/3 Mediterranean Better Homes, Charlene Claybaugh 444-7653	\$342,000
4401 ZIEGLER AVE, Chabot Prk Hglds 4/2+, new listing, prvt Better Homes, Charlene Claybaugh 444-7653	\$342,000
1915 HOOVER, Upr Oakmore 3+/3 charming Tudor, Bay/City vu Better Homes, Martha Shin 531-8643	\$339,000
7060 EXETER, Charming 3bd contemp shingle, lv pation The GRUBB Co., Bettina Balestrieri 339-0400	\$329,500
4050 SEQUOYAH RD, off Mtn Bl, Spanish Villa 4/3, one acre, pool Better Homes, Hal Castle, 339-9778	\$327,000
4416 REINHARDT DR, Redwood Hts 4/3, 1st Open, Upgraded Better Homes, Mel Copland 339-2109	\$325,000
260 ELYSIAN FIELDS DR, Sequoyah Hglds Fab 3/2, 2 tpis, FDR Richardson Real Estate, Georgia Richardson 569-3499	\$319,000
1027 CLARENDON CRES., Crocker 3/1+, quality kit & ba remid Pacific Union, Teri Carlisle 339-6460	\$319,000
363 ELYSIAN FIELDS DR, Sequoyah Hglds 4/2 ranch, FDR, tpics Richardson Real Estate, Georgia Richardson 569-3499	\$315,000
261 CAPRICORN, Montclair, New Pricel 4/2, fam rm, tpis The GRUBB Co., James Garcia 339-0400	\$309,000
6064 COLTON, serene 3/2, mstr ste, skylights, decks Wells & Bennett, Stan Hammond 830-5846	\$299,500
744 CALMAR, New Listing! Crocker 3/1 Trad, move-in cond Wells & Bennett, Wendy Callaghan 839-9197	\$299,000
6636 HEARTWOOD, Montclair 2/2, remid kit, bonus & storage Better Homes, Maria Estrada 644-9413	\$289,000
6669 HEARTWOOD DR, Montclair 2/1, Reduced! Lvl in/out, patio Pacific Union, Ann Nichols 339-6460	\$289,000
6811 GUNN DR, at Shepherd Cyn, Montclair 2/1+ contemp Better Homes, D.C. Hodges 531-7667	\$287,000
7927 PHAETON, Sequoyah Hills 4/2+, 2300 sq ft, courtyard Mason McDuffie 339-9290, Margie Wright 869-4251	\$278,900
6821 THORNHILL, Montclair 2/1+, like new contemporary! Mason McDuffie 428-0900, Cheryl St. Clair 339-2626	\$278,500
4520 CLAREWOOD DR, Rockridge 2/2+, rare twnm, a beauty! Mason McDuffie 428-0900, Carolyn Jones 644-5426	\$270,000

1862 CLEMENS RD, Oakmore 2+1 Tudor, lg pvt backyard Better Homes, Arnold Meuller 339-4000	\$269,000
4114 LYMAN, Oakmore 2+1+ Charming Tudor Mason McDuffie 339-9290, Gene Boomer 869-4202	\$269,000
21 STAUFFER CT, Redwood Hgts New Listing, 3 1/1, fam rm Coldwell Banker, Adriana Giacomelli 339-1174	\$269,000
4549 SEQUOYAH, Oak Hills 3+/3, Lg & tranquil, move-in Mason McDuffie 339-9290, Mary Dresser 869-4224	\$269,000
6382 THORNHILL, Montclair 4+/3, grt location, lg home Mason McDuffie 339-9290, Howard Converse 869-4212	\$269,000
538 WELDON, 3/1 light, bright Lakeshore trad Mason McDuffie 339-9290, Vince Moran 869-4236	\$259,000
6028 THORNHILL DR, Montclair contemp, creekside setting Coldwell Banker, Karen Lund 339-1174	\$259,000
3438 MONTEREY BLVD, Redwd Hgts 3bd/3ba, needs TLC, +in-law Gadsby & Associates Real Estate, Joe 748-5300	\$259,000
1144 WELLINGTON, Glenview New Listing, 2/1, hwd, bay vu Better Homes, Steven Biasatti 339-8400 X239	\$219,000
5644 ESTATES, Rockridge 3/2 Reduced! Best Buy Mason McDuffie 339-9290, David Otero 869-4239	\$219,000
2422 WILBUR ST, Dimond 3/1, FDR, family rm, yard Mason McDuffie, Darrin Tinsley 834-2010	\$219,000
3965 WATERHOUSE RD, Charming Tudor needs TLC, 3/1+ Wells & Bennett, Barbara Roessler 531-7000	\$219,000
395 60TH ST, Rockridge 3/2 Coldwell Banker, Candace Hyde-Wang 486-1495	\$219,000
326 MOUNTAIN VIEW, Leona Heights, pano vu, very private Better Homes, Sam Garderi 849-5335	\$217,000
5464 LOCKSLEY AVE, Rockridge 2/1, perfect bungalow Better Homes, Tom Nemeth 652-6537	\$219,000
1289 BATES RD, Trestle Glen English cottage, 3+1/2 The GRUBB Co., John Karmay 339-0400	\$219,000
4537 FIELDBROOK, 2+1/2 wonderful, spcs, lg yrd Mason McDuffie 339-9290, Elaine Barber 869-4204	\$219,000
657 FAIRMOUNT AVE, Piedmont Ave New Listing, 2/1, remid Kit Coldwell Banker, Vicky Faulk 339-1174	\$219,000
3830 RHODA AVENUE, Laurel 2/1, Fr doors, deck, beaut kit Pacific Union, Sandi Klemmer 339-6460	\$219,000
677 SANTA RAY, Crocker 2/1, Fab buy! sparkling Mason McDuffie 339-9290, Mary Dresser 869-4224	\$219,000
4419 PARK BLVD., Glenview Craftsman, 2bd, klvbrks rm The GRUBB Co., Linda McClain 339-4000	\$219,000
3018 CARLSEN, Upper Laurel 3bd, Pano SF Bay View Prudential Real Estate, Bob Brunner 763-9265	\$219,000
5805 MERIEWOOD DR, Montclair 3/1 New Listing, Sunny, hwd frt 219,000 Pacific Union, Donna Costella 339-6460	\$219,000
5515 BROADWAY, 2/1 bungalow close to College Ave. Gadsby & Associates Real Estate, Abby 748-5300	\$219,000
1808 PLEASANT VALLEY AVE, Reduced! 2/1 Art Deco, Best Buy Better Homes, Kan Ferrell 814-9036	\$219,000
3824 FOREST HILL, Glenview 2/1, New Listing! Pvt front deck Better Homes, Nahid Nassiri 531-1670	\$219,000
4008 HUNTINGTON, Upr Laurel 3/1, New Listing, Lg bright home Pacific Union, Vicki Woodhead 339-6460	\$219,000
6733 SNAKE RD, Montclair Fixer, Fab potential, 2/1 + 1/1 Coldwell Banker, Dell Orr 339-1174	\$219,000
574 CORNELL, 4bd RE/MAX In Motion, Louise 351-5555 SUNDAY 1-4:30	\$199,000
4132 GREENWOOD, Glenview 3+ Fixer, Lg liv rm, FDR, sunny Coldwell Banker, Adrienne Broche 339-1174	\$189,000
4815 DAVENPORT, Redwood Heights 3/2, great price! Better Homes, 339-4000	\$189,000
4331 TOMPKINS AVE, Updated 2+1 trad, super kit, move-in Wells & Bennett, Joy Bryden 531-7000	\$189,000

To place a listing in the Open Home Guide, please call 339-4046.  
DEADLINE: Tuesday, 5:00 p.m.



## Area Home Sales

<b>ALAMEDA</b>	
120 Alameda Ave. - \$230,000	
338 Anderson Rd. - \$367,000	
117 Bayo Vista Ave. - \$312,000	
994 Baywalk Rd. - \$308,000	
60 Broadway - \$238,000	
39 Broadway - \$161,000	
209 Buena Vista - \$170,000	
443 Capella Lane - \$140,000	
1810 Central Ave. 201 - \$160,000	
227 Central Ave. - \$163,000	
272 Creedon Circle - \$440,000	
15 Creedon Circle - \$465,000	
15 Gainborough Ct. - \$359,000	
1202 Grand St. - \$266,500	
412 Harbor Light Rd. - \$249,000	
128 La Cresta - \$178,500	
904 Lincoln Ave. - \$480,000	
223 Linda Vista - \$151,000	
311 Marina Dr. - \$292,000	
211 McDonnell Rd. - \$241,500	
209 Otis Dr. A - \$104,000	
228 Pacific Ave. - \$157,000	
209 Phoenix Lane - \$180,500	
81 Post St. - \$177,500	
13 Purcell Dr. - \$330,000	
301 Ratto Rd. - \$287,000	
305 Ratto Rd. - \$299,000	
3 Redondo Ct. - \$245,000	
57 Salmon Rd. - \$384,000	
1625 San Antonio - \$500,000	
613 Sandalwood - \$280,000	
93 Shoreline Dr. - \$150,000	
21 Smith Ct. - \$353,000	
15 Souza Ct. - \$336,000	
16 Souza Ct. - \$290,500	
21 Souza Ct. - \$299,500	
1626 St. Charles St. - \$168,000	
3038 Thompson Ave. - \$243,000	
148 Tynebourne Place - \$402,000	
1918 Union St. - \$155,000	
107 Washington St. - \$200,000	
1321 Webster St. 313d - \$95,000	
<b>ALBANY</b>	
94 Adams St. - \$199,000	
<b>BERKELEY</b>	
921 Fillmore St. - \$185,000	
832 Polk St. - \$254,000	
1029 Pomona Ave. - \$200,000	
717 Pomona Ave. - \$212,000	
914 Pomona Ave. - \$199,000	
1471 Portland Ave. - \$251,000	
848 Stannage Ave. 12 - \$125,000	
1031 Talbot Ave. - \$217,500	
<b>BERKELEY</b>	
1179 Arch St. - \$600,000	
1012 Bancroft Way - \$130,000	
1729 Blake St. - \$130,000	
2410 Byron St. - \$139,000	
1739 Carleton St. - \$335,000	
595 Dwight Place - \$399,000	
151 El Camino Real - \$466,000	
2703 Fulton St. - \$251,500	
708 Grizzly Peak - \$344,500	
2010 Hearst Ave. F - \$219,000	
1243 Henry St. - \$211,500	
1358 Miramonte Ct. - \$265,500	
2904 Otis St. - \$173,500	
1611 Rose St. - \$326,000	
2615 Russell St. - \$437,500	
1105 Sterling Ave. - \$275,000	
1641 Tacoma Ave. - \$319,500	
641 The Alameda - \$800,000	
942 The Alameda - \$404,000	
912 Ventura Ave. - \$430,000	
917 Ventura Ave. - \$250,000	
1814 Virginia St. - \$335,000	
1809 Ward St. - \$175,500	
<b>EL CERRITO</b>	
2320 Carquinez Ave. - \$140,000	
7784 Duke Ct. - \$210,000	
422 Everett St. - \$280,000	
5465 Poinsett Ave. - \$254,000	
116 Seaview Dr. - \$232,500	
<b>EMERYVILLE</b>	
6363 Christie 626 - \$245,000	
3 Commodore B369 - \$135,000	
2 Commodore D287 - \$120,000	

<b>OAKLAND</b>	
961 Aileen St. - \$115,000	
2443 Alida St. - \$234,000	
691 Arimo Ave. - \$154,000	
12 Ascot Lane - \$385,000	
565 Bellevue 1106 - \$215,000	
565 Bellevue 2506 - \$229,000	
565 Bellevue 807c - \$206,000	
6481 Benvenue Ave. 3 - \$185,000	
2624 Best Ave. - \$143,500	
10806 Beverly Ave. - \$131,000	
40 Binnacle Hill - \$417,500	
18050 Broadway Ter. - \$599,000	
3016 Brookfield Ave. - \$224,000	
1079 Brookwood Rd. - \$290,000	
260 Caldecott 197 - \$183,000	
260 Caldecott Ln. 202 - \$175,500	
260 Caldecott Ln. 218 - \$220,000	
260 Caldecott Ln. 219 - \$218,500	
260 Caldecott Ln. 237 - \$153,000	
3954 Canon Ave. - \$160,000	
5405 Carter St. - \$214,000	
1825 Carlon St. - \$247,000	
3819 Cerrito Ave. - \$141,000	
6315 Chabot Rd. - \$420,000	
6693 Chabot Rd. - \$319,000	
1733 Clemens Rd. - \$465,500	
6278 Clive Ave. - \$331,000	
4725 Commonwealth - \$220,000	
207 Covington St. - \$195,000	
4296 Detroit Ave. - \$199,000	
6109 Dover St. - \$144,500	
5080 Dublin Ave. - \$365,000	
144 Duncan Way - \$197,000	
5301 Fleming Ave. - \$159,500	
2915 Florida St. - \$210,000	
4108 Fontaine Ct. - \$159,000	
763 Franklin St. 221 - \$99,000	
988 Franklin St. 411 - \$182,000	
41 Gracagle - \$220,000	
6060 Harwood Ave. - \$275,000	
1178 Holman Rd. - \$345,000	
3060 Holyrood Dr. - \$347,000	
630 Kenwyn Rd. - \$339,000	
<b>OAKLAND</b>	
4012 Laguna Ave. - \$245,000	
4107 Lakeshore Ave. - \$425,000	
200 Lakeside Dr. 804 - \$220,000	
2300 Leimert Blvd. - \$330,000	
6347 Leona St. - \$185,000	
3869 Lyman Rd. - \$193,000	
3210 Madera Ave. - \$165,000	
3281 Madera Ave. - \$101,000	
4157 Manila Ave. - \$227,500	
4165 Manila Ave. - \$238,500	
6160 Mauritania Ave. - \$149,000	
4518 Merrill Ave. - \$133,000	
2815 Modesto Ave. - \$140,000	
245 Montecito Ave. - \$107,000	
2730 Monticello Ave. - \$110,000	
69 Mountain Valley - \$192,000	
6017 Ocean View Dr. - \$375,000	
2923 Octavia St. - \$140,000	
5112 Parkridge Dr. - \$230,000	
3201 Partridge Ave. - \$212,000	
3952 Patterson Ave. - \$166,500	
4150 Rettig Ave. - \$160,000	
17 Serramar Dr. - \$630,000	
5726 Shepherd C'yon - \$350,000	
38 Sheridan Rd. - \$750,000	
3607 Shone Ave. - \$168,000	
12363 Skyline Blvd. - \$520,000	
8343 Skyline Blvd. - \$582,500	
6323 Sunnymere Ave. - \$163,000	
6116 Taft Ave. - \$405,000	
4388 Terrabella Place - \$285,000	
3151 Texas St. - \$121,000	
1078 Underhills Rd. - \$393,000	
3318 Vale Ave. - \$102,000	
6377 Westover Dr. - \$375,000	
3879 Whittle Ave. - \$177,500	
4042 Whittle Ave. - \$187,000	
123 Wilding Lane - \$623,000	
6121 Wood Dr. - \$418,000	
1827 Woodhaven - \$445,000	
3754 Woodruff Ave. - \$139,500	
<b>PIEDMONT</b>	
61 Calvert Ct. - \$560,000	
14 Caperton Ave. - \$1,225,000	

42 Estrella Ave. - \$739,500
333 Hampton Rd. - \$1,075,000
125 Latham St. - \$355,000
112 Magnolia Ave. - \$393,000
235 Park View Ave. - \$399,000

AVERAGE PRICE: \$262,083.

**ALBANY**  
TOTAL SALES: 9  
LOWEST PRICE: \$125,000  
HIGHEST PRICE: \$254,000  
AVERAGE PRICE: \$204,722

**BERKELEY**  
TOTAL SALES: 23  
LOWEST PRICE: \$130,000  
HIGHEST PRICE: \$ 800,000  
AVERAGE PRICE: \$322,478.26

**EL CERRITO**  
TOTAL SALES: 5  
LOWEST PRICE: \$140,000  
HIGHEST PRICE: \$280,000  
AVERAGE PRICE: \$223,300

**EMERYVILLE**  
TOTAL SALES: 3  
LOWEST PRICE: \$120,000  
HIGHEST PRICE: \$245,000  
AVERAGE PRICE: \$166,666

**OAKLAND**  
TOTAL SALES: 84  
LOWEST PRICE: \$ 99,000  
HIGHEST PRICE: \$ 750,000  
AVERAGE PRICE: \$258,458

**PIEDMONT**  
TOTAL SALES: 7  
LOWEST PRICE: \$355,000  
HIGHEST PRICE: \$1,225,000  
AVERAGE PRICE: \$ 678,071

**SAN LEANDRO**  
TOTAL SALES: 32  
LOWEST PRICE: \$112,500  
HIGHEST PRICE: \$352,000  
AVERAGE PRICE: \$199,765

This list was compiled for publication in the Hills Newspapers by TitleTech of Oakland. Questions should be directed to Bud Gorham at 568-7233.

<b>SAN LEANDRO</b>	
15699 Anchorage Dr. - \$266,000	
2093 Arctic St. - \$121,000	
13517 Aurora Dr. 123 - \$157,000	
346 Begier Ave. - \$282,000	
1213 Belleau St. - \$177,000	
2321 Belvedere Ave. - \$195,000	
2402 Belvedere Ave. - \$112,500	
441 Beverly Ave. - \$199,500	
582 Beverly Ave. - \$225,000	
2441 Blackpool Lane - \$173,500	
782 Bridge Rd. - \$237,500	
890 Bridge Rd. - \$250,000	
733 Cary Dr. - \$255,000	
1148 Castro St. - \$185,000	
232 Cherrywood Ave. - \$187,000	
830 Collier Dr. - \$205,000	
14207 Corvallis St. - \$170,000	
15697 Cruiser Circle - \$244,000	
834 Evergreen Ave. - \$148,500	
14905 Farnsworth St. - \$174,500	
15362 Farnsworth St. - \$173,000	
15125 Flying Mist Rd. - \$275,500	
14488 Hemlock St. - \$157,000	
15021 Inverness St. - \$173,500	
2128 Longview Dr. - \$352,000	
1316 Maria Dr. - \$155,000	
14578 Outrigger Dr. - \$179,500	
2434 Prosperity Way - \$191,000	
14006 Reed Ave. - \$113,000	
900 Rodney Dr. - \$319,000	
1432 Sayre St. - \$169,000	
1331 Wayne Ave. - \$170,000	

## SALES STATS BY CITY

<b>ALAMEDA</b>	
TOTAL SALES: 42	
LOWEST PRICE: \$95,000	
HIGHEST PRICE: \$500,000	

# YOUR WEEKEND GUIDE OPEN HOMES

2366 CALIFORNIA, 2+1/1, New Listing, Starter Cutiel	\$179,500
Mason McDuffie 339-9290, Bob Randall 869-4242	
472 CAVOUR ST, Lwr Rockridge 3 1/1 Charming condo, split-M flr	\$175,000
W plan, nr RART, hwdw, Planet Properties, Nancy Duff, 527-3729 SUNDAY 2-4	
2730 MONTICELLO, Maxwell Park 3/1, FDR, recent remodel	\$171,000
National Real Estate Service, 482-2380	
2315 MILLSBRAE, Stunning 2/1 Spanish bungalow in Mills Garden	\$169,900
Wimpy structural upgrades! Bickley RE, Ronda Bickley 769-1606 SUNDAY 2-4	
8311 ASTOR AVE, Oakland Hills, bay vu, bonus room	\$169,000
Coldwell Banker, Ruth Lockhart 339-1174	
4036 CANON AVE, Glenview, Lrg sunny rooms, lrg M lot	\$165,000
Coldwell Banker, George Karsant 339-1174	
5027 BUENA VENTURE, Charming 2/1 Mediterranean bungalow	\$163,500
Gadsby & Associates Real Estate, Ingrid 748-5300	
228 OAKLAND AVE, Adams Pt 2 1/1, Walk to wrk/Lk Merritt	\$160,000
Mason McDuffie 339-9290, Karen Blandy 869-4223	
2340 POTOMAC, Bright 2/1, hwdw floors, big yard	\$159,900
Chang & Hardeman, Ramona 482-3800 SUNDAY 2-4	
7044 OUTLOOK, Pano view, privacy high on a hill, 3 1/1	\$159,000
Phd Oak Realty, 527-3387 X209 SUNDAY 2-5	
2821 BEST AVE, Maxwell Park 2bd charmer, Plus rm, garage	\$153,000
Wells & Bennett, Kate Phillips 436-4100	
5021 ROBERTS, Maxwell Park cute, cozy 2bd, many upgrades, yd	\$145,900
Mason McDuffie 834-2010, Dolores Thom 763-1710	
3914 BROOKDALE AVE, Fruitvale 2/1 completely re-furnished	\$139,950
Better Homes, Ken Ferrell 814-9036	
5021 B FRUITVALE, Dimond, Beautiful 3-story 2/1 twtns	\$139,000
Mason McDuffie 339-9290, Erik Johnson 869-4246	
4556 KINGSLAND, Maxwell Park 2/1, top condition	\$136,000
Mason McDuffie 339-9290, Mary Dresser 869-4224	
171 37TH ST, FORECLOSURE, 4bd/2+ba, in-law unit	\$129,500
Martino Real Estate 523-9300 SUNDAY 2-4	
385 MONTE VISTA #1, Rose Grdn nice 1/1, balcony, parking	\$124,500
Pacific Union, Joan Hause 339-6460	
5023 WALNUT, Maxwell Park 2+2 Fixer	\$115,000
Mason McDuffie 834-2010, Henriette Green 845-2021	
1332 2ND AVE, Lake Merritt 1/1 Cottage-better than a condol	\$114,900
Mason McDuffie 339-9290, Craig Shane 869-4211	
400 VERNON #206, Elegant 1 bedroom condo with many upgrades.	\$72,500
Great areal Bickley Real Estate, Ronda 769-1606 SUNDAY 2-4	
435 ORANGE ST., #206, Owner will pay closing, carry 2nd, & pay	\$65,000
6 months Homeowner Dues! Lg 1/1, Martino RE 523-9300 SAT/SUN 2-4	

<b>ALAMEDA</b> Open Sunday	
1257 OTIS DR, 3/3, spacious, Lagoona property	\$349,000
Mason McDuffie 339-9290, Carol Towata 869-4235 SUNDAY 2-4:30	
400 COLA BALLEN, 2+2 sunfilled, spcs twtnm	\$229,000
Mason McDuffie 339-9290, D.A. Hammond 869-4219 SUNDAY 2-4:30	
<b>ALBANY</b> Open Sunday	
733 SAN CARLOS, 2 bd/1ba	\$229,000
Coldwell Banker, Kim Cleveland 486-1495 SUNDAY 2-4:30	
<b>BERKELEY</b> Open Sunday 2-4:30 pm	
5 HILLCREST RD, Mag. Craftsman, 4 stories, 7/5, ballrm	\$998,000
Coldwell Banker, Lynne Bantle 339-1174	
428 TUNNEL RD, Claremont, Clarence Tantau Sr's 1929 Span. Villa	\$899,000
The GRUBB CO., Nancy Rothman 339-0400	
71 EUCALYPTUS RD, 4/3 Brn Shingle, updt kit, SF views	\$679,000
The GRUBB CO., Donald Grubb Jr. 339-0400	
1120 ETON AVE, Turn of the century 4bd/ + in-law	\$595,000
Mason McDuffie, 845-0211, 524-8249	
100 GRAVATT, Big view. 4+bd. Archt. designed for work at home	\$569,000
spaces. in-law. Great stlslr Nancy Pollack Real Estate, 848-4330	

2906 FOREST, 4+bd/ 4 1/2 ba	\$529,000
Coldwell Banker, Candace Hyde-Wang 486-1495	
1172 MILLER, 3+bd/2ba	\$439,000
Coldwell Banker, Cheryl Cahn 486-1495	
2847 PRINCE, 4bd/ 3 1/2 ba	\$429,000
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240 HILLCREST, Claremont's Best Buy! English 4 1/1	\$399,000
Mason McDuffie, 845-6021, Nancy Platford, 652-5133	
1192 LAUREL, Duplex	\$399,000
Coldwell Banker, The Longs 486-1495	
2373 WOOLSEY, New Listing! Elmwood 3 1/1 Shingle + cottage	\$385,000
Templeton Company, Mary Montali 652-2133 X132	
1891 SAN JUAN, New Listing, 3bd mini-Tudor/ Thousand Oaks	\$379,000
Berkeley Hills Realty, 524-9888 SUNDAY 2-4	
1016 WILDCAT CANYON, 4/2 overlooking Tilden Park, mtr ste	\$339,000
Templeton Company, Susie Schevill 652-2133 X144 SUNDAY 2-5	
1111 WALNUT, New! 2+1/2, new kit, walk everywhere, grt garden	\$299,000
Templeton Company, Nancy Norman 652-2133 X124	
1016 MONTEREY, 3 1/1 Captivating Colonial, formal din rm	\$299,000
Red Oak Realty, Karol 527-3387 X109 SUNDAY 2-4	
9 EVERGREEN, Private 2+2, above Claremont	\$299,000
Mason McDuffie 845-0211, Julie Nachtweg 849-5303	
2515 HILGARD #1, Elegant 2/2 condo in fine Ratcliff bldg	\$285,000
Templeton Company, Tricia Swift 652-2133 X140 SUNDAY 2-4	
904 CURTIS, 3bd/1ba	\$269,000
Coldwell Banker, Diane Verducci 486-1495	
2515 HILGARD, 2bd/ 2ba	\$248,000
Coldwell Banker, Gaby Olander 486-1495	
1380 HENRY, 2bd/1 1/2 ba	\$245,000
Coldwell Banker, Lydia Melsen 486-1495	
2440 MCGEE, 3bd/1ba	\$229,500
Coldwell Banker, Chris Cohn 486-1495	
1826 BERKELEY WAY, 2bd/1ba	\$220,000
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8 blks UC, 2 blks BART. Owner, 415-841-9366 SUNDAY 1-5	
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784 BALRA, 4bd/1ba Colwell/Linkers, Diego Medrano 486-1405 SUNDAY 2-4:30	\$245,000



# Automobile Sales & Services



## Out of Gas...



by Karen Senzig

Does it annoy you, when you are zooming along the freeway at 65 miles per hour and you pass some guy who has one hand glued to his ear and the other pounding on the steering wheel as he shouts angrily into his cell phone? I have a tendency to be just a little concerned about all the distractions that the new communication technologies have brought into our automobiles. Today, our cars are not just a means of transportation, but have become sub-offices for our businesses.

Last Friday, while I was reading my Oakland Tribune, there was an article written by Keith Bradsher of *The New York Times*. The headline "Microsoft makes car software" reemphasized my concerns. It seems that Microsoft Corp. wants to take advantage of the hour a day that the average American spends in their car and has begun developing programs for dashboard-mounted computers that would allow drivers to check electronic

mail, trade stocks and even surf the Internet using cellular telephone links.

This seems as scary as driving a left hand vehicle on right hand roads in England. Shouldn't there be an agency that regulates just how many distractions the auto industry can put into our cars? Microsoft's plan poses potential safety hazards, auto industry officials agree. With studies already showing that cellular phone users have higher accident rates, the question is whether drivers should be offered any more devices to our mass of confusion.

**"Shouldn't there be an agency that regulates just how many distractions the auto industry can put into our cars?"**

Microsoft's answer will lie in the use of programs that recognize a driver's

spoken instructions and respond with a synthesized voice. The goal is to minimize the use of display screens, which force drivers to take their eyes off the road.

But while so-called voice recognition software is already available to help people with disabilities, the software still has trouble with grammar and finds it hard to distinguish between words that are pronounced alike but have different meanings. Keith Bradsher was unable to get a comment from Microsoft regarding this problem because of their policy not to discuss future projects.

A growing number of Cadillac's, Acura's and other luxury cars already carry computer based navigation systems, which give step by step directions to any address in the United States.

Microsoft's plan is to design and market software that will give such

computers many of the same capabilities as a hand held computer, using the Windows CE operating system already found on many of these small devices according to auto and computer industry officials. I certainly hope that it is more user friendly than Microsoft Windows 95!

Microsoft has already begun talking with several big auto makers, notably Ford Motor Company and Daimler Benz AG in the hope that future models will be designed to accommodate its offerings.

The software company's goal is to sell all of the computer software for a device the size of a car radio that would sell for about \$1000 and become available in as little as three years on new cars.

Similar gear that could be plugged into existing cars, using the lighter socket or power outlet on dashboards, could go on sale

next year. (Scary thought!)

Daimler-Benz has already been working on its own automotive computer project, as have several electronics companies, notably the Dutch consumer electronics company Philips Electronics NV. Peter Payer, general manager of Philips' North American electronics unit, said the company had sold car navigation systems in Europe that serve as TV screens when the car is not moving.

So, I'm afraid that the technology is coming whether we like it or not. Soon we will be operating our businesses from our cars while stuck in traffic on the I-880.

Speaking of computers and Microsoft, I must apologize to those of you

who may have sent e-mail to me. I just upgraded to computer with Microsoft Windows '95 and it does recognize my modem, but I lost the software disk, so now I have to buy a new modem, so I will be off for another week, unless I can find a technician who can show me how to install the darn thing before my computer can get here.

If you have a question, story or tip to share, send it care of Karen Senzig, to Hills Newspapers, 5707 Redwood Road, Oakland, CA 94619 or FAX it to (510) 339-3053, e-mail to Ksenzig@aol.com

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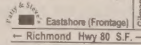
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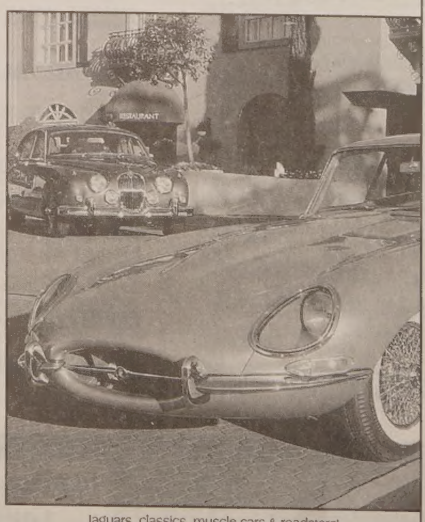
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